

September 22, 2021 Regular Meeting Packet



County of Clarke

Economic Development Advisory Committee

Chris Bates, Reid Dodson, Christy Dunkle, Christina Kraybill, Bev McKay, John Milleson, Elizabeth Pritchard, Lee Sheaffer

Agenda

1:00 pm, Wednesday, September 22, 2021

Main Meeting Room Berryville-Clarke County Government Center 101 Chalmers Court, 2nd Floor, Berryville, Virginia

		Page No.												
1.	Call to Order													
2.	Adoption of Agenda													
3.	Approval of Minutes • July 21, 2021													
4.	Economic Development & Tourism Update • By Director Hart													
5.	Discussion on Business Contacts for each Member • By Director Hart	29												
6.	Update on Broadband Efforts • By Director Hart													
7.	Update on Double Tollgate • By Director Hart	31												
8.	 Next Meeting October 20, 2021 – Fall Business Tour November 17, 2021 – Regular Meeting 													
9.	Adjourn	33												
	Reports in Packet	34												
	2021 Building Department Reports	35												
	 Industrial Development Authority July 22, 2021 Regular Meeting - Draft Minutes 	50												

101 Chalmers Court, Suite B Berryville, VA 22611

Page 2 of 60

Fax: [540] 955-5180

Telephone: [540] 955-5186

Call to Order

Adoption of Agenda

Approval of Minutes

- July 21, 2021

Clarke County Economic Development Advisory Committee July 21, 2021 Minutes

A meeting of the Economic Development Advisory Committee (EDAC) held in the Berryville-Clarke County Government Center, Berryville, Virginia, on Wednesday, July 21, 2021, at 1:00 pm.

Chris Bates, Reid Dodson, Christina Kraybill,

John Milleson, Betsy Pritchard, and Lee Sheaffer

Absent: Christy Dunkle, Bev McKay

Staff: Chris Boies, Felicia Hart, Tiffany Kemp

Press:

. None

Also Present:

1. Call to Order

Board:

At 1:00 pm, Chairman John Milleson called the meeting to order.

2. Adoption of Agenda

• Chris Bates requested that a discussion of Double Tollgate Development be added to the agenda.

Chris Bates, seconded by Lee Sheaffer, moved to adopt the agenda as amended. The motion carried by the following vote:

Chris Bates Aye Reid Dodson Aye Christy Dunkle Absent Christina Kraybill Aye Beverly B. McKay Absent John Milleson Aye Betsy Pritchard Aye Lee Sheaffer Aye

Economic Development Advisory Committee Minutes: July 21, 2021

Chairman John Milleson introduced Reid Dodson, who filled the unexpired term of Lori Macintosh. Reid Dodson thanked Chairman Milleson for introducing him. He Informed the Committee that he was born and raised in Clarke County. Went to school for the automotive trade and returned to Clarke County with his wife and children six years ago. Owns Persimmon Ridge Farm and is a member of the Clarke County Farmer's Market.

3. Approval of Minutes

Betsy Pritchard, seconded by Christina Kraybill, moved to approve the May 19, 2021, minutes as presented. The motion carried as follows:

Chris Bates Aye Reid Dodson Aye Christy Dunkle Absent Christina Kraybill Aye Beverly B. McKay Absent John Milleson Aye Betsy Pritchard Aye Lee Sheaffer Aye

4. Fall Business Tour Discussion

- Proposed locations for the Fall Business Tour scheduled for October 20, 2021.
 - Smithfield Farm
 - Audley Farm

By Consensus, the Economic Development Advisory Committee agreed to visit Smithfield Farm and Audley Farm for the October 20, 2021, Fall Business tour.

5. Economic Development and Tourism Update

Goals

- 1. Convene a group of hospitality owners/operators
 - Group has met once in person. Discussion continues as needed and when appropriate.
 - I have not heard from anyone (good or bad) regarding the new meals tax.

- 2. Engage stakeholders on the feasibility of a hotel in Berryville (this would include owners/operators in the region).
 - Work in progress COVID major consideration right now.
 - In another locality, one hotel has decided to hold off on building; in another locality, two are holding off.
 - In talking with other localities, a majority of the hotels are having difficulty hiring front-line staff.
 - Locally, the occupancy rate is holding at about 70% right now.
 - o Local hotels are competing against the AirBnBs and short-term rentals.
- 3. Continue efforts on small business attraction, retention, and expansion (seminars, promotion, assistance). I have also expanded this to include workforce initiatives and expansion.
 - Working regionally regarding the Worlds of Work!, Workforce Initiative, and programs Clarke County schools are currently involved in.
 - We have brought in Virginia Career Works, the Virginia Employment Commission, and other local and state agencies as needed for networking.
 - Wrapped up the latest Economic Gardening program. Have met with participants, and they are very pleased with the results and the end product.
 - Note newest Clarke County unemployment numbers. We had an unemployment rate of 3.9% in March – lower than February's rate of 4%, although some of our Main Street businesses are reducing hours because of the lack of employees applying.
- 4. Engage in a dialogue with property owners of vacant buildings and the developable land to spur economic activity.
 - Ongoing.
 - I update my list weekly of available properties.
- 5. Evaluate what is needed to make the Berryville Main Street program viable and successful report back to Joint Committee on a recommendation.
 - Letter received from Berryville Main Street regarding reorganizing.
 - I attended their recently held public meeting, and they have elected nine new board members. They are now working on developing committees.
- 6. Formalize website and social media strategies for economic development.
 - Work in progress regarding updates.
 - A new website is in design works will better enable us to post immediately and provide more pertinent information for those who use it.

Economic Development Advisory Committee Minutes: July 21, 2021

Page 3 of 13

- 7. Establish relationships, and provide training for realtors in the area.
 - In regular conversations with Blue Ridge Association of Realtors (BRAR) ED Nancy Silva.
 - Made introductions with ED and Clarke County High School officials as a partnership for teaching students.
 - Made BRAR aware of the new Waterloo water/sewer program and the potential at Double Tollgate.
 - Continue meeting one-on-one with realtors to learn of speedbumps/issues/concerns.
- 8. Develop and implement an incentive program using the CARES funding
 - Program completed.
 - New funds are available through the American Rescue Plan. We are currently trying to understand how these new funds can be used and when.

Other projects:

Economic Development

- Continue having broadband meetings/updates/phone calls. We are looking at opportunities to use the new American Rescue Plan funds.
- On behalf of the Virginia Health Department, we are coordinating with local businesses to schedule on-site vaccines.
 - This is a no-cost program that allows the Health Department to schedule on-site (at the businesses) vaccines for all their employees. This will help to eliminate manufacturing downtime while at the same time vaccinating more people.
- The Commissioner's Office will be visiting each restaurant/store to educate them on the recently passed meals tax program and will be distributing this information.
 - Working with them, I developed handouts for our restaurants regarding available grant monies from the American Rescue Plan program.
- Met with representatives from our local Department of Social Services to make them aware of several local programs and organizations for partnership opportunities.
 - Made them aware of numerous existing programs their clients may be able to take advantage of. Made several introductions to local organizations/businesses for the DSS Director to speak at to update local elected officials (Town of Berryville) and citizens (civic clubs) as to the

Economic Development Advisory Committee Minutes: July 21, 2021

Page 4 of 13

- Department of Social Services' current reality. We have now set up quarterly meetings for regular updates.
- Have monthly phone calls with representatives of the Virginia Economic Developers Association (VEDA). We continue to update them on the current reality of Clarke County and regionally.
- I have met several times with Ali Farahani, the owner of Oakhurst Cabinetry on Cattleman's Lane.
 - I have made several introductions with local businesses and organizations and a couple of State organizations. I am continuing to work with him on needs/opportunities as they arise.
- Continue to utilize Christine Kriz from the Lord Fairfax Small Business Development Center.
 - L'Auberge was announced as the Client of Year.
- Regionally (Winchester, Frederick County, Clarke County), we had a meeting with Draper Aden regarding the EPA Community-Wide Brownfields Coalition Grant.
 - This is a new opportunity grant program Clarke County agreed to participate in. The program will allow us to work with any property owner who needs an environmental site assessment to sell their property. This is especially pertinent for any older farms that may have used any chemicals or pesticides. This is a no-cost program to the property owner or Clarke County. The program has a total value of \$600,000 with no match required.
- Regionally participating in the Startup Shenandoah Valley program. This
 program works with businesses to identify and address their risks while scaling
 up.
- Continue to meet regularly with Christy Dunkle for updates/catch-up.
- I continue to meet regularly with Clarke County's Planning and Zoning Directors for updates/catch-ups.
- Have monthly phone calls with representatives of the Virginia Economic Developers Partnership (VEDP). We continue to update them on the current reality of Clarke County and regionally.
 - VEDP is establishing a new division Office of Education Economics. I have already made introductions with Clarke County High School officials to make them aware of the programs already in place here in Clarke County.
 - Had a conference call with VEDP's representative regarding international sales.
- Work/talk continues on both the Waterloo and the Double Tollgate areas.
 Clarke County is still awaiting word back from Frederick County regarding our water/sewer request.

Economic Development Advisory Committee Minutes: July 21, 2021

Page 5 of 13

- Continue hosting weekly meetings with Frederick County and City of Winchester EDAs. Also part of the group is Christine Kriz with Lord Fairfax Small Business Development Center and Cynthia Snyder with the Top of Virginia Chamber.
- Regionally we are part of the Small Business Resiliency Team program as part of the GOVirginia – this is in partnership with Lord Fairfax Small Business Development Center. This program assists small businesses with marketing, financial guidance, the creation of an e-commerce website, and accounting software.

SmartAsset Piece

- Clarke County has been rated 8 out of 10 for 2020.
- Working directly with Industrial Development Authority (IDA) and Economic
 Development Advisory Committee (EDAC) Committees to develop personalized
 contact lists. This would give each of the committee members an opportunity
 to talk directly with businesses to find out how we can be of greater assistance.
 We have a questionnaire that is a work in progress to initiate conversation and
 help us understand how we can be of assistance.

Tourism

- Continue to write blogs for state, regional, and local use.
 - Hosted travel writer recently who visited eight businesses and farms around the County and was hosted by Betsy Pritchard, owner of Smithfield Farm Bed and Breakfast.
- Continue conversations with our local farmers/farm markets about needs and opportunities.
- Our partnership in the Shenandoah Valley Spirits Trail continues to show results. Social media and website stats are improving, and we are getting visitors from further away. They are sharing and posting positive comments on our wineries and breweries.
- Expanded blog opportunities listings with the Shenandoah Valley Tourism Partnership (SVTP) and the Shenandoah Valley Travel Association (SVTA).
- Continue to update the Virginia Tourism Corporation (VTC) website regarding Clarke County and our assets/businesses.
- Included in the packet is the Clarke County Census.
 - Noted some of the businesses are not correct as they are in other localities.
 - Contains excellent information.

Betsy Pritchard

- Regarding the occupancy tax, she has not received any information or forms to collect the fees, which began as of July 1. Added that she had received no customer feedback or complaints concerning the tax.
- Asked if there would be any small business grants utilizing the American Rescue Plan funds. Felicia Hart pointed out the Town is looking at doing something like this. The County is looking to allocate those funds towards Broadband. Chris Boies added the governor put a lot of money into the Rebuild Virginia program, and the general assembly has to appropriate those funds at the August 2 special session.
- Asked if Felicia Hart was able to get in touch with the Farm Bureau about pamphlets to give to realtors about moving to a rural farming area? Felicia Hart has been in contact to share information and give them electronic versions.
- Requested Social Media blasts about Clarke County Fair August 8-14.

Reid Dodson

- Asked if Felicia Hart had heard of any of the local areas cancelling its fairs? Felicia
 Hart responded that she had not heard of anyone cancelling.
 - Christina Kraybill believes the steam show will show what kind of turn out to expect.
 - o Felicia Hart added that people are ready to get out.

Christina Kraybill

- People are saying we have the best farmer's market and have had shoppers coming in from afar to visit us.
 - Reid Dodson noted he hears about a large number of people who have moved to Clarke.
- Hopes to have more farms come to the market as time goes on.
 - Reid Dodson hopes to increase the number of new vendors, layout, logistics to accommodate a larger market, adding they are averaging up to 30-35 vendors a week.
 - o Felicia Hart asked if the farmer's market had gone after any grants?
 - Reid Dodson was not sure if anything happened. Adding that time is a factor.

Chairman John Milleson

• The Chamber of Commerce has its "Dog Days Mixer" at the Bank of Clarke County scheduled for August 10 at 5:30 pm. This has been happening for the past 25 years and is planning for 125-150 people.

Economic Development Advisory Committee Minutes: July 21, 2021

Page 7 of 13

6. Discussions

- A. Discussion on Business Contacts for each Member Highlights from Felicia Hart are as follows:
 - Commented this is a continued discussion from past meetings.
 - Noted in past discussions, it was decided that the Industrial Development Authority (IDA) would go after the bigger businesses, and the EDAC would go after the smaller businesses.
 - The list of questions provided serves as an ice breaker to aid as feedback for Felicia Hart to learn how the County can support them.
 - Would appreciate a list of businesses each member wants to take on to have a
 face-to-face conversation with. Whether each member meets to discuss
 quarterly or one to two times a year, wants each member to develop a
 relationship with business owners. Felicia Hart will put a sheet together to send
 out to everyone and ensure there is no duplication.

Reid Dodson

Will the list of questions be sent to all local businesses? Felicia Hart clarified the
list of questions is just for the EDAC members to use as an ice breaker to assist in
developing a relationship. Wants to schedule a time to speak with each EDAC
member and have a personalized discussion to learn what information was
gathered from each business the members talk to. She does not expect the EDAC
members to be an expert and to send people with in-depth questions to her for
assistance.

Betsy Pritchard

 Asked if there was an update to Battletown Inn. Felicia Hart had none to provide.

Chairman John Milleson

- Believes this will be a good program and added that any time the EDAC goes on a business tour, he always learns something new, good or bad. Felicia Hart added that this serves as a reminder that the County has resources the businesses can use.
- B. Double Tollgate Discussion

Chris Bates

- Stated he is noticing more activity with the Virginia Inland Port.
- Front Royal has started on logistics, and the Frederick County Board of Supervisors is actively discussing the facility.

Economic Development Advisory Committee Minutes: July 21, 2021

Page 8 of 13

- Believes the best place to put the Inland Port is Clarke County and stated as far as he can tell, all Clarke County has done is reach out to Frederick County about water and sewer. Has not heard any updates on what is going on with that.
- The Virginia Inland Port has a wide variety of developers to work with them. Surprised Clarke County has not gotten one of them heavily involved in helping develop that section.
- Prior to the State releasing the property, Mr. Bates had contacted three developers and discussed what could be done at that corner. For one reason or another, they decided to move on and pursue the other two places, one in Frederick and one in Warren first. Believes substantial development in that corner is completely in line with every Double Tollgate Study that the County has ever done. The timing to get something done there is now. Would like an update on the plans currently in place to get it done and what the EDAC can do to facilitate the development. Stated there are 20 years of missed opportunities at that corner because the County has chosen to do nothing.

Chris Boies provided the following information:

- Noted that numerous discussions on this topic have been held publically in open board sessions. The Board of Supervisors voted a number of months ago to request water and sewer from Frederick County in an open session. That discussion has taken a fair amount of time because Frederick County pushed to their Planning and Zoning Department and said if we are going to do this, it must go through a Comprehensive Plan review, then the Planning Commission and then the Board of Supervisors. Clarke County is at their mercy because they had to give us permission. When the initial discussion was with Frederick Water, they stated they would like to serve us, but the Frederick Board of Supervisors must say it is okay. The request went through the Comprehensive Plan Committee and the Planning Commission and got approval. The request was supposed to go to the Board of Supervisors in July but got pushed back to the August 11 agenda.
- Once the first step is met, then Clarke County has to negotiate with Frederick Water on the actual agreement. The initial discussion has been that they will build a force main to serve the eastern side of Frederick all the way to the Perkins Mill Plant.
- The next stage, if approved at the August 11th meeting, is to get with Frederick Water and discuss the cost. After that, we will have to do a Cost-Benefit Analysis to determine if development will be enough to pay for the amount over X number of years. The Planning Commission will have to be involved in the discussions because it's tight at that intersection.
- As far as a Port Authority, he is not sure of how much political support there will be for a large transportation distribution type facility in that location. In discussions he has had with different people, there does not seem to be a large amount of support for something of that nature.

Economic Development Advisory Committee Minutes: July 21, 2021

Page 9 of 13

- Chris Bates asked whom Chris Boies had had objection from as he feels it is an ideal spot. Chris Boies responded based on conversations he has had from various citizens.
- Ohris Bates asked if Frederick County had declared publically if they are willing to add a specific area to their water and sewer service area because, at one time, they wanted to trade some zoning on the 26-acres across the street? Chris Boies responded the county had submitted the current commercial properties at the intersection and the Camp 7 property and Chris Boies has not heard anything about a discussion on trading zoning on the 26-acres mentioned by Mr. Bates.

Chairman John Milleson

- What is the Camp 7 property?
 - o Chris Boies indicated it's complicated, but there are 65 acres that were given from the Department of Corrections to the Virginia Inland Port. The County has been working with the Virginia Inland Port on marketing that property if water and sewer come to fruition. Added there is a small, roughly 13-acre strip recently of land at the corner that was recently sold. Camp 7 is the piece that goes behind that at the 340/522 intersection. A large amount of property was given to the Department of Military Affairs for the Virginia National Guard to create a regional training facility. You could argue if that is a positive Economic Development project to bring people to the area, but the property will always be tax-exempt because the State owns it. VDOT has a small piece of land behind its existing maintenance shed, and there is a remaining piece owned by the Department of Corrections that has the old prison building on it. The County has been in discussion with them as to how to potentially acquire that, but that discussion is very early on. A lot of these discussions have been held up by the question of whether water and sewer are available there or not. Admittedly it has been a frustratingly slow process, but it has been in the works for over a year at this point.

Lee Sheaffer

- Questioned what highway improvements are being made at that intersection.
 - Chris Boies responded that it is another complication because he believes it is rated a C- intersection because of grading and sight distance. VDOT has not been in the conversation yet, but they will have to have some discussion on what has to happen.
 - Chris Bates added that the long-term plan is for the whole highway to become six lanes wide from Warren County all the way into Frederick County.
- Asked how far into Lake Frederick Clarke County goes?

Economic Development Advisory Committee Minutes: July 21, 2021

Page 10 of 13

- Chris Boies stated the entrance of Lake Frederick is the county line. All development is still in Frederick County.
- Felicia Hart added the "lease" sign is in Clarke County.
- Chris Bates informed the group that the shopping center plans are to the left of the entrance, and multi-story condos are slated for the right.

Christina Kraybill

- Asked how many properties border this tract of land and what types of property are they?
 - Chris Boies explained they are mainly a mix of agricultural, business, residential, with a church and a solar farm. Adding that 7/11 requested water and sewer because they currently have a private drain field with issues; they want to hook up as soon as possible.
 - o Previously had a package plant, which is still permitted but not in use.
 - Chris Bates clarified the plant is permitted but at out-of-date standards, and neighbors would not be happy if it started back up.
 - Chris Bates stated that there were previous discussions to convert that building to Social Services and asked if that was under consideration again. Chris Boies's understanding was that it fell apart before it started.
 - Felicia Hart asked if that was regional? Chris Bates said it was originally discussed as being made the home of the drug court.
 Previous discussions also considered that a good base for the methadone program.
 - Chris Bates added that kids have to leave foster care at 18. Not ready to be in the world, previously spoke about using a part of that facility for that. Believes there is money to support that. Asked if the EDAC or County could move forward on this project because it has been talked about forever with nothing being done.
 - The intersection needs to be developed, and if the right businesses are put there, the County could be protected from tax advances. Asked staff to keep this group up to date on what is going on.

7. Next Meeting

September 15, 2021

Chairman John Milleson agreed to Chris Boies' request to update the Committee on new development regarding Broadband.

Economic Development Advisory Committee Minutes: July 21, 2021

Page 11 of 13

- Board of Supervisors approved a resolution to enter into a study period with All Points Broadband (APB) to look at a potential grant opportunity for universal fiber to the home using a partnership of APB and Rappahannock Electric (RE).
- The first of a three-step process is to allow APB to come in and determine the underserved areas of the County; the grant funding is only available for underserved areas. APB will conduct a survey of Clarke County over the next 30 days to determine the underserved areas. The current mapping is not very accurate. APB will work with RE to get universal Broadband to the County.
- APB and RE will figure out a plan and present to the County the cost of the project, how much grant funding is available, how much they will cover and the remaining budget the County would need to cover.
- The County will know that number by the end of August because the grant deadline is the middle of September. The Board of Supervisors, at the end of August, will decide if they want to continue with the project or not.
- The County has \$2-2.5m of the Federal American Relief Funds set aside for that type of use. We don't know the actual number yet. If the County is given a price that it feels it can cover, the County will then submit a VATI application and find out in December if our project was funded. Construction could then begin and be expected to take two-three years but would be bringing fiber to the home in the unserved areas.
- This does not help the areas that already have an option. Believes this will be a
 regional project that includes Frederick County, Warren County, maybe
 Shenandoah County, Rockingham County, Augusta County, and Page County. It's
 a pretty attractive project for the state to fund because it will take a large chunk
 of the state and serve them.
- APB has done a similar project in the Northern neck, which included six counties. The state-level representative has said APB has been great to work with.

Lee Scheaffer

- Asked, and Chris Boies confirmed we do not know how much this project will
 cost yet. Chris Boies added that if it costs too much, we can back out with no
 ramifications.
- If Clarke County agrees to the project cost, but another of the counties mentioned says no, does that affect Clarke?
 - Chris Boies said Clarke County would still move forward, clarifying APB is doing this type of agreement with individual counties; it looks better from a grant perspective if a whole region was part of it.

Christina Kraybill

• This is an essential utility needed.

Reid Dodson

- Probed if a study was done recently on whether the County was underserved?
 - o Chris Boies clarified RE was going to get into the internet service provider business but got spooked by a lawsuit. The County has done a broadband study to show where to put towers for fixed wireless, which we have used to encourage vendors. The study was done in 2018-2019.
- Questioned if Starlink comes into the thought process?
 - Chris Boies said it is part of the conversation and does not hurt us as providing unserved because even people currently hooked up to satellite, the state says they are not really served. The Federal definition is 25 down/3 up.
- Asked if RE's involvement was with their existing utilities.
 - Chris Boies agreed, adding RE would provide the "middle mile" fiber using their trunk lines with APB branching off from there.

Chris Bates

- Questioned what happened to Comcast?
 - Chris Boies stated they worked on a project in White Post and honestly spoke about how terrible they had been to work with, adding they had not been responsive and have been told the area is too spread out and expensive to work on.
 - Felicia Hart added that small communities are getting the run around when told it would cost X amount of dollars, the community agrees, and Comcast never gets back to them.

Betsy Pritchard

- Queried what would happen if there were multiple State and County lines that border a property? Using her property as an example because she cannot be the only one, stating the lines to her property are owned by Potomac Edison and come in from Jefferson County, West Virginia, would she be included? Adding RE rents the lines from Potomac Edison, but they do not maintain them.
 - Chris Boies believes because her service provider is RE, her property should be included in this. The County has stressed universal coverage, as close as it can be, and is trying very hard not to leave anybody out.

8. Adjournment

Being no further business, at 1:59 pm, Chairman John Milleson adjourned the meeting.

Minutes recorded and transcribed by Tiffany R. Kemp, Clerk

Economic Development Advisory Committee Minutes: July 21, 2021

Page 13 of 13

Page 18 of 60

Economic Development & Tourism Update

Goals

- #1 Convene group of hospitality owners/operators
 - I keep in touch with them as needed to understand what their reality is
- #2 Engage stakeholders on the feasibility of a hotel in Berryville (this would include owners/operators in the region)
 - Work in progress COVID major consideration right now
 - Talked with a company recently about this but they come into a locality and look for local financers and then build
 - In talking with other localities, a majority of the hotels are still having difficulty hiring front line staff – for many, it's almost a self-serve mentality when you check in
 - Locally, the occupancy rate is dropping right now because of cancellations
 - o Some local hotels are competing against the Airbnb's and short-term rentals
- #3 Continue efforts on small business attraction, retention and expansion (seminars, promotion, assistance). I have also expanded this to include workforce initiatives and expansion.
 - We have brought in Virginia Career Works, the Virginia Employment Commission and other local and state agencies as needed for networking
 - Working regionally regarding the Worlds of Work!, Workforce Initiative and programs
 Clarke County schools are currently involved in
 - We continue to work with the schools in making introductions for local businesses and the students
 - See attachment from Christine Kriz Lord Fairfax Small Business Development Center
- #4 Engage in a dialogue with property owners of vacant buildings and the developable land to spur economic activity.
 - Ongoing.
 - I continue to review weekly
 - Merke property has sold LVG will be building a warehouse to double the size of their existing space on Station Road
 - Spoke with several property owners recently regarding the Brownfield grant.
 - In talks with some to utilize their front window space for marketing/promotion of Main Street in partnership with Berryville Main Street and the Barns
- #5 Evaluate what is needed to make the Berryville Main Street (BMS) program viable and successful report back to Joint Committee on recommendation.
 - They have a new president Michelle Mellon with Edward Jones. Very positive meetings
 - Have developed regular joint meetings with Berryville Main Street, The Barns and Clarke
 County. Many new programs are in the works including quarterly Meet/Greet meetings
 for new citizens; regular meetings with local businesses; BMS will be expanding their
 marketing to include businesses in the County; Business Spotlight enhancement program;

Page **1** of **4** 9/15/2021 7:27 AM

welcome bags for new citizens; and we're working directly with the Ruritans to develop relationships with those organizations/ groups renting the fairgrounds; rack and coupon cards; and Dinner and a Show program at the Barns; a cohesive holiday program with several events tied together; enhanced social media blitz with all three parties; Clarke County will also be working directly with these two outlets to better address quick turnaround needs from VTC and other news outlets wanting information directly on local businesses.

- #6 Formalize website and social media strategies for economic development.
 - Work in progress regarding updates -
 - New website is in design works will better enable us to post immediately and provide more pertinent information for those who use it
- #7 Establish relationships, and provide training for, realtors in the area.
 - In regular conversations with Blue Ridge Association of Realtors (BRAR) ED Nancy Silva
 - Made introductions with ED and Clarke County High School officials as partnership for teaching students
 - Made BRAR aware of new Waterloo water/sewer program and the potential at Double Tollgate
 - Continue meeting one-on-one with realtors to learn of speedbumps/issues/concerns
 - Continue to offer my assistance for those dealing with properties in Clarke County
- #8 Develop and implement an incentive program using the CARES funding
 - Program completed
 - New funds are available through the American Rescue Plan. We are currently trying to understand how these new funds can be used, and when.

Other projects:

Economic Development

Continue having broadband meetings/updates/phone calls. We are looking at opportunities to use the new American Rescue Plan funds – update on the VATI grant with a partnership with All Points Broadband

Have been pushing the Return to Earn grant program that reimburses companies (up to \$500) for sign-on bonuses. This is a program through the Governor's office.

Will be producing a "Welcome" piece for Ruritans to hand out to officials who are renting/leasing fairground space. Handout will provide my contact information and give ideas on ways that we can assist them in getting the word out about their upcoming programs and we can make introductions with local companies they would need services/products from.

We are still working with the Virginia Health Department; we are coordinating with local businesses to schedule on-site vaccines.

Page **2** of **4** 9/15/2021 7:27 AM

 This is a no-cost program that allows the Health Department to schedule on-site (at the businesses) vaccines for all their employees. This will help to eliminate manufacturing down time while at the same time vaccinating more people.

I continue to have regular update meetings with representatives from our local Department of Social Services to make them aware of several local programs and organizations for partnership opportunities.

I continue to make introductions for companies like Casey Trees who has an immediate hiring need. Introductions include Clarke County High School, Top of Virginia Chamber, Christine Kriz, United Way, and numerous local and state agencies.

Have monthly phone calls with representatives of the Virginia Economic Developers Association (VEDA). We continue to update them on current reality of Clarke County and regionally.

Continue to utilize Christine Kriz from the Lord Fairfax Small Business Development Center.

Regionally (Winchester, Frederick County, Clarke County) we had a meeting with Draper Aden regarding the EPA Community-Wide Brownfields Coalition Grant.

• This is a new opportunity grant program Clarke County agreed to participate in. The program will allow us to work with any property owner who is in need of an environmental site assessment in order to sell their property. This is especially pertinent for any older farms who may have used any chemicals or pesticides. This is a no cost program to the property owner or Clarke County. The program has a total value of \$600,000 with no match required.

Regionally participating in the Startup Shenandoah Valley program. This program works with businesses to identify and address their risks while scaling up.

Continue to meet regularly with Christy Dunkle for updates/catch up.

I continue to meet regularly with Clarke County's Planning and Zoning Directors for updates/catch ups.

I continue to regularly post upcoming events (training, meetings, etc.) on the Economic Facebook page. I also post about opportunities such as free visits from the Health Department

Work/talk continues on both the Waterloo and the Double Tollgate areas. Clarke County is still awaiting final vote from Frederick County regarding our water/sewer request.

Continue hosting weekly meetings with Frederick County and City of Winchester EDAs. Also part of the group is Christine Kriz with Lord Fairfax Small Business Development Center and Cynthia Snyder with the Top of Virginia Chamber.

Regionally we are part of the Small Business Resiliency Team program as part of the GOVirginia — this is in partnership with Lord Fairfax Small Business Development Center. This program assists small businesses with marketing, financial guidance, creation of an e-commerce website and accounting software.

Page **3** of **4** 9/15/2021 7:27 AM

Tourism

Continue to write blogs for state, regional and local use – making it seasonal right now

Continue conversations with our local farmers/farm markets about needs and opportunities

I continue to post regular updates on the Tourism Facebook page highlighting upcoming events, places to visit and things to do.

Expanded blog opportunities listings with the Shenandoah Valley Tourism Partnership (SVTP) and the Shenandoah Valley Travel Association (SVTA)

Evaluating additional signage at the fairgrounds to showcase more of what Clarke County/ Berryville have to offer

Continue to update the Virginia Tourism Corporation (VTC) website regarding Clarke County and our assets/businesses.

Have talked with Berryville Main Street and the Barns about utilizing some of our blogs.

We have also been in discussion with them about a potential mural campaign around town.

Discussion is also happening about a potential LOVEWorks program.

Page **4** of **4** 9/15/2021 7:27 AM

		# of Counseling/Prep)	Jobs	Jobs			Monthly Total		Ϋ́I	D Total	
Location	# of Clients	Hours	Start-ups	Created	Retained	Capital Raised	% of total funding	% of clients	% of time	% of total funding	% of clients	% of time
VA: Clarke	9	27		9	32	\$ 1,101,500.00	8%	7%	9%	8%	4.5%	5.5%
VA: Fauquier	3	5		13	58	\$ 473,000.00	0%	2%	2%	0%	10.0%	6.5%
VA: Frederick	49	117	1	14	20	\$ 1,430,608.00	43%	39%	40%	43%	38.5%	44.0%
VA: Shenandoah	17	41		7	9	\$ 290,988.00	14%	13%	14%	14%	13.0%	12.5%
VA: Warren	3	5		2	4	\$ 29,305.00	0%	2%	2%	0%	6.5%	2.5%
VA: Winchester	45	101		9	6	\$ 39,125.00	35%	36%	34%	35%	27.5%	29.0%
	126	296	1	54	129	\$ 3,364,526.00	100%	100%	100%	100%	100.0%	100%

Lord Fairfax National Small Business Week Press Release

Written by Christine Kriz,

Director Lord Fairfax Small Business Development Center September 14, 2021

Every year since 1963, the President of the United States has issued a proclamation announcing National Small Business Week, which recognizes the critical contributions of America's entrepreneurs and small business owners.

More than half of Americans either own or work for a small business, and they create about two out of every three new jobs in the U.S. each year. Small businesses are not only the engines of our economic progress — they are the heart and soul of our communities. During National Small Business Week, we celebrate our Nation's small businesses — the pillars of their neighborhoods

As part of National Small Business Week Sept 13-15, the Lord Fairfax Small Business Development Center takes the opportunity to highlight the impact of entrepreneurs, small business owners, and others from the Shenandoah Valley. Every day, the LFSBDC, an SBA and local economic development grant funded program, works to help inspire people to start, and grow small businesses, create 21st century jobs, drive innovation, and increase the Shenandoah Valley's global competitiveness. Each year this grant funded program provides free consultations to over 450 entrepreneurs and businesses in Clarke, Frederick, Shenandoah, Warren, Warrenton, and the City of Winchester. Services can include how to get a

business loan, social media best practices, finance & accounting evaluations, human resources evaluations, lean operations, and much more. Interested folks can sign up for a free consultation at Ifsbdc.org or call 540-868-7094.

Celeste Borel, L'Auberge Provencale of Clarke County is the LFSBDC Middletown Small Business of the Year.

Forty years ago, Alain and Celeste Borel used ingenuity and hard work to convert a "broken down Virginia farmhouse" into a first-class French country inn. That ingenuity, along with support from the Lord Fairfax SBDC, helped the Clark County innkeepers survive a pandemic.

"When the pandemic hit, our inn shut down like everybody else," Celeste says. About that time, Celeste received a call from Lord Fairfax SBDC Center Director Christine Kriz. "The SBDC had grant money to help small businesses with marketing and advertising," Celeste recalls. "Christine contacted me to see if she could help. We accepted her offer and worked with the SBDC on several marketing projects." The marketing strategy included a video and flyers. "We used flyers to get the word out," Celeste explains. "Yes, we're open, and we're COVID safe!"

The innkeepers literally turned the tables to reassure guests. "We put tables from the restaurant in guest rooms so people would feel safe while enjoying our amenities," Celeste relates. "We also put tables in the grass,

on the terrace, and on the porch. We changed up the way we did things to make people feel comfortable."

Pandemic challenges, Celeste notes, were reminiscent of the obstacles the couple faced 40 years ago, when they purchased what was then known as Mt. Airy. "There were 'groundhog condominiums' all over the place when we bought it," she says, referring to the vast underground networks the vermin had created over the years. "Basically, the whole property was in need of loving care." Undeterred by the many renovation challenges, the couple transformed Mt. Airy into an intimate, 11-room inn with dining space, featuring three- and five-course meals. The result was, as one reviewer described it, "a true French countryside experience right here in America."

The many challenges and final success of Mt. Airy helped remind Alain and Celeste that all was not lost. Yet, closing the inn because of the pandemic was still difficult for them. Fortunately, that shutdown was short-lived. "We closed in March, but by June we were doing very well," Celeste says. "Advertising a COVID-safe experience in the country brought guests back. We're very appreciative of the SBDC's help."

In addition to marketing assistance, the SBDC offered tutorials on applying for the Paycheck Protection Program (PPP) and other government assistance. "The SBDC kept us informed on how to weave our way through all the US Small Business Administration requirements," Celeste notes.

Celeste continues to value her SBDC connections. "The SBDC knows people, and if you need a project done, they will connect you," she says. "I think that's very valuable."

That value was apparent in the inn's year-end financial report. "By the end of the COVID year in 2020, we recovered more than we made the previous year," Celeste concludes. "The SBDC definitely helped make that happen."

Discussion on Business Contacts for Each Member

Update on Broadband Efforts

Update on Double Tollgate



2021 Meeting Schedule

- ➤ January 20, 2021 Organizational Meeting
- ➤ March 17, 2021
- ➤ April 14, 2021 Spring Tour
- ➤ May 19, 2021
- ➤ July 21, 2021
- ➤ September 15, 2021
- ➤ October 20, 2021 Fall Tour
- ➤ November 17, 2021
- ➤ January 19, 2021 Organizational Meeting

Third Wednesday at 1:00 pm Berryville-Clarke County Government Center Main Meeting Room

101 Chalmers Court, Suite B Berryville, VA 22611

Page 32 of 60

Telephone: [540] 955-5186

Fax: [540] 955-5170

Adjourn

Reports in Packet

- 2021 Building Department Reports
- Industrial Development Authority July 22, 2021, Regular Meeting Draft Minutes

Building Department - Clarke County New Single Family Dwellings 2021

	Battletown	Berryville	Boyce	Chapel	Greenway	Longmarsh	TOTAL	COMMENTS		
January		5					5			
February		8					8			
March		6		1	1		8			
April		7		1	1		9			
May	1	14				1	16			
June	1	3		1	1	1	7			
July	3	3		1	1	2	10			
August	1	8			1	1	11			
September										
October										
November										
December										
TOTAL	6	54	0	4	5	5	74			



08/31/2021 16:30 2600mshayeb Clarke County INSPECTION REPORT P 1 |piinhrpt

Building Inspections INSPECTIONS PERFORMED: 08/01/21 to 08/31/21

INSPECTION	DATE	BY	RSLT	PROJECT	CITY	AREA	LOCATION 53 WILSON DR 57 WILSON DR 60 WILSON DR 60 WILSON DR 60 WILSON DR 60 WILSON DR 713 MCGUIRE CIR 21860 BLUE RIDGE MTN RD 135 DOLEMAN LN 180 CEDAR LN 180 CEDAR LN 180 CEDAR LN 180 CEDAR LN 1642 CHILLY HOLLOW RD 1642 CHILLY HOLLOW RD 113 BURCH LN 56 WILSON DR 60 WILSON DR 60 WILSON DR 1609 SPRINGSBURY RD 557 BEECHWOOD LN 841 WHITE POST RD 729 STRINGTOWN RD 46 PULLIAM CT 47 PULLIAM CT 48 PULLIAM CT 49 PULLIAM CT 49 PULLIAM CT 40 WHITE PINE LN 20 PULLIAM CT 21 PULLIAM CT 22 PULLIAM CT 22 PULLIAM CT 23 PULLIAM CT 24 PULLIAM CT 25 PULLIAM CT 26 PULLIAM CT 27 PULLIAM CT 28 PULLIAM CT 29 PULLIAM CT 29 PULLIAM CT 30 PULLIAM CT 31 PUR CT	OWNER	INSP ID T
Insulation	08/02/21	DS	P	NRSF			53 WILSON DR	D R HORTON INC	19272 A
Insulation	08/02/21		P	NRSF			57 WILSON DR	D R HORTON INC	19260 A
Framing	08/02/21		P	NRSF	BVL		60 WILSON DR	D R HORTON INC	20861 A
Electrical Rough In			P	NRSF	BVL		60 WILSON DR	D R HORTON INC	20862 A
Plumbing Rough In	08/02/21		P	NRSF	BVL		60 WILSON DR	D R HORTON INC	20863 A
Mechanical Rough In			P	NRSF	BVL		60 WILSON DR	D R HORTON INC	20936 A
Footings	08/02/21			Deck/Porch	BVL	BVL	713 MCGUIRE CIR	JUDY GARRY CHRISTOPHER	20591 A
Slab	08/02/21		P	Garage	PRS	CHPL	21860 BLUE RIDGE MTN RD	TAYLOR GREG L & DESTA B	20879 A
Draintile	08/02/21		P	Garage	PRS	CHPL	21860 BLUE RIDGE MTN RD	TAYLOR GREG L & DESTA B	20880 A
Plumbing Groundworks			P	Garage	PRS	CHPL	21860 BLUE RIDGE MTN RD	TAYLOR GREG L & DESTA B	20881 A
Electrical Rough In				Garage	PRS	CHPL	21860 BLUE RIDGE MIN RD	TAYLOR GREG L & DESTA B	20882 A
Slab Garage/Carport			P	NRSF	BVL		135 DOLEMAN LN	WARFIELD HOMES INC	20938 A
Draintile	08/03/21		P	NRSF	BLM.L.		180 CEDAR LN	HACKBERRY LLC 2020	20920 A
Waterproofing/Pargin			P	NRSF	BLM.L.		180 CEDAR LN	HACKBERRY LLC 2020	20921 A
Backfill	08/03/21		P	NRSF	BTM.I.	DT IIINT	180 CEDAR LN	HACKBERRY LLC 2020	20922 A
Electrical Rough In				Rmdl Res	BAT	BLIM	1642 CHILLY HOLLOW RD	BLACKBURN ALEXANDER C &	20893 A
Framing	08/03/21		P	RMOI Res	BAT	BLIN	113 DIDGI IN	BLACKBURN ALEXANDER C &	20651 A
Final Closing Gas	08/03/21		P	Gas Per-R	BIC	GINWY	113 BURCH LIN	BUUNASSISSI JUSEPH V II	20190 A 20835 A
Insulation	08/04/21		P	NRSF	BAT		50 WILSON DR	D R HORION INC	20835 A 20834 A
Insulation	08/04/21			NRSF	BAT	דעייי דכו	1600 CDDINGCDIDY DD	D R HORION INC	20834 A 20940 A
Slab Garage/Carport			P P	NRSF	DIME	DILLIM	FET DEECUMOOD IN	WENCE LUKE TAILOR & CAR	20940 A 20972 A
Final Closing Buildi	08/04/21		P	NRSF	PUL	DLIM	557 BEECHWOOD LN	TODDOM WITH TAM W TT C M	20972 A 20941 A
Framing Mechanical Rough In			P	NRSF	MULI	CMMI	041 WILLE POST RD	TORDON WILLIAM W II & M	20941 A 20942 A
Ditch Electric	08/04/21		P	NYOL	MULI	TMCM	720 CTDINCTOWN DD	CWITTH COOTT D CD C FIT7	20942 A 20982 A
Final Closing Gas	08/05/21	. מם	P	NRSF	BVII.	шиби	46 DIII.I.TAM CT	D B HOPTON INC	20890 A
Final Closing Electr			P	NRSF	BVII.		46 DIII.I.TAM CT	D P HOPTON INC	18185 A
Final Closing Plumbi			P	NRSF	BVII.		46 DIII.I.TAM CT	D P HOPTON INC	18188 A
Final Closing Mechan			P	NRSF	BVI.		46 DIII.I.TAM CT	D R HORTON INC	18190 A
Final Closing Buildi			P	NRSF	BVI.		46 DIII.I.TAM CT	D R HORTON INC	18191 A
Electric Service	08/05/21		P	Garage	BYC	GNWY	440 WHITE DINE IN	SINGHAS DANIEL L & HOLL	20983 A
Final Closing Electr			F	NRSF	BVI.	OIWI	22 PIII.I.TAM CT	D R HORTON INC	18133 A
Final Closing Plumbi			F	NRSF	BVL		22 PULLIAM CT	D R HORTON INC	18136 A
Final Closing Mechan			F	NRSF	BVL		22 PULLIAM CT	D R HORTON INC	18138 A
Final Closing Buildi	08/06/21	DS	F	NRSF	BVL		22 PULLIAM CT	D R HORTON INC	18139 A
Final Closing Gas	08/06/21	DS	F	NRSF	BVL		22 PULLIAM CT	D R HORTON INC	20892 A
Final Closing Gas	08/06/21			NRSF	BVL		26 PULLIAM CT	D R HORTON INC	20891 A
Final Closing Electr			P	NRSF	BVL		26 PULLIAM CT	D R HORTON INC	18145 A
Final Closing Plumbi			P	NRSF	BVL		26 PULLIAM CT	D R HORTON INC	18148 A
Final Closing Mechan			P	NRSF	BVL		26 PULLIAM CT	D R HORTON INC	18150 A
Final Closing Buildi	08/06/21	DS	P	NRSF	BVL		26 PULLIAM CT	D R HORTON INC	18151 A
Footings	08/06/21		P	Deck/Porch			440 WEEKS CT	MURRAY BRIDGET O & MATT	20605 A
Slab	08/06/21		P			BLTN	1170 RETREAT RD	COLVARD ANITA L TRUSTEE	21009 A
Footings Porch/Deck	08/06/21	DS	P	NRSF	WHPT	GNWY	841 WHITE POST RD	JORDON WILLIAM W II & M	21001 A
Fire Off Mechanical	08/09/21		P	NRSF	BVL		56 WILSON DR	D R HORTON INC	20998 A
Fire Off Mechanical			P	NRSF	BVL		60 WILSON DR	D R HORTON INC	20997 A
Framing	08/09/21		P	Rmdl Res		CHPL	404 RIVER PARK LN	TURNER KELLY G & KIMBER	20284 A
Fire Off Mechanical			P	NRSF			61 WILSON DR	D R HORTON INC	20772 A
Fire Off Mechanical			P	NRSF			65 WILSON DR	D R HORTON INC	20999 A
Footings	08/10/21		P	Rmdl Res	BVL	LNGM	1274 TRIPLE J RD	HATLEY NOLAN E & GILLIA	20720 A
Final Closing Electr			P	NRSF	BVL		22 PULLIAM CT	D R HORTON INC	21066 A
Final Closing Mechan			P	NRSF	BVL		22 PULLIAM CT	D R HORTON INC	21067 A



Clarke County INSPECTION REPORT P 2 |piinhrpt

INSPECTION	DATE	вч	RSLT	PROJECT	CITY	AREA	LOCATION 22 PULLIAM CT 22 PULLIAM CT 22 PULLIAM CT 361 ROSE AIRY LN 19506 BLUE RIDGE MTN RD 19506 BLUE RIDGE MTN RD 2822 PYLETOWN RD 2822 PYLETOWN RD 361 ROSE AIRY LN 15 KEYSTONE LN 15 KEYSTONE LN 15 KEYSTONE LN 135 DOLEMAN LN 22 PULLIAM CT 300 SPRING HOUSE LN 300 SPRING HOUSE LN 116 HERMITAGE BLVD 2060 SWIFT SHOALS RD 2060 SWIFT SHOALS RD 2060 SWIFT SHOALS RD 2060 SWIFT SHOALS RD 440 WEEKS CT 440 WEEKS CT 53 WILSON DR 57 WILSON DR 57 WILSON DR 3439 SWIFT SHOALS RD 34 PULLIAM CT 34 PULLIAM CT 34 PULLIAM CT	OWNER	INSP ID T
Final Closing Gas	08/11/21		P	NRSF	BVL		22 PULLIAM CT	D R HORTON INC	21068 A
Final Closing Plumbi			P	NRSF	BVL		22 PULLIAM CT	D R HORTON INC	21069 A
Final Closing Buildi			F	NRSF	BVL		22 PULLIAM CT	D R HORTON INC D R HORTON INC WARFIELD HOMES INC FRIEDMAN ROGER & JESSIC	21070 A
Slab	08/11/21		P	NRSF		a	361 ROSE AIRY LN	WARFIELD HOMES INC	21080 A
Gas Tank	08/11/21		P	NRSF		CHPL	19506 BLUE RIDGE MIN RD	FRIEDMAN ROGER & JESSIC	21064 A
	08/11/21	DS DC	P	NRSF	DVC	CHPL	19506 BLUE RIDGE MIN RD	FRIEDMAN ROGER & JESSIC	21065 A
Electric Service Final Closing Electr	08/11/21	. מע	P P	ELEC RES ELEC RES	BYC BYC	CHPL	2022 PYLETOWN RD	BROWN STUART E III & KA BROWN STUART E III & KA	20205 A 20206 A
Plumbing Groundworks			P	NRSF	BIC	CHPL	261 DOCE ATDV IN	MADELEID HOMEG ING	20206 A 20307 A
Plumbing Groundworks			P	Add Comm	BVL	T MCM	15 KEVOTONE IN	KEYSTONE BAPTIST CHURCH	21078 A
Slab	08/11/21		P	Add Comm	BVL	LNGM	15 KEYSTONE LN	KEYSTONE BAPTIST CHURCH	21070 A 21079 A
Slab Porch/Deck	08/12/21		P	NRSF	BVL	111011	135 DOLEMAN IN	WARFIELD HOMES INC	21075 H
Final Closing Buildi			P	NRSF	BVL		22 PULLIAM CT	D R HORTON INC	21130 A
Electric Service	08/12/21		P	ELEC RES	BVL	BLTN	300 SPRING HOUSE LN	COWSILL DANIELA ALINA L	21107 A
Framing	08/12/21		P	Add Res	BVL	BLTN	300 SPRING HOUSE LN	SULLIVAN TIMOTHY PATRIC	21129 A
Final Closing Electr	08/12/21	DS	P	SPIG	BVL	BVL	116 HERMITAGE BLVD	ROHRBACH SCOTT	21115 A
Final Closing Electr	08/12/21	DS	P	Rmdl Res	CLK	GNWY	2060 SWIFT SHOALS RD	IRWIN ROBERT P & JENNIF	21103 A
Final Closing Plumbi	08/12/21	DS	P	Rmdl Res	CLK	GNWY	2060 SWIFT SHOALS RD	IRWIN ROBERT P & JENNIF	21104 A
Final Closing Gas	08/12/21		P	Rmdl Res	CLK	GNWY	2060 SWIFT SHOALS RD	IRWIN ROBERT P & JENNIF	21105 A
Final Closing Buildi			P	Rmdl Res	CLK	GNWY	2060 SWIFT SHOALS RD	IRWIN ROBERT P & JENNIF	18301 A
Framing	08/13/21		P	Deck/Porch	BVL		440 WEEKS CT	MURRAY BRIDGET O & MATT	20606 A
Final Closing Buildi			P	Deck/Porch	BVL		440 WEEKS CT	MURRAY BRIDGET O & MATT	20607 A
Fire Off Mechanical			P	NRSF			53 WILSON DR	D R HORTON INC	21155 A
Fire Off Mechanical			P P	NRSF	DVC	CATLIZZ	2/30 GMIEM GIONI G DD	D R HORTON INC	21154 A 20185 A
Final Closing Gas Final Closing Electr	08/13/21		P P	Gas Per-R NRSF	BVL	GNWY	3439 SWIFI SHUALS RU	GIROUX TERRENCE & BARBA	20185 A 18396 A
Final Closing Plumbi			P	NRSF	BVL		24 DILLIAM CT	D R HORION INC	18390 A 18399 A
Final Closing Mechan			P	NRSF	BVL		34 DIII.I.TAM CT	D R HORTON INC	18401 A
Final Closing Buildi			F	NRSF	BVL		34 PULLIAM CT	D R HORTON INC	18402 A
Final Closing Gas	08/16/21		P	NRSF	BVL		34 PULLIAM CT	D R HORTON INC	21147 A
Final Closing Gas	08/16/21		F	NRSF	BVL		38 PULLIAM CT	D R HORTON INC	21148 A
Final Closing Electr	08/16/21	DS	F	NRSF	BVL		38 PULLIAM CT	D R HORTON INC	18384 A
Final Closing Plumbi			F	NRSF	BVL		38 PULLIAM CT	D R HORTON INC	18387 A
Final Closing Mechan			F	NRSF	BVL		38 PULLIAM CT	D R HORTON INC	18389 A
Final Closing Buildi	08/16/21	DS	F	NRSF	BVL		38 PULLIAM CT	D R HORTON INC	18390 A
Final Closing Gas	08/16/21		P	Gas Per-R			175 SKYHORSE LN	BRENDEL ROBERT A & NANC	21135 A
Footings _	08/16/21		P	Accessory	BVL	LNGM	819 TRIPLE J RD	PASCALE JOSEPH A	20276 A
	08/17/21		P	NRSF	BVL		1150 LEWISVILLE RD	WARFIELD HOMES INC	21156 A
	08/17/21		P	NRSF			526 WEEKS CT	D R HORTON INC	21151 A
	08/17/21		P P	NRSF			526 WEEKS CT	D R HORTON INC	19295 A
Electrical Rough In Electric Service	08/17/21			NRSF NRSF			526 WEEKS CT 526 WEEKS CT	D R HORTON INC D R HORTON INC	19297 A 19298 A
Plumbing Rough In	08/17/21		P	NRSF			526 WEEKS CT	D R HORTON INC	19296 A 19301 A
Mechanical Rough In			P	NRSF			526 WEEKS CT	D R HORTON INC	19301 A
Framing	08/17/21		P	NRSF			530 WEEKS CT	D R HORTON INC	19283 A
Electrical Rough In			P	NRSF			530 WEEKS CT	D R HORTON INC	19285 A
Electric Service	08/17/21		P	NRSF			530 WEEKS CT	D R HORTON INC	19286 A
Plumbing Rough In	08/17/21	DS	P	NRSF			530 WEEKS CT	D R HORTON INC	19289 A
Mechanical Rough In	08/17/21	DS	P	NRSF			530 WEEKS CT	D R HORTON INC	19291 A
Gas Rough In	08/17/21		P P	NRSF			530 WEEKS CT	D R HORTON INC	21153 A
Footings	08/17/21			Add Res	BLMT	BLTN	123 ROSS LN	WILSON MICHAEL P & KARE	18967 A
Electrical Rough In	08/18/21	DS	P	NRSF			533 WEEKS CT	D R HORTON INC	19520 A



Clarke County INSPECTION REPORT P 3 |piinhrpt

INSPECTION	DATE	BY	RSLT	PROJECT	CITY	AREA	LOCATION	OWNER	INSP ID T
Electric Service	08/18/21		P	NRSF			533 WEEKS CT	D R HORTON INC	19521 A
Plumbing Rough In	08/18/21		P	NRSF			533 WEEKS CT	D R HORTON INC	19524 A
Mechanical Rough In			P	NRSF			533 WEEKS CT	D R HORTON INC	19526 A
Framing	08/18/21		P	NRSF			533 WEEKS CT	D R HORTON INC	19518 A
Gas Rough In	08/18/21		P	NRSF			533 WEEKS CT	D R HORTON INC	21150 A
Gas Rough In	08/18/21		P	NRSF			537 WEEKS CT	D R HORTON INC	21149 A
Electrical Rough In			P	NRSF			537 WEEKS CT	D R HORTON INC	19309 A
Electric Service	08/18/21		P	NRSF			537 WEEKS CT	D R HORTON INC	19310 A 19313 A
Plumbing Rough In	08/18/21		P P	NRSF			537 WEEKS CT 537 WEEKS CT	D R HORTON INC	19313 A 19315 A
Mechanical Rough In Framing	08/18/21		P	NRSF NRSF			537 WEEKS CT	D R HORTON INC D R HORTON INC	19315 A 19307 A
Final Closing Buildi			P	Rmdl Res	BVL	BVL	245 HERMITAGE BLVD	MARSH LYLE L III	20627 A
Final Closing Electr			P	NRSF	BVL	БИП	18 PULLIAM CT	D R HORTON INC	18426 A
Final Closing Plumbi			P	NRSF	BVL		18 PULLIAM CT	D R HORTON INC	18429 A
Final Closing Mechan			P	NRSF	BVL		18 PULLIAM CT	D R HORTON INC	18431 A
Final Closing Buildi			P	NRSF	BVL		18 PULLIAM CT	D R HORTON INC	18432 A
Final Closing Gas	08/19/21		P	NRSF	BVL		18 PULLIAM CT	D R HORTON INC	21247 A
Final Closing Gas	08/19/21		P	NRSF	BVL		30 PULLIAM CT	D R HORTON INC	21246 A
Final Closing Electr			F	NRSF	BVL		30 PULLIAM CT	D R HORTON INC	18413 A
Final Closing Plumbi			F	NRSF	BVL		30 PULLIAM CT	D R HORTON INC	18416 A
Final Closing Mechan			F	NRSF	BVL		30 PULLIAM CT	D R HORTON INC	18418 A
Final Closing Buildi			F	NRSF	BVL		30 PULLIAM CT	D R HORTON INC	18419 A
Footings	08/19/21	DS	P	Deck/Porch		BLTN	1184 PARKER LN	STONE MARY PATRICIA TRU	20654 A
Footings	08/19/21	DS	P	Accessory	BVL	BVL	209 RICE ST	HAYDEN ANNA MAE TRSTEE	21215 A
Framing	08/19/21		P		BVL	LNGM	819 TRIPLE J RD	PASCALE JOSEPH A	20277 A
Final Closing Electr			P	NRSF	BVL		30 PULLIAM CT	D R HORTON INC	21275 A
Final Closing Plumbi			P	NRSF	BVL		30 PULLIAM CT	D R HORTON INC	21276 A
Final Closing Mechan			P	NRSF	BVL		30 PULLIAM CT	D R HORTON INC	21277 A
Final Closing Buildi			P	NRSF	BVL		30 PULLIAM CT	D R HORTON INC	21278 A
Backfill	08/20/21		P	NRSF			361 ROSE AIRY LN	WARFIELD HOMES INC	21250 A
Draintile	08/20/21		P	NRSF			361 ROSE AIRY LN	WARFIELD HOMES INC	21251 A
Waterproofing/Pargin			P	NRSF			361 ROSE AIRY LN	WARFIELD HOMES INC	21335 A
Insulation	08/20/21		P	NRSF			526 WEEKS CT	D R HORTON INC	19296 A
Insulation	08/20/21		P	NRSF	DYZ	DIT	530 WEEKS CT	D R HORTON INC	19284 A
Final Closing Gas Steel/Rebar Pool	08/20/21 08/20/21		P P	Gas Per-R SPIG	BVL	BVL BVL	120 TYSON DR 212 CRAIGS RUN CT	DONAHUE REBECCA & SEAN BECKER JOSEPH DANIEL	20144 A 19956 A
Bonding Pool	08/20/21		P P	SPIG	BVL	BVL	212 CRAIGS RUN CT	BECKER JOSEPH DANIEL	21226 A
Final Closing Gas	08/20/21		P		BVL	BVL	401 CUSTER CT	COMPHER WAYNE DAVID	20149 A
Slab Porch/Deck	08/23/21		P	NRSF	BVL	БИП	135 DOLEMAN LN	WARFIELD HOMES INC	21286 A
Water Line	08/23/21		P	NRSF	BVL		135 DOLEMAN LN	WARFIELD HOMES INC	21287 A
Final Closing Gas	08/23/21		F	NRSF	BVL		14 PULLIAM CT	D R HORTON INC	21207 A
Final Closing Electr			F	NRSF	BVL		14 PULLIAM CT	D R HORTON INC	18774 A
Final Closing Plumbi			F	NRSF	BVL		14 PULLIAM CT	D R HORTON INC	18777 A
Final Closing Mechan			F	NRSF	BVL		14 PULLIAM CT	D R HORTON INC	18779 A
Final Closing Buildi	08/23/21	DS	F	NRSF	BVL		14 PULLIAM CT	D R HORTON INC	18780 A
Final Closing Electr	08/23/21	DS	F	NRSF	BVL		38 PULLIAM CT	D R HORTON INC	21201 A
Final Closing Plumbi			F	NRSF	BVL		38 PULLIAM CT	D R HORTON INC	21202 A
Final Closing Mechan	08/23/21	DS	F	NRSF	BVL		38 PULLIAM CT	D R HORTON INC	21203 A
Final Closing Gas	08/23/21		F	NRSF	BVL		38 PULLIAM CT	D R HORTON INC	21204 A
Final Closing Buildi			F	NRSF	BVL		38 PULLIAM CT	D R HORTON INC	21205 A
Insulation	08/23/21	DS	P	NRSF			533 WEEKS CT	D R HORTON INC	19519 A
Insulation	08/23/21	DS	P	NRSF			537 WEEKS CT	D R HORTON INC	19308 A



Clarke County INSPECTION REPORT P 4 |piinhrpt

INSPECTION	DATE	BY	RSLT	PROJECT	CITY	AREA	LOCATION	RIVER LN E LN RD RD H LN X ST X ST CH ST LN LN D AMS LN AMS LN	OWNER	INSP ID T
Final Closing Buildi	08/23/21	DS	P	Garage	FRYL	GNWY	353 SHENANDOAH	RIVER LN	PLASKOTA KAROLYN JANE	18740 A
Backfill	08/23/21		P	NRSF	BVL	LNGM	235 CATHER RD		CONDREY JOSEPH B & ALYS	21252 A
	08/23/21		P	NRSF	BVL	LNGM	235 CATHER RD		CONDREY JOSEPH B & ALYS	21253 A
Waterproofing/Pargin			P	NRSF	BAT	LNGM	235 CATHER RD		CONDREY JOSEPH B & ALYS	21306 A
Final Closing Electr			P	Garage	PRS	CHPL	112 STONE RIDG	Ł LN	DOHERTY OWEN	21285 A
Final Closing Electr			P	Rmdl Res	BAT	CHPL	412 LANDER LN		MANSFIELD NATHAN L & SA	21258 A
Final Closing Gas Final Closing Plumbi	08/24/21		P P	Rmdl Res Rmdl Res	BAT	CHPL	412 LANDER LN		MANSFIELD NATHAN L & SA	21259 A 21260 A
Final Closing Buildi			P	Rmdl Res	DVII DVT	СПЪТ	412 LANDER LN		MANSFIELD NATHAN L & SA MANSFIELD NATHAN L & SA	19951 A
Slab	08/24/21		P	Rmdl Res	DVII	T NCM	1974 TOTOLE T	חם	HATLEY NOLAN E & GILLIA	21314 A
	08/25/21		P	NRSF	חעם	шиби	509 HARPER DR	KD	D R HORTON INC	21256 A
	08/25/21		P	NRSF			509 HARPER DR		D R HORTON INC	19577 A
	08/25/21		P	NRSF			509 HARPER DR		D R HORTON INC	19580 A
Mechanical Rough In			P	NRSF			509 HARPER DR		D R HORTON INC	19582 A
Electrical Rough In			P	NRSF			509 HARPER DR		D R HORTON INC	19576 A
Framing	08/25/21	DS	P	NRSF			509 HARPER DR		D R HORTON INC	19574 A
Conduit	08/25/21		P	Deck/Porch	BVL	BVL	413 HANCOCK CT		MOORE ROBERT C & CYNTHI	21345 A
Conduit Framing Insulation Einel Closing Floats	08/26/21	DS	P	Add Res	BLMT	BLTN	123 ROSS LN		WILSON MICHAEL P & KARE	18968 A
Insulation	08/26/21		P	Accessory	BLMT	BLTN	309 HEMLOCK LN		CALLIS DEBORAH LYNN & R	12269 A
Final Closing Electi	08/26/21	DS	P	ELEC RES	BVL	BVL	729 MCGUIRE CI	R	JOHNSON BRENT & KRISTIN	21324 A
Final Closing Buildi			P	Accessory	BVL	LNGM	819 TRIPLE J R	D	PASCALE JOSEPH A	20279 A
	08/27/21		P	NRSF			509 HARPER DR		D R HORTON INC	19575 A
Insulation	08/27/21		P	NRSF			513 HARPER DR		D R HORTON INC	19/58 A
Fire Off Mechanical Fire Off Mechanical			P P	NRSF NRSF			520 WEEKS CI		D R HORION INC	21337 A
Gas Line Pressure Te			P	NRSF	DIT	СПОТ	230 WEERS CI	חם	CALLIS DEBORAH LYNN & R JOHNSON BRENT & KRISTIN PASCALE JOSEPH A D R HORTON INC D R HORTON INC D R HORTON INC D R HORTON INC HERNDON DAVID A & ISAACS HARRY Z D R HORTON INC HLA SERVICES LLC HLA SERVICES LLC HUDSON JOHN E & KATHLEE DUVALL PEGGY SWEENEY	21330 A
Final Closing Buildi			P	Tenta I.ra	MHDT	CITEL	830 LONG BRANC	H T.N	TOANCO HAPPY 7	18107 A
Final Closing Electr			P	NRSF	BVI.	GIVWI	42 PIILLIAM CT	п ши	D R HORTON INC	21348 A
Final Closing Mechan			P	NRSF	BVL		42 PULLIAM CT		D R HORTON INC	21349 A
Final Closing Plumbi			P	NRSF	BVL		42 PULLIAM CT		D R HORTON INC	21350 A
Final Closing Gas	08/30/21		P	NRSF	BVL		42 PULLIAM CT		D R HORTON INC	21351 A
Final Closing Buildi	08/30/21	DS	P	NRSF	BVL		42 PULLIAM CT		D R HORTON INC	21352 A
Sewer Line	08/30/21	DS	P	NRSF NRSF NRSF NRSF			612 WEEKS CT		D R HORTON INC	21266 A
Water Line	08/30/21		P	NRSF			612 WEEKS CT		D R HORTON INC	21267 A
Plumbing Groundworks			P	NRSF			612 WEEKS CT		D R HORTON INC	21052 A
Electric Service	08/30/21		P	ELEC RES	BVL	BVL	17 WEST FAIRFA	X ST	HLA SERVICES LLC	21059 A
Final Closing Electr	08/30/21	DS	PWC	ELEC RES	BVL	BVL	17 WEST FAIRFA	X ST	HLA SERVICES LLC	21060 A
Final Closing Buildi			F	Rmdl Res	BAT	BAT	308 SOUTH CHUR	CH ST	HUDSON JOHN E & KATHLEE	21254 A
Gas Line	08/30/21		P P	Gas Per-R	BIC	CHPL	54 CUNNINGHAM	LIN	DUVALL PEGGY SWEENEY DUVALL PEGGY SWEENEY	21393 A 21373 A
Gas Tank Final Closing Electr	08/30/21	DG DS	F	Gas Per-R NRSF	BYC	CHPL	14 DITTIAM OT	LIN	DOVALL PEGGY SWEENEY D R HORTON INC	21373 A 21356 A
Final Closing Plumbi			F	NRSF	DVII		14 PULLIAM CT		D R HORTON INC	21350 A 21357 A
Final Closing Mechan			F	NRSF	BVII.		14 DITT.T.TAM CT		D R HORTON INC	21357 A 21358 A
Final Closing Gas	08/31/21		F	NRSF	BVL		14 PULLIAM CT		D R HORTON INC	21359 A
Final Closing Buildi			F	NRSF	BVL		14 PULLIAM CT		D R HORTON INC	21360 A
Final Closing Buildi	08/31/21	DS	F	NRSF	BVL		34 PULLIAM CT		D R HORTON INC	21368 A
Final Closing Buildi			P	NRSF	BVL		34 PULLIAM CT		D R HORTON INC	21437 A
Fire Off Mechanical			P	NRSF			533 WEEKS CT		D R HORTON INC	21339 A
Fire Off Mechanical			P	NRSF			537 WEEKS CT		D R HORTON INC	21338 A
	08/31/21		P	Accessory	BLMT	BLTN	1170 RETREAT R	D	COLVARD ANITA L TRUSTEE	13874 A
Framing	08/31/21		P	Rmdl Res	BVL	LNGM	75 LEWIS WILLI	AMS LN	CASPER JONATHAN LEONARD	20905 A
Plumbing Groundworks	08/31/21	DS	P	Rmdl Res	BVL	LNGM	75 LEWIS WILLI	AMS LN	CASPER JONATHAN LEONARD	21378 A



Clarke County INSPECTION REPORT P 5 |piinhrpt

Building Inspections

INSPECTIONS PERFORMED: 08/01/21 to 08/31/21

INSPECTION DATE	BY	RSLT	PROJECT	CITY	AREA	LOCATION	OWNER	INSP ID T
Electrical Rough In 08/31	21 DS	P	Rmdl Res	BVL	LNGM	75 LEWIS WILLIAMS LN	CASPER JONATHAN LEONARD	21394 A
INSPECTOR TOTALS:	209 I	NSPECT:	IONS FEE	ES:		.00 PAID TO DATE:	.00 UNPAID:	.00
INSPECTOR TOTALS: Steel/Rebar Pool 08/02/ Electric Service 08/03/ Ditch Electric 08/03/ Electric Service 08/03/ Electrical Rough In 08/04/ Gas Tank 08/04/ Final Closing Buildi 08/04/ Final Closing Electr 08/04/ Plumbing Groundworks 08/05/ Electrical Rough In 08/05/ Final Closing Gas 08/05/ Final Closing Mechan 08/05/ Final Closing Buildi 08/16/ Electric Service 08/16/ Final Closing Buildi 08/16/ Electric Service 08/16/ Final Closing Buildi 08/16/ Ditch Electric 08/16/ Conduit 08/16/ Draintile 08/17/ Electrical Rough In 08/17/ Steel/Rebar Pool 08/17/ Bonding Pool 08/17/ Electrical Rough In 08/17/ Bonding Pool 08/17/ Basement Walls 08/18/ Final Closing Plumbi 08/18/ Final Closing Plumbi 08/18/ Final Closing Buildi 08/18/	209 I 21 JR	NS PPPPPPPPPPPPPPPPPPPPPPPPPPPPPPPPPPPP	SPIG ELEC RES Solar Rmdl Comm ELEC RES Add Res Add Res Add Res Add Res Rmdl Comm Rmdl Comm Rmdl Comm	BVL	BLTN BVL BVL BVL BVL BVL BVL BVL CHPL LNGM LNGM LNGM BLTN BVL	1654 CASTLEMAN RD 117 CAMERON ST 14 BYRD AVE 34 WESTWOOD RD 300 SPRING HOUSE LN 300 SPRING HOUSE LN 300 SPRING HOUSE LN 87 OLD WATERLOO RD 87 OLD WATERLOO RD 12 WEST FAIRFAX ST 12 WEST FAIRFAX ST 12 WEST FAIRFAX ST 13 WEST FAIRFAX ST 1305 DUNLAP DR 311 BRECKINRIDGE CT 32 WEST MAIN ST 780 FROGTOWN RD 780 FROGTOWN RD 772 STRINGTOWN RD 772 STRINGTOWN RD 772 STRINGTOWN RD 612 WEEKS CT 180 GRAFTON LN 116 HERMITAGE BLVD 116 HERMITAGE BLVD 12 WEST FAIRFAX ST 108 NORTH GREENWAY AVE 404 RIVER PARK LN 881 RETREAT RD 881 RETREAT RD 20 WEST MAIN ST 20 WEST MAIN ST 20 WEST MAIN ST	CASPER JONATHAN LEONARD .00 UNPAID: SMALLEY E SCOTT & ELEAN COMBS VICTORIA L ROARK WILLIAM MICHAEL & CLARKE COUNTY SCHOOL BO COWSILL DANIELA ALINA L SULLIVAN TIMOTHY PATRIC SULLIVAN TIMOTHY PATRIC STEVENSON JUDITH M & MI STEVENSON JUDITH M & MI STEVENSON JUDITH M & MI WHITSON PATRICK & KATHL WHITSON PATRICK & KATHL WHITSON PATRICK & KATHL CHAMBERS MICHAEL G & EL SATWINDER SINGH & HARJI PEARSON HAZEL I MOUNTAIN BAPTIST CHURCH MOUNTAIN BAPTIST CHURCH MOUNTAIN BAPTIST CHURCH CLARKE COUNTY SCHOOL BO SNOW DELORES WESTBROOK JONATHAN D R HORTON INC GRAFTON SCHOOL INC ROHRBACH SCOTT ROHRBACH SCOTT WHITSON PATRICK & KATHL LLOYD JAMES H TURNER KELLY G & KIMBER VILLAR ROBERT R FLP ENTERPRISES	21394 A .00 20886 A 20838 A 20981 A 18243 A 20976 A 20977 A 18806 A 20545 A 20944 A 20945 A 20945 A 21136 A 21137 A 21138 A 21137 A 21138 A 21138 A 21139 A 21
Electric Service 08/19/	21 JR	F P P P	Rmdl Res NRSF	BVL BLMT BLMT BLMT BLMT	BVL CHPL	20 WEST MAIN ST 473 LEEDS MANOR LN 180 CEDAR LN 180 CEDAR LN 180 CEDAR LN	FLP ENTERPRISES WILSON JOSEPH R & PAULA HACKBERRY LLC 2020 HACKBERRY LLC 2020 HACKBERRY LLC 2020	15784 A 21240 A 21195 A 20958 A 20959 A
Water Line 08/20/ Ditch Electric 08/20/ Water Line 08/20/ Water Line 08/20/ Footings 08/20/ Electrical Rough In 08/20/ Final Closing Buildi 08/23/ Final Closing Buildi 08/23/ Footings Porch/Deck 08/23/ Final Closing Electr 08/24/ Final Closing Plumbi 08/24/	21 JR 21 JR 21 JR 21 JR 21 JR 21 JR		NRSF NRSF ELEC RES ELEC RES NRSF Accessory SPAG NRSF NRSF	PRS BVL BVL BVL BVL BVL BVL BVL	GNWY LNGM LNGM LNGM LNGM	225 SUMMER SPRINGS LN 85 WHITE POST RD 3285 ALLEN RD 3285 ALLEN RD 3369 SHEPHERDS MILL RD 711 CRUMS CHURCH RD 829 CASTLEROCK LN 38 PULLIAM CT	WESTBROOK JONATHAN SELECT PROPERTY MGMT IV MARPLE DONALD & BETH W MARPLE DONALD & BETH W HAVEN WOOD FARM LLC BUSTAMENTE ABEL & ROSAR MOONEY KEVIN M & JENNIF D R HORTON INC	21274 A 20365 A 19918 A 19919 A 20854 A 20245 A 21257 A 21326 A 21327 A



Clarke County INSPECTION REPORT P 6 |piinhrpt

INSPECTION	DATE	BY	RSLT	PROJECT	CITY	AREA	LOCATION	OWNER	INSP ID T
Final Closing Mechan Final Closing Gas Final Closing Buildi Gas Rough In Framing Electrical Rough In Electric Service Plumbing Rough In Mechanical Rough In Plumbing Groundworks Sewer Line Water Line Sewer Line Water Line Plumbing Groundworks Plumbing Groundworks Plumbing Groundworks Plumbing Groundworks Plumbing Groundworks Sewer Line Water Line Water Line Slab Garage/Carport Final Closing Buildi Framing Electrical Rough In Plumbing Rough In Framing Electric Service Final Closing Electr Framing Electric Service Plumbing Rough In Electric Service Plumbing Rough In Mechanical Rough In	08/24/21 08/25/21 08/25/21 08/25/21 08/26/21	JR J	99999999999999999999999999999999999999	NRSF NRSF NRSF NRSF NRSF NRSF NRSF NRSF	BVL BVL BVL BVL BVL BVL BYC BYC BYC BYC BYC BYC BYC BYC BYC BYC	BLTN BVL CHPL LNGM GNWY GNWY GNWY GNWY GNWY GNWY	38 PULLIAM CT 38 PULLIAM CT 38 PULLIAM CT 38 PULLIAM CT 513 HARPER DR 600 WEEKS CT 600 WEEKS CT 600 WEEKS CT 604 WEEKS CT 604 WEEKS CT 605 WEEKS CT 105 WEEKS CT 105 WEEKS CT 107 WEEKS CT 108 VICTORY LN 108 BANJO LN 109 WEST MAIN ST 1953 MORGANS MILL RD 179 BERRYS FERRY	D R HORTON INC D R HO	21328 A 21329 A 21330 A 213757 A 19757 A 19759 A 19760 A 19765 A 20766 A 21211 A 21212 A 21210 A 21212 A 21212 A 21214 A 21315 A 21315 A 21316 A 17856 A 189701 A 18361 A 21342 A 21343 A 21342 A 21342 A 21343 A 21343 A 21343 A 21343 A 21343 A 21334 A 21335 A 21333 A
Meeting with Inspect Final Closing Buildi Final Closing Plumbi Final Closing Electr Sprinkler System Final Closing Mechan	08/30/21 08/30/21 08/30/21 08/30/21	JR JR JR JR	F F F F	Add Comm Add Comm Add Comm Add Comm Add Comm Add Comm	BVL BVL BVL BVL	BVL BVL BVL BVL	450 MOSBY BLVD 450 MOSBY BLVD 450 MOSBY BLVD 450 MOSBY BLVD 450 MOSBY BLVD 450 MOSBY BLVD	BERRYVILLE AL LLC	17843 A 21432 A 21433 A 21434 A 21435 A
Fire Alarm System INSPECTOR TOTALS:	08/30/21		F SPECT:	Add Comm	BVL ES:	BVL	450 MOSBY BLVD .00 PAID TO DATE:	BERRYVILLE AL LLC .00 UNPAID:	21436 A .00
	08/02/21 08/05/21 08/05/21 08/05/21 08/06/21	RE RE RE RE	P P P P P	NRSF NRSF NRSF NRSF NRSF	BVL		50 WILSON DR 600 WEEKS CT 604 WEEKS CT 605 WEEKS CT 600 WEEKS CT	D R HORTON INC	21072 A 20760 A 20678 A 21071 A 21172 A



Clarke County INSPECTION REPORT P 7 |piinhrpt

Building Inspections

INSPECTIONS PERFORMED: 08/01/21 to 08/31/21

INSPECTION	DATE	BY	RSLT	PROJECT	CITY	AREA	LOCATION			(OWNER		INSP ID T
Basement Walls	08/09/21	RE	P	NRSF	BVL		604 WEEKS	 CT		I	D R HORTO	ON INC	21171 A
Footings	08/10/21	RE	P	NRSF			612 WEEKS	CT		I	D R HORTO	N INC	21046 A
Basement Walls	08/11/21	RE	P	NRSF			605 WEEKS	CT		I	D R HORTO	N INC	21170 A
Basement Walls	08/11/21	RE	P	NRSF			612 WEEKS	CT		I	D R HORTO	N INC	21169 A
Footings	08/13/21	RE	P	NRSF	BVL	LNGM	235 CATHER	RD		(CONDREY J	OSEPH B & ALYS	20392 A
Draintīle	08/17/21	RE	P	NRSF			600 WEEKS	CT		I	D R HORTO	N INC	21341 A
Draintile	08/17/21	RE	P	NRSF	BVL		604 WEEKS	CT		I	D R HORTO	N INC	21340 A
Draintile	08/17/21	RE	P	NRSF	BVL		604 WEEKS	CT		I	D R HORTO	N INC	21273 A
Basement Walls	08/17/21	RE	P	NRSF	BVL	LNGM	235 CATHER	RD		(CONDREY J	OSEPH B & ALYS	21241 A
Footings	08/18/21	RE	P	NRSF			608 WEEKS	CT		I	D R HORTO	N INC	20946 A
Footings	08/23/21	RE	P	NRSF			601 WEEKS	CT		I	D R HORTO	N INC	20960 A
Footings	08/23/21	RE	P	NRSF			609 WEEKS	CT		I	D R HORTO	N INC	21022 A
Footings	08/23/21	RE	P	NRSF			613 WEEKS	CT		I	D R HORTO	ON INC	21010 A
INSPECTOR TOTALS:		18 IN	ISPECT	IONS	FEES:		.00	PAID TO	DATE:		.00	UNPAID:	.00
DEPARTMENT TOTALS:	3	19 IN	SPECT	IONS	FEES:		.00	PAID TO	DATE:		.00	UNPAID:	.00
REPORT TOTALS:	3	19 IN	ISPECT:	IONS	FEES:		.00	PAID TO	DATE:		.00	UNPAID:	.00



08/01/21 to 08/31/21

Clarke County INSPECTION REPORT 08/31/2021 16:30 2600mshayeb piinhrpt

INSPECTIONS PERFORMED:

Building Inspections

Fire Alarm System
Fire Off Mechanical or Gas

Footings
Footings Porch/Deck

Gas Line Pressure Test Gas Rough In Gas Tank

Mechanical Rough In Meeting with Inspector Plumbing Groundworks Plumbing Rough In Sewer Line

Framing Gas Line

Slab

Insulation

INSPECTION TYPE SUMMARY	COUNT	INSPECTOR SUMMARY	COUNT	RESULT SUMMARY	COUNT
Backfill	3	Douglas Shaffer	209	FAIL	43
Basement Walls	6	Jamie Royston	92	PARTIAL	2
Bonding Pool	2	Ruckman Engineering PLC	18	PASS	268
Conduit	2			PASS WITH CONDITIONS	6
Ditch Electric	4				
Draintile	9				
Electric Service	17				
Electrical Rough In	17				
Final Closing Building	40				
Final Closing Electric	26				
Final Closing Gas	21				
Final Closing Mechanical	17				
Final Closing Plumbing	18				
T' 31 6 -	_ 1				

TOTAL INSPECTIONS:

Waterproofing/Parging

Slab Garage/Carport Slab Porch/Deck Sprinkler System Steel/Rebar Pool Water Line

319

1 10

18 2 18

10

45431383



COUNT

 08/31/2021 16:30
 Clarke County

 2600mshayeb
 INSPECTION REPORT

ALL INSPECTIONS PERFORMED: 08/01/21 to 08/31/21

INSPECTION TYPE SUMMARY	COUNT	INSPECTOR SUMMARY	COUNT	RESULT SUMMARY
Backfill	3	Douglas Shaffer	209	FAIL
Basement Walls	6	Jamie Royston	92	PARTIAL
Bonding Pool	2	Ruckman Engineering PLC	18	PASS
Conduit	2	3 3		PASS WITH CONDITIONS
Ditch Electric	4			
Draintile	9			
Electric Service	17			
Electrical Rough In	17			
Final Closing Building	40			
Final Closing Electric	26			
Final Closing Gas	21			
Final Closing Mechanical	17			
Final Closing Plumbing	18			
Fire Alarm System	1			
Fire Off Mechanical or Gas	10			
Footings	18			
Footings Porch/Deck	2			
Framing	18			
Gas Line	3			
Gas Line Pressure Test	1			
Gas Rough In	1 8			
Gas Tank	3			
Insulation	12			
Mechanical Rough In	9			
Meeting with Inspector	9 2 9			
Plumbing Groundworks	9			
Plumbing Rough In	10			
Sewer Line	4			
Slab	5			
Slab Garage/Carport	4			
Slab Porch/Deck	3			
Sprinkler System	1			
Steel/Rebar Pool	3			
Water Line	8			
Waterproofing/Parging	3			

TOTAL INSPECTIONS: 319

^{**} END OF REPORT - Generated by Michelle Shayeb **

Project Application Report - Building Dept For Period: 8/1/2021 to 8/31/2021

	1 C11001. 0/ 1/ 2021	
Project Type	Project Number	Project Fees
Amusement Rides	210309	306.00
Commercial Electric Permit	210310	153.00
Land Disturbance	210367	250.00
Residential Accessory	210307	320.50
	210336	149.07
Residential Deck/Porch no Roof	210306	101.00
Residential Deck/Porch w/Roof	210337	51.00
Residential Electric	210303	45.90
Permit	210311	66.30
	210316	45.90
	210317	81.60
	210347	56.10
	210348	45.90
	210351	102.00
	210352	45.90
	210353	142.80
	210359	56.10
	210366	102.00
Residential Foundation	210341	102.00
Residential Gas Permit	210326	40.80
	210327	51.00
	210330	40.80
	210345	40.80
	210358	45.90
Residential Mechanical	210304	40.80
Permit	210349	40.80
Residential New	210301	1761.72
	210302	1204.84
	210312	1211.60
	210313	985.07
	210314	1761.72
	210315	1761.72

Project Application Report - Building DeptFor Period: 8/1/2021 to 8/31/2021

Project Type	Project Number	Project Fees
Residential New	210332	2903.81
	210333	3538.61
	210350	3393.44
	210364	1761.72
	210365	1761.72
Residential Plumbing	210305	40.80
Permit	210357	40.80
Residential Remodel	210339	295.80
	210340	234.60
	210346	396.58
	210360	264.38
	210362	474.50
Solar Array System	210334	142.80
Total		26460.20

Project Application Report - Building DeptFor Period: 8/1/2021 to 8/31/2021

	1 01	Period: 8/1/2021 to	0/31/2021			
Project Type	Project Number	Location	Owner	Estimated Building Value	Fees Blank = collected by another dept	Project Status
Amusement Rides	210309	890 W MAIN ST	RURITAN CLUB OF CLARKE COUNTY	\$0	\$306.00	ISSUED W/O CONDITIONS
Commercial Electric Permit	210310	20870 BLUE RIDGE MTN RD	SBA PROPERTIES INC	\$0	\$153.00	ISSUED W/O CONDITIONS
Land Disturbance	210367	375 DOUBLE WOOD LN	DOUBLE WOOD FARM LLC	\$0	\$250.00	ISSUED W/O CONDITIONS
Residential Accessory	210307	18099 RAVEN ROCKS RD	KIDBY SCOTT W & MELISSA PAGANO	\$15,360	\$320.50	ISSUED W/O CONDITIONS
	210336	209 RICE ST	HAYDEN ANNA MAE TRSTEE	\$14,700	\$149.07	ISSUED W/O CONDITIONS
Residential Deck/Porch no Roof	210306	433 PAGE ST	SCHOONOVER ALAN C & SUSAN M	\$0	\$101.00	ISSUED W/O CONDITIONS
Residential Deck/Porch w/Roof	210337	795 MCGUIRE CIR	BROWN RUSSELL S & JOANNE K	\$0	\$51.00	ISSUED W/O CONDITIONS
Residential Electric Permit	210303	485 RUNNING BEAR LN	PIEPENHAGEN FRANK M	\$0	\$45.90	ISSUED W/O CONDITIONS
	210311	59 BANJO LN	SWEENEY NATALIE W	\$0	\$66.30	ISSUED W/O CONDITIONS
	210316	17 W FAIRFAX ST	HLA SERVICES LLC	\$0	\$45.90	ISSUED W/O CONDITIONS
	210317	1494 EBENEZER RD	SORENSEN ERIC R & SUSAN S	\$0	\$81.60	ISSUED W/O CONDITIONS
	210347	529 MOSBY BLVD	MCMAINS JAMES WARREN & STELLA J	\$0	\$56.10	ISSUED W/O CONDITIONS
	210348	5154 SENSENY RD	FFC PROPERTIES LLC	\$0		ISSUED W/O CONDITIONS
	210351	1978 HARRY BYRD HWY	JOHNSTON DIANNA M	\$0	\$102.00	ISSUED W/O CONDITIONS
	210352	112 BATTLETOWN DR	CHILDREY ALANNA	\$0	\$45.90	ISSUED W/O CONDITIONS
	210353	96 FRANKFORD LN	FRANKFORD FARM MANAGEMENT LLC	\$0	\$142.80	ISSUED W/O CONDITIONS

8/31/2021 4:34:47 PM

Page 3 of 5

Project Application Report - Building Dept

For Period: 8/1/2021 to 8/31/2021

		Period: 6/1/2021 to	0/31/2021			
Project Type	Project Number	Location	Owner	Estimated Building Value	Blank = collected by another dept	Project Status
Residential Electric Permit	210359	17641 RAVEN ROCKS RD	RUTTER PHILLIP W & JANEY A MOSKOWI	\$0	\$56.10	ISSUED W/O CONDITIONS
	210366	183 HAWTHORNE LN	NACIN ANDREW W & DESTINAE R	\$0	\$102.00	ISSUED W/O CONDITIONS
Residential Foundation	210341	68 MEADOWBROOK LN	HEFLIN JUSTIN	\$0	\$102.00	ISSUED W/O CONDITIONS
Residential Gas Permit	210326	506 EWELL CT	FAGERLUND KENNETH & MERIDITH PINO	\$0	\$40.80	ISSUED W/O CONDITIONS
	210327	2722 CRUMS CHURCH RD	JOHNSON PATRICK M & JOAN M	\$0	\$51.00	ISSUED W/O CONDITIONS
	210330	59 BANJO LN	SWEENEY NATALIE W	\$0	\$40.80	ISSUED W/O CONDITIONS
	210345	54 CUNNINGHAM LN	DUVALL PEGGY SWEENEY	\$0	\$40.80	ISSUED W/O CONDITIONS
	210358	17641 RAVEN ROCKS RD	RUTTER PHILLIP W & JANEY A MOSKOWI	\$0	\$45.90	ISSUED W/O CONDITIONS
Residential Mechanical Permit	210304	1133 BISHOP MEADE RD	ELLIOTT WILLIAM L & MARGARET TRUST	\$0	\$40.80	ISSUED W/O CONDITIONS
	210349	1391 BEECHWOOD LN	KEESLING BRIAN L & KAREN	\$0	\$40.80	ISSUED W/O CONDITIONS
Residential New	210301	608 WEEKS CT	D R HORTON INC	\$354,036	\$1,761.72	ISSUED W/O CONDITIONS
	210302	601 WEEKS CT	D R HORTON INC	\$232,711	\$1,204.84	ISSUED W/O CONDITIONS
	210312	613 WEEKS CT	D R HORTON INC	\$234,183	\$1,211.60	ISSUED W/O CONDITIONS
	210313	609 WEEKS CT	D R HORTON INC	\$184,830	\$985.07	ISSUED W/O CONDITIONS
	210314	616 WEEKS CT	D R HORTON INC	\$354,036	\$1,761.72	ISSUED W/O CONDITIONS
	210315	612 WEEKS CT	D R HORTON INC	\$354,036	\$1,761.72	ISSUED W/O CONDITIONS

Project Application Report - Building Dept

For Period: 8/1/2021 to 8/31/2021

		1 611041 0/ 1/2021 0	-, - , -			
Project Type	Project Number	Location	Owner	Estimated Building Value	Fees Blank = collected by another dept	Project Status
Residential New	210332	86 VICTORY LN	HURTADO PEDRO	\$431,157	\$2,903.81	ISSUED W/O CONDITIONS
	210333	21024 BLUE RIDGE MTN RD	BITTORF BRANDON J & RENEE E	\$668,368	\$3,538.61	ISSUED W/O CONDITIONS
	210350	82 SUMMIT POINT RD	REESE BRENDA D & DAVID G	\$537,832	\$3,393.44	ISSUED W/O CONDITIONS
	210364	624 WEEKS CT	D R HORTON INC	\$354,036	\$1,761.72	ISSUED W/O CONDITIONS
	210365	620 WEEKS CT	D R HORTON INC	\$354,036	\$1,761.72	ISSUED W/O CONDITIONS
Residential Plumbing Permit	210305	4 ROCKCROFT DR	TIPTON JEREMY W & SHANNON W	\$0	\$40.80	ISSUED W/O CONDITIONS
	210357	367 KENNEL RD	WILTSHIRE GEORGE D III	\$0	\$40.80	ISSUED W/O CONDITIONS
Residential Remodel	210339	3155 SWIFT SHOALS RD	KELBLE JEFFREY D	\$0	\$295.80	ISSUED W/O CONDITIONS
	210340	473 LEEDS MANOR LN	WILSON JOSEPH R & PAULA S	\$0	\$234.60	ISSUED W/O CONDITIONS
	210346	965 RED GATE RD	GREENHALGH LANGDON B & NATALIE S	\$86,400	\$396.58	ISSUED W/O CONDITIONS
	210360	167 POPLAR LN	OLMSTEAD HANNAH	\$57,600	\$264.38	ISSUED W/O CONDITIONS
	210362	417 MONTGOMERY CT	LOMONACO JAMES J & MARY K	\$75,600	\$474.50	ISSUED W/O CONDITIONS
Solar Array System	210334	1490 FELTNER RD	MARTIN DANIEL R & AMY M SEYMOUR	\$0	\$142.80	ISSUED W/O CONDITIONS

Industrial Development Authority of the Clarke County Virginia Board of Directors July 22, 2021, Minutes

A meeting of the Industrial Development Authority of the Clarke County Virginia, held in the Berryville-Clarke County Government Center, Berryville, Virginia, on Thursday, July 22, 2021, at 1:00 pm.

Directors Present: Brian Ferrell, Rodney Pierce, William Wolfe, Ben Cochran,

Isreal Preston, English Koontz, and William Waite

Directors Absent: None

Board of Supervisors Liaison: David Weiss, Chair

County Staff: Felicia Hart, Director Economic Development and Tourism

Tiffany Kemp, Clerk

Press: Mickey Powell, Winchester Star

Others Present: None

1. Call to Order

At 1:00 pm, Director Ferrell called the meeting to order.

2. Adoption of Agenda

Director Waite requested a discussion on the Lucketts Market be added to the agenda.

Director Koontz moved to adopt the agenda as amended. The following vote approved the motion:

Ben Cochran - Aye
Brian Ferrell - Aye
English Koontz - Aye
Rodney Pierce - Aye
Isreal Preston - Aye
William Waite - Aye
William Wolfe - Aye

3. Approval of Minutes

Director Cochran, seconded by Director Waite, moved to approve the April 22, 2021, minutes as presented. The following vote approved the motion:

Draft for Approval October 28, 2021

Ben Cochran - Aye
Brian Ferrell - Aye
English Koontz - Aye
Rodney Pierce - Aye
Isreal Preston - Aye
William Waite - Aye
William Wolfe - Aye

4. Secretary / Treasurer's Report

- A. FY2021 Year-to-Date Check Log
 - Director Waite noted no activity since the last meeting. Insurance check and director fees, consistent with last year. One outstanding check was not cashed.
- B. Investments Year-to-Date Summary, Year-to-Date Budget, Bond Logs
 - Information Only.

C. FY2022 Budget

- Director Waite went over the proposed FY 2022 budget, stating nothing is changing, keeping the additional \$15,000 in professional fees the County asked to put there.
 However, adding the funds will not be spent without a vote by the Board. David Weiss clarified the Board of Supervisors asked the IDA to hold those funds for the County as a "just in case."
- Director Waite brought up the annual contribution to the Lord Fairfax Small Business Development Center (LFSBDC), noting there had not been an update given to the Board for a number of years. The center has again asked for \$6K; Director Waite is willing in support if everyone else is but would like to know what the money is being used for, whether that be an in-person update or a report sent in for our next meeting and that the information should be put out publically.
 - O Director Koontz supported Director Waite in wanting to hear an update from the LFSBDC, adding that she likes to hear the update, and it was only a few years ago that the contribution amount was raised from \$5-6k. Supports the center but wants to hear from them.
 - Staff will coordinate Director Kriz either visiting or providing a report as to what money was used for and what will be used for again before issuing a check for the FY2022 annual contribution.

Director Waite, seconded by Director Wolf, moved not to issue the annual contribution to the Lord Fairfax Small Business Development Center until a report is received on how the funds were previously used and anticipated uses of FY2022 funds. The following vote approved the motion:

Draft for Approval October 28, 2021

Ben Cochran - Aye
Brian Ferrell - Aye
English Koontz - Aye
Rodney Pierce - Aye
Isreal Preston - Aye
William Waite - Aye
William Wolfe - Aye

 Director Waite noted the bond revenues would be decreased by \$136.50 each, making the estimated amount for Lord Fairfax \$2,728.50 and Shenandoah University \$3,771.50 giving the IDA an estimated total of \$6,500.

Director Waite, seconded by Director Cochran, moved to approve the Treasurer's report as presented and the FY2022 Budget with the bond revenue estimates amended. The following vote approved the motion:

Ben Cochran - Aye
Brian Ferrell - Aye
English Koontz - Aye
Rodney Pierce - Aye
Isreal Preston - Aye
William Waite - Aye
William Wolfe - Aye

5. New Business

A. Director of Economic Development and Tourism Update

Goals

- 1. Convene a group of hospitality owners/operators.
 - Group has met once in person. Discussion continues as needed and when appropriate.
 - o I have not heard from anyone (good or bad) regarding the new meals tax.
- 2. Engage stakeholders on the feasibility of a hotel in Berryville (this would include owners/operators in the region).
 - Work in progress COVID major consideration right now.
 - o In another locality, one hotel has decided to hold off on building; in another locality, two are holding off.
 - o In talking with other localities, a majority of the hotels are having difficulty hiring front-line staff.
 - o Locally, the occupancy rate is holding at about 70% right now.
 - o Local hotels are competing against the AirBnBs and short-term rentals.

- 3. Continue efforts on small business attraction, retention, and expansion (seminars, promotion, assistance). <u>I have also expanded this to include workforce initiatives and expansion.</u>
 - Working regionally regarding the Worlds of Work!, Workforce Initiative, and programs
 Clarke County schools are currently involved in.
 - We have brought in Virginia Career Works, the Virginia Employment Commission, and other local and State agencies as needed for networking.
 - Wrapped up the latest Economic Gardening program. Have met with participants, and they are very pleased with the results and the end product.
 - Note newest Clarke County unemployment numbers. We had an unemployment rate of 3.9% in March – lower than February's rate of 4%, although some of our Main Street businesses are reducing hours because of the lack of employees applying.
- 4. Engage in a dialogue with property owners of vacant buildings and the developable land to spur economic activity.
 - Ongoing.
 - I update my list weekly of available properties.
- 5. Evaluate what is needed to make the Berryville Main Street program viable and successful report back to Joint Committee on a recommendation.
 - Letter received from Berryville Main Street regarding reorganizing.
 - I attended their recently held public meeting, and they have elected nine new board members. They are now working on developing committees.
- 6. Formalize website and social media strategies for economic development.
 - Work in progress regarding updates.
 - A new website is in design works which will better enable us to post immediately and provide more pertinent information for those who use it.
- 7. Establish relationships, and provide training for realtors in the area.
 - In regular conversations with Blue Ridge Association of Realtors (BRAR) ED Nancy Silva.
 - Made introductions with ED and Clarke County High School officials as a partnership for teaching students.
 - Made BRAR aware of the new Waterloo water/sewer program and the potential at Double Tollgate.
 - Continue meeting one-on-one with realtors to learn of speedbumps/issues/concerns.
- 8. Develop and implement an incentive program using the CARES funding
 - Program completed.
 - New funds are available through the American Rescue Plan. We are currently trying to understand how these new funds can be used and when.

Other projects: Economic Development

- Continue having broadband meetings/updates/phone calls. We are looking at opportunities to use the new American Rescue Plan funds.
- On behalf of the Virginia Health Department, we are coordinating with local businesses to schedule on-site vaccines.
 - o This is a no-cost program that allows the Health Department to schedule on-site (at the businesses) vaccines for all their employees. This will help to eliminate manufacturing downtime while at the same time vaccinating more people.
- The Commissioner's Office will be visiting each restaurant/store to educate them on the recently passed meals tax program and will be distributing this information.
 - Working with them, I developed handouts for our restaurants regarding available grant monies from the American Rescue Plan program.
- Met with representatives from our local Department of Social Services to make them aware of several local programs and organizations for partnership opportunities.
 - o Made them aware of numerous existing programs their clients may be able to take advantage of. Made several introductions to local organizations/businesses for the DSS Director to speak at to update local elected officials (Town of Berryville) and citizens (civic clubs) as to DSS's current reality. We have now set up quarterly meetings for regular updates.
- Have monthly phone calls with representatives of the Virginia Economic Developers
 Association (VEDA). We continue to update them on the current reality of Clarke County
 and regionally.
- I have met several times with Ali Farahani, the owner of Oakhurst Cabinetry on Cattleman's Lane.
 - o I have made several introductions with local businesses and organizations and a couple of State organizations. I am continuing to work with him on needs/opportunities as they arise.
 - Cochrans gave a tour of the Mill.
- Continue to utilize Christine Kriz from the Lord Fairfax Small Business Development Center.
 - o L'Auberge Provencale Bed and Breakfast was announced as The Client of the Year.
 - o Director Ferrell added that L'Auberge celebrated its 40th year in business.
- Regionally (Winchester, Frederick County, Clarke County), we had a meeting with Draper Aden regarding the EPA Community-Wide Brownfields Coalition Grant.
 - o This is a new opportunity grant program Clarke County agreed to participate in. The program will allow us to work with any property owner who is in need of an environmental site assessment in order to sell their property. This is especially pertinent for any older farms that may have used any chemicals or pesticides. This is a no-cost program to the property owner or Clarke County. The program has a total value of \$600,000 with no match required.
 - O Director Pierce asked if this will pay for phase II? Felicia Hart stated that it all depends on the property and what is found.
- Regionally participating in the Startup Shenandoah Valley program. This program works with businesses to identify and address their risks while scaling up.

- Continue to meet regularly with Christy Dunkle for updates/catch-up.
- I continue to meet regularly with Clarke County's Planning and Zoning Directors on updates/catch-ups.
- Have monthly phone calls with representatives of the Virginia Economic Developers
 Partnership (VEDP). We continue to update them on the current reality of Clarke County and regionally.
 - VEDP is establishing a new division Office of Education Economics. I have already
 made introductions with them and Clarke County High School officials to make
 them aware of the programs already in place here in Clarke County.
 - o Had a conference call with VEDP's representative regarding international sales.
- Work/talk continues on both the Waterloo and the Double Tollgate areas. Clarke County
 is still awaiting word back from Frederick County regarding our water/sewer request.
- Continue hosting weekly meetings with Frederick County and City of Winchester EDAs.
 Also part of the group is Christine Kriz with Lord Fairfax Small Business Development
 Center and Cynthia Snyder with the Top of Virginia Chamber.
 - o Virtual Job Fair hosted through the Virginia Employment Commission and several other outlets.
- Regionally we are part of the Small Business Resiliency Team program as part of the GOVirginia – this is in partnership with Lord Fairfax Small Business Development Center.
 This program assists small businesses with marketing, financial guidance, the creation of an e-commerce website, and accounting software.

SmartAsset Piece

- Clarke County has been rated 8 out of 10 for 2020.
- Working directly with Industrial Development Authority (IDA) and Economic
 Development Advisory Committee (EDAC) Committees to develop personalized contact
 lists. This would give each of the committee members an opportunity to talk directly
 with businesses to find out how we can be of greater assistance. We have a
 questionnaire that is a work in progress to initiate conversation and help us understand
 how we can be of assistance.

Tourism

- A travel writer recently visited eight businesses and farms around the County. Betsy
 Pritchard of Smithfield Farm hosted her for the evening. The writer visited such
 businesses as Blandy, The Buttery, The Lockes Store, various businesses downtown, The
 Nimbus Alpaca Farm, etc.
- Continue to write blogs for State, regional, and local use
- Continue conversations with our local farmers/farm markets about needs and opportunities
- Our partnership in the Shenandoah Valley Spirits Trail continues to show results. Social
 media and website stats are improving, and we are getting visitors from further away.
 They are sharing and posting positive comments on our wineries and breweries.

- Expanded blog opportunities listings with the Shenandoah Valley Tourism Partnership (SVTP) and the Shenandoah Valley Travel Association (SVTA)
- Continue to update the Virginia Tourism Corporation (VTC) website regarding Clarke
 County and our assets/businesses.
- Included in the packet is the Clarke County census.
 - o Noted some of the businesses are not correct as they are in other localities.
 - o Contains really good information.

B. Broadband Efforts Update

Chris Boies provided the following updates:

- Board of Supervisors approved a resolution to enter into a study period with All Points Broadband (APB) to look at a potential regional VATI grant opportunity for universal fiber to the home using a partnership of APB, Rappahannock Electric (RE), Shenandoah Valley Electric (SVE), and Dominion Power (DP).
- APB has done a similar project in the Northern neck, which included six counties. The state-level representative has said APB has been great to work with.
- The first of a three-step process is to allow APB to come in and determine the underserved areas of the County; the grant funding is only available for underserved areas. APB will conduct a survey of Clarke County over the next 30 days to determine the underserved areas. The current mapping is not very accurate. APB will work with RE to get universal Broadband to the County.
- APB and RE will figure out a plan and present to the County the cost of the project, how much grant funding is available, how much they will cover, and the remaining budget the County would need to cover.
- The County will know that number by the end of August because the grant deadline is the middle of September. The Board of Supervisors, at the end of August, will decide if they want to continue with the project or not. There is no penalty if the Board of Supervisors decides not to continue with the project.
- The County has \$2-2.5m of the Federal American Relief Funds set aside for that type of use. We don't know the actual number yet. If the County is given a price that it feels it can cover, the County will then submit a VATI application and find out in December if our project was funded. Construction could then begin and be expected to take two-three years to build out the infrastructure, but the project would be bringing fiber to the home in the unserved areas.
- This does not help the areas that already have an internet option.
- This is a regional project that will likely be done through the Regional Planning District.
- The expected areas included are Frederick County, Warren County, maybe Shenandoah County, Rockingham County, Augusta County, and Page County. It's a pretty attractive project for the State to fund because it will take a large chunk of the State and serve them.
- David Weiss added that the Board of Supervisors felt that because there were two
 opportunities to not fund the project if unable, it was a good safety net to utilize.

Director Ferrell

- Asked if this was a Shenandoah Valley Regional project? Adding that he had heard in the Fauquier paper, The Fauquier Board of Supervisors is claiming in three years, everyone would have Broadband.
 - Chris Boies clarified the Clarke County Board of Supervisors is not promising anything at this point. Adding that Fauquier County is in the same position Clarke is, but they are trying to complete the project by themselves.
 - David Weiss reiterated the Clarke County Board of Supervisors is not promising anything until we see what the costs are. Technically, with a VATI application, it is an 18-month project, but the State understands that a project of this size is difficult to accomplish in that timeframe; APB seems to feel a two-three year timeframe is reasonable. The Board of Supervisors does not want this project to hang out there for five or more years. Feels this is the County's best chance at the moment.
 - Chris Boies added that if this project were to stumble at any point, there is a backup project to do a fixed wireless project to serve roughly 2,000 households.

C. Double Toll Gate Update

Chris Boies provided the following updates:

- Requested from Frederick County permission to negotiate with Frederick Water for water and sewer at Double Tollgate.
- That successfully went through the Frederick County Planning Commission
 Comprehensive Plan Committee, then successfully went through the Frederick County
 Planning Commission meeting, and was on schedule for the July Board of Supervisors
 meeting, but they ended up with a full docket, and the County Administrator requested
 we move to August 11 agenda where we hope they give us the approval to negotiate
 with Frederick Water.
- This is a possible use of the \$15K IDA budget line item for professional services if the County needed some kind of preliminary study or to justify the numbers that Frederick Water provides us.
- The plan, we believe, will be approved by the Frederick Board of Supervisors is that they
 would run a force main to the Perkins Mill plant.
- Frederick County has decided they want to build out the entire 522 corridors, and they want this project to include that area and have force main go to the Perkins Mill plant north on 522.
- If the Frederick County Board of Supervisors approves that plan, Clarke County will be
 able to negotiate with Frederick Water and find out what our costs are for our portion
 of the project. The County may need a civil engineer to assist with determining if that is
 a fair price or not, which the County could come to IDA for help with funds.

- Clarke would then have to negotiate with Frederick Water on the final amount and time frame, then go back to the Board of Supervisors.
- Potentially, depending on the cost, could issue bonds through the IDA to pay for that project. We will see how the vote goes on August 11.

D. Lucketts Market

Felicia Hart stated she reports to the Joint Committee and last Friday made a point of wanting to enhance the relationship between the County and the Ruritans and the programs coming in at the Fairgrounds. Adding that the businesses in town usually do not know if events are happening which causes problems. Right now, we don't have an open dialogue. However, Sarah from the Visitor's Center has reached out and wants to be a part of that program.

Director Waite

- Feels it does not seem like Berryville or Clarke County has done anything to help get the word out.
 - Felicia Hart stated this was just the start of the process; we just found out they secured the contract at the fairgrounds. Once we know about it, we can help promote it.
 - Director Waite clarified he hears two points, how to promote these activities
 for businesses that Clarke County will support, but had heard a few thousand
 cars came through a few years ago. That many vehicles have the ability to
 generate a lot of business and be prepared for the numbers coming through.
 - O Chris Boies pointed out that Felicia Hart is trying to insert herself in the process to get into the meetings so she knows what is coming up but to also help market the fairgrounds and the County as a place that these entities should come to. She is trying to accomplish this gently, but she is trying to insert her way into that conversation.

Director Cochran

 Inquired into the date of the Luckett's Market? Felicia Hart clarified that Luckett's Market takes place in October.

Director Ferrell

- Pointed out a recent concert at fairgrounds a few weeks ago and noticed nothing showed up on social media about it until a few days before the event. Wondered what the turnout was for that.
 - o Felicia Hart noted there was no communication with the County because they haven't been able to look at the County as a resource in the past. She is trying to get them to communicate with us so we can help.

- Also pointed out Watermelon Pickers Fest will be happening at the fairgrounds soon and wonders if the fairgrounds will allow the County to help with that promotion or not.
 - Felicia Hart noted there are many events happening, and she wants to be able to help promote as much as possible.

David Weiss

 Asked if there was active communication happening with the Ruritans? Felicia Hart confirmed and added that she attended the membership meeting last night.

Business Contacts Update:

- Felicia Hart reminded the Directors of an email sent out asking each to get back to her with three business contacts.
- Felicia Hart asks that each person gets with her on the businesses they would like to work with so she can create a spreadsheet to ensure no one is duplicating their businesses.
- Tiffany Kemp will email the sample questions to act as the ice breaker. Felicia Hart
 added she does not expect the Directors to be experts but help feel out what assistance
 they may need from the County.
- Once each Director meets with their businesses, she would like to sit down with each
 Director to find out what they have learned and provide the information they can pass
 along that she has as a resource for County businesses.

Director Cochran

- Asked for clarification if this was for existing businesses or new businesses trying to start up. Felicia Hart confirmed this is for existing businesses.
 - O Chris Boies added that the County is spending a lot of time with prospective buyers on some properties in the County; vacant land zoned properly for businesses. One may come to fruition, but conversations are currently happening, and there is interest in some of those properties, but it is too early to say because there are no contracts signed yet. There are quite a few conversations going on between potential buyers, and Felicia Hart does a great job of lining folks up with the appropriate parties to ensure a smooth conversation from the beginning.

Director Waite

- Pointed out he has reached out to one business and is trying to get the right contact for another, wondered if there was a timeline to get back together to discuss the results.
 Adding he was worried about confidentiality and how those findings would be delivered.
 - Felicia Hart clarified that if a business has said they want to keep the discussions
 private, to let her know. Once she gets the sheets back from each Director, she
 will then be able to schedule individual meetings to smooth out any speed
 bumps adding that phone calls work too.

Draft for Approval October 28, 2021

 Chris Boies added that what is mentioned to this group is an aggregate of the theme of what was discussed. Don't mention specifics in open meetings, but generalizations.

Please get with Felicia Hart by July 29, 2021, with what businesses each would like to meet with. She would like to schedule meetings with each Director in early September to discuss what was learned.

6. Next Meeting

The next meeting is scheduled for Thursday, October 28, 2021, at 1:00 pm.

7. Adjournment

Director Koontz, seconded by Director Waite, moved to adjourn the meeting. The following vote approved the motion:

Ben Cochran - Aye
Brian Ferrell - Aye
English Koontz - Aye
Rodney Pierce - Aye
Isreal Preston - Aye
William Waite - Aye
William Wolfe - Aye

At 1:47 pm, Director Ferrell adjourned the meeting.

Minutes recorded and transcribed by Tiffany R. Kemp, IDA Clerk