# **CLARKE COUNTY**

# Conservation Easement Authority THURSDAY – 19 December 2019 – 10:00 am A/B Conference Room, 2<sup>nd</sup> Floor Government Center

#### **AGENDA**

- 1. Approval of Agenda
- 2. Approval of Minutes of the meeting of 21 November 2019
- 3. Bank Account balances
- 4. Campaign for the Authority
- 5. Easement Donation/Purchase
  - a. Blue Ridge Hunt easement donation new application
  - b. Sally Neff easement donation
  - c. Potomac Appalachian Trail Club DUR purchase
  - d. Sam & Elizabeth Conrad DUR purchase
- 6. Report on Applications for Easement Purchase Motion to go into Closed Session pursuant to Section 2.2-3711-A3 of the Code of Virginia, as amended, to discuss the Acquisition or Sale of Property and Section 2.2-3711(A)(7) for consultation with legal counsel regarding specific legal matters requiring the providing of legal advice.

Adjournment - next meeting - Thursday January 16th 10 am

#### CLARKE COUNTY

# Conservation Easement Authority draft Minutes – 21 November 2019 draft

A regular meeting of the Conservation Easement Authority was held at 10:00 am on Thursday, 21 November 2019, in the A/B conference room, 2<sup>nd</sup> Floor Government Center.

Present:

W. Thomas, R. Buckley, G. Ohrstrom, M. Jones, R. Bacon

Absent:

B. Byrd, Terri Catlett, P. Engel

Staff:

A. Teetor

Other:

R. Couch-Cardillo

**Agenda** On motion of Mr. Ohrstrom, seconded by Ms. Thomas, the Authority unanimously approved the agenda.

Minutes On motion of Ms. Jones, seconded by Ms. Bacon, the Authority unanimously voted to approve the minutes of September 19, 2019 with minor corrections.

Bank Account: Ms. Teetor reviewed the financial spreadsheets. Current fund balances show a total fund balance of \$221,474 consisting of \$67,416 in the donations account, \$153,140 in stewardship/restricted, and \$919 in local funds. Ms. Teetor stated that the closing for Alida Coleman was the was the large expense this month, other expenditures were for the newsletter.

**Public Relations:** Ms. Cardillo stated that donations are picking up with 101 donors contributing over \$19,000 in funds. She is working on the year-end appeal that will be mailed after Thanksgiving. She also asked members to begin thinking about possible recipients for the 2019 Land Conservation Award. After discussion members suggested Harry Benham who has provided legal council and guidance pertaining to easements for many clients, in addition to placing his 242 acre farm in easement in 2011. Ms. Teetor will call Mr. Benham to see if he is available in January.

#### Report on Applications for Easement Purchase/Donation

- a. Sally and Luke Neff The Neffs have applied to donate an easement on their properties. The property is located in the 7200 Block of Howellsville Road. The property currently consists of 3 1 acre parcels identified as Tax Map#'s 37A2-7-8, 9, &10. Each lot has 1 DUR. The applicant proposes merge the lots into one parcel and retire two of the three remaining DURs. The property meets 3 of the 4 criteria. The property resource score is 46.8. The applicant is retiring 2 DURs. It is across the road from an existing easement and it is less than 40 acres. Points were given for retiring 2 DURs. The parcel offers protection of a significant natural feature -- having frontage on the Shenandoah River. On motion of Mr. Ohrstrom, seconded by Ms. Bacon members gave preliminary approval and asked staff to schedule a site visit.
- b. Potomac Appalachian Trail Club (PATC) The PATC, Phil Paschall, agent, has applied to the easement authority for approval of an easement DUR purchase. The property is on Hidden Hollow Lane, off Mount Carmel Road approximately 1.4 miles north of Route 50. The property is identified by Tax Map# 39-A-53. It consists of 59.7 acres with 3 DURs. The applicant proposes to retire the remaining DURs. The property meets all of the 4 criteria. The property resource score is 69.42. The applicant is retiring 3 DURs. It next to an existing easement and it is more than 40 acres. Points were given for retiring 3 DURs, being adjacent to Appalachian Trail property and an existing easement, and being owned by PATC for between 20 and 30 years. The applicant is a non-profit organization requesting a DUR purchase. There is a policy is to offer payment of up to 25% of the value of the easement for appraisal

purchase easements but no current policy for non-profits wanting a DUR purchase. Members discussed adopting a policy that would limit offers to non-profits at \$25,000/DUR. This would have to be approved by the Board as well. They also asked if the PATC was able to take advantage of tax credits. Ms. Teetor will ask Mr. Paschall. On motion of Mr. Ohrstrom, seconded by Ms. Thomas members gave preliminary approval and asked staff to schedule a site visit.

- c. Sam & Elizabeth Conrad Mr. Conrad has indicated he would like to move forward with the original plan to put the machine shed behind the house. Ms. Teetor will speak with the appraisal to see if he thinks the bank will approve the easement.
  - d. Alida Coleman The easement was recorded on November 7th.
- e. Rolling Ridge Foundation Ms. Teetor placed the easement donation on the Board consent agenda and it was approved. The Foundation is working on transferring the property from the Appalachian Trail Conservancy and then simultaneously recording the transfer and easement. It is anticipated that the closing will occur late spring.
- f. Ann Brown Poulshot Ms. Teetor spoke to Ms. Brown earlier this week and she has not made any progress on deciding on an easement purchase or donation.

**Adjournment** There being no further business, Ms. Thomas moved and Mr. Ohrstrom seconded that the Authority adjourn the meeting. The next meeting is scheduled for Thursday December 19<sup>th</sup> at 10:00 am. The motion was approved unanimously.

Randy Buckley, Chair	Alison Teetor, Clerk to the Authority



## ROBIN COUCH CARDILLO

December 12, 2019

Clarke County Conservation Easement Authority Fundraising and Public Relations Report December 2019 meeting

#### **Donor Statistics**

See attached Master Report

- 2019 total to date: \$21,310.00 from 111 donations

## **Ongoing**

- -End-of-year Appeal
  - Mailed
- -Wingate Mackay-Smith Land Conservation Award
  - Nominee Michael Hobert (pending)
  - Logistics
    - Thursday, Jan 16, 11:00 a.m. regular meeting and 12:00 lunch with award ceremony
    - Millwood Country Club, Locke Store for lunch
    - Birdhouse gift
    - When confirmed, invitation to county VIPs, media
- -Mailing list clean-up
  - Mailed
- -Fall newsletter print quality

Fundraising Results: Clarke County Conservation Easement Authority

**2019** \$21,310.00 111

2019

As of December 12, 2019		,				•							;
Amount	2006 \$13,345	\$19 090	2008 \$20.871	2009	2010 826 396	2011	2012 \$23 530	2013 \$47.766	\$36.260	<b>2015</b> \$57,356.00	2016 \$24.778.00	<b>2017</b> \$26.101.00	2018 \$34.815.28
# Donations	115	161	208	209	203	195	181	200	169	158	164	169	169
YE Donor Appeal	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
YE Donor Appeal Amount	\$8,465	\$8,310	\$8,477	\$10,134	\$8,376	\$12,815	\$7,250	\$15,706	\$17,635	\$47,003	\$15,665	\$7,577	\$16,755
Donor Respondents	73	99	87	86	76	89	20	69	51	61	47	48	58
YE Prospect Amount		\$2,115	\$425				\$40		\$1,650	\$104	\$25	\$325	\$2,200
Prospect Respondents		24	7				-		n	~	-	m	4
Winter Newsletter	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Dollar Amount			\$2,700	\$2,065	\$2,865	\$2,126	\$3,611	\$4,805	\$3,335	\$2,700	\$2,228	\$2,815	\$4,920
Respondents			23	27	32	21	32	39	26	25	29	39	29
Spring Newsletter	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Donor: Dollar Amount	\$3,775	\$455	\$2,074	\$5,820	\$2,810	\$2,520	\$3,415	\$1,975	\$3,705	\$3,420	\$2,725	\$2,810	\$1,600
Donor: Respondents	35	чo	19	38	26	27	32	28	26	27	19	23	15
payer Spring Newsletter: Dollar Amt		\$2,200	\$940	\$460	\$450	\$825	\$765	\$165	\$1,380	\$100	\$75	\$1,150	\$550
yer Spring Newsletter: Respondents		91	19	0	4	7	ī,	4	တ	_	က	00	ო
Summer Newsletter	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Dollar Amount		\$2,370	\$2,020	\$1,330	\$1,883	\$2,735	\$1,580	\$5,040	\$3,215	\$1,927	\$2,115	\$3,110	\$4,480
Respondents		20	27	22	33	26	21	22	27	22	28	20	38
Fail Newsletter	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Donor: Dollar Amount		\$2,210	\$765	\$260	\$7,300	\$2,946	\$4,630	\$2,660	\$2,325	\$1,250	\$600	\$3,870	\$220
Donor: Respondents		12	S.	7	25	26	30	27	4	က	မ	<del></del>	4
Taxpayer Fall Newsletter Dollar Amt		\$1,430	06\$	\$1,405	\$65	\$605	\$715	\$240	\$760		\$325	\$1,200	\$100
payer Fall Newsletter; Respondents		25	4	ω	7	∞	თ	က	ស		5	4	•
Over the Transom	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Donar Amount			42,580	67-1-49 07-1-	006'LA	\$00¢	4.1.40	00c,0T	Ucc,T&	,cz¢	4302	00.062,2¢	45,970
Polioi respondella			=	=	9	,	VI.	N	¥	,	4	•	=
Donor Thank-You Party	2006							2013	2014	2015	2016	2017	2018
Donor Beenandente	\$1,105							\$1,175	\$702 8	\$595	\$638	\$710 A	
Donor Respondents	D							+	0	<u>*</u>	<u>‡</u>	ρ	
Photo Revenue					\$747	\$57	\$67				\$ 20	é	
Notecards Sitting Kind (admin work donated												405.4	
Sirell-Killo (adilliit work collated by Kate Petranech)						\$346	\$473	\$469					
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\$2,668 \$2,668 \$2,049 \$2,045 \$2,045 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135 \$2,135

272 (5)

WORK IN PROGRESS - Waiting for FY19 final audit amounts

FY2020

JAS - B Bennett Through 12/11/2019

Fund 235 - Conservation Easement Balances

	Local Funds	7,644 Brands Bonnott	Transfer from Gen Fund	15,000	-500		866-	10000000000000000000000000000000000000	0 Brenda Bennett:	CE Stewardship annual	-41,676 state runds	21,448 Coleman-VDACS	0 reimbursement-21,448		-910	36,448	44,084	VDACS	
Stewardship/Restricted	Funds Account	154,595		230	-2,109	231	0	194	0		0	40,209	0		0	40,863	2,109		
S	Donations	63,641		2,034	06-	10,270	-1,330	1,920	-4,770	1,010	-4,513	2,129	-2,783	1,085	-920	18,447	14,406		The Control of
	Total Fund Balance	225,880										The part of the last				95,759	665'09	0	7707557 BY 77213
			C.							ALL SAME PARTY OF THE PARTY OF			V						ATTACA OF THE PARTY OF THE PART
		SOY FY20 -	Fiscal Year 2020	July Rev/AR	July Exps/AP	Aug Rev/AR	Aug Exps/AP	Sept Rev/AR	Sept Exps/AP	Oct Rev/AR	Oct Exps/AP	Nov Rev/AR	Nov Exps/AP	Dec Rev/AR	Dec Exps/AP	YTD Rev/AR	YTD Exps/AP	Adjustments	

Anticipated Easement Closings:
Sam & Elizabeth Conrad (estimated)
Alida Coleman-CLOSED-Actual Exp/Rev above

75,738.77 Expires 12/31/2020 (FY2019)

98,509.50 -20,000.00 -21,448.00 57,061.50

-20,000.00

114,123.00 AVAILABLE Estimated YTD BALANCE-VDACS designated to an easement (including donation, stewardship and monthly Hall, Monahan expenses). Clarke County: includes expenses not specifically -19,992 95-0 193,349 24,457 Appropriated Balance Remaining 20,543 40,056 67,682 Actual Expenses 45,000 40,000 241,040 Appropriated **ESTIMATED YTD FUND BALANCE** FY19 Expenditure Appropriations Alida Coleman easement General Expenses

665'09

85,000

Through Dec 11, 2019 Conservation Easement Expense Detail - FY20

	Donations	Stewardship	Local Funds
λInf	90.00 Clarke County Ruritan Club-Ad for Fair catalog	2,000.00 Sophia Dorsey-inspections	500.00 Myers & Woods Appraisal Group
		109.04 Sophia Dorsey-mileage	
	90.00	2,109.04	500.00
August	480.00 Robin Couch Cardillo-summer newsltr & website		997.50 Hall, Monahan, Engle-Legal svcs for July 2019
	450.00 Gloria Marconi Illustration-summer newsltr		
	400.00 Clarke County Fair-sponsorship-pig scramble		
	1,330.00	0.00	997.50
Sept	2,500.00 Clarke County Treas-match for DHR CLG Grant		
	720.00 Robin Couch Cardillo-summer newsltr & fair		
	445.00 Winchester Printers-Remittance envelopes		
	1,011.38 Winchester Printers-Summer '19 newsletter		
	93.70 BB&T - Postage & Staples		
L	4,770.08	0.00	0.00
Oct	800.00 Robin Couch Cardillo-finalize website		1.620.00 David Lerov - Appraisal 1805 Wrights Mill Rd
	537.52 Winchester Printers-Reception Invite mailing		40.056.00 CE Purchase - Alida Coleman
	100.00 Gloria Marconi Illustration-convert newsletter forms		
	1,625.17 Monks BBQ - Thank You Event		
	450.00 Gloria Marconi Illustration-Fall newsletter		
	1,000.00 CCHS - Donation to CCHS Athletic Dept		
	4,512.69	0:00	41,676.00
Nov	1,000.00 Eric W. Wright - Tent rentals		
	960.00 Robin Couch Cardillo- Fall newsletter		
	823.47 BMS Direct		
	2,783.47	0	0.00
Dec	720.00 Robin Couch Cardillo-CE svcs for year end		910.00 Hall, Monahan, Engle-Legal svcs for Nov 2019
	200.00 Gloria Marconi Illustration-EOY appeal letter		
	920.00	0	910.00
	<u>Donations</u>	Stewardship	Local Funds
YTD Totals	14,406	2,109	44.084
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## **MEMORANDUM**

TO:

Conservation Easement Authority

FROM:

Alison Teetor

DATE:

December 10, 2019

SUBJECT:

Application for easement donation - Blue Ridge Hunt

The Blue Ridge Hunt, Anne McIntosh, agent has applied to the easement authority for approval of an easement donation. The property is located at 1040 Kennel Road approximately 6/10 of a mile north of the intersection with White Post Road. The property is identified by Tax Map# 28-A-24A. It consists of 10 acres with an existing pre-1980 house (built in 1961) and 1 DUR. The applicant proposes to retire the remaining DUR.

The parcel is zoned AOC and is not currently in use value taxation, but is eligible, in accord with the Commissioner of Revenue's requirements, then a donation may be considered if at least two of the following four guidelines are met:

1) the parcel's Property Resource Score is at least 35;

- 2) at least one dwelling unit right is extinguished by the conservation easement;
- 3) the parcel is adjacent to a parcel already under permanent conservation easement;
- 4) the property has a minimum area of 40 acres.

The property meets 3 of the 4 criteria. The property resource score is 60.61. The applicant is retiring 1 DUR. It is across the road from a VOF easement (Northfield Farm) it is less than 40 acres. Points were given for retiring 1 DUR, being adjacent to an existing easement, having a house built in 1961 that is within the Greenway Rural Historic District and could be a contributing in the future, and being owned bu the Hunt for over 50 years.

# Recommendation

Give preliminary approval and schedule a site visit.

