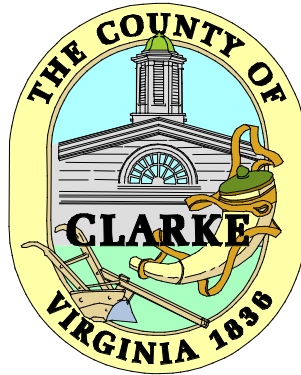


# Clarke County Economic Development Advisory Committee



September 16, 2020  
Regular Meeting Packet



## County of Clarke

### Economic Development Advisory Committee

*Chris Bates, Christy Dunkle, Christina Kraybill, Lori Mackintosh,  
Bev McKay, John Milleson, Elizabeth Pritchard, Lee Sheaffer*

## Agenda

**1:00 pm, Wednesday, September 16, 2020**

Meeting Room AB Berryville / Clarke County Government Center  
101 Chalmers Court, 2<sup>nd</sup> Floor, Berryville, Virginia

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# Call to Order

# Adoption of Agenda

Proposed motion: Move to adopt agenda as [presented] or [as amended - title of agenda item[s] not listed on the published agenda provided to the public.]

# Approval of Minutes:

## July 15, 2020, Regular Meeting

Proposed Motion: I move to approve the minutes of July 15, 2020, as [presented] or [as amended citing specific amendment].

Clarke County Economic Development Advisory Committee  
July 15, 2020, Minutes

A meeting of the Economic Development Advisory Committee (EDAC) held in the Berryville/Clarke County Government Center, Berryville, Virginia, on Wednesday, July 15, 2020, at 1:00 pm.

Board: Chris Bates, Christy Dunkle, Christina Kraybill, Bev McKay, John Milleson, and Betsy Pritchard

Absent: Lori Mackintosh, Lee Shaeffer

Staff: Tiffany Kemp, Felicia Hart, Chris Boies, Cathy Kuehner

Press: Mickey Powell – The Winchester Star

Also Present: Doug Lawrence, Board of Supervisor, and via call-in, Matthew Bass, Board of Supervisor

1. Call to Order

At 1:01 pm, Chairman John Milleson called the meeting to order.

2. Adoption of Agenda

**Christy Dunkle, seconded by Christina Kraybill, moved to adopt the agenda as presented. The motion carried by the following vote**

Chris Bates	-	Aye
Christy Dunkle	-	Aye
Christina Kraybill	-	Aye
Lori Mackintosh	-	Absent
Beverly B. McKay	-	Aye
John Milleson	-	Aye
Betsy Pritchard	-	Aye
Lee Sheaffer	-	Absent

3. Approval of Minutes

---

Christina Kraybill, seconded by Betsy Pritchard, moved to approve the January 29, 2020, and June 17, 2020, minutes as presented. The motion carried as follows:

Chris Bates	-	Aye
Christy Dunkle	-	Aye
Christina Kraybill	-	Aye
Lori Mackintosh	-	Absent
Beverly B. McKay	-	Aye
John Milleson	-	Aye
Betsy Pritchard	-	Aye
Lee Sheaffer	-	Absent

#### 4. Continued Discussion: Agri-Equine Survey

Highlights Include:

John Milleson:

- Requested point of clarification on the Ag-Equine Survey.
- Inquired to the price of the survey.
- Concluded, we will hold off until the beginning of 2021 and discuss it again. We do not have the money right now, and it's only going to get worse before it gets better.

Chris Bates:

- This topic comes up from time to time. The need has been presented a few times in the last few years. The agricultural land plan calls for such a survey. We've historically done them in the past.
- It's especially helpful for our new Director of Economic Development and Tourism to know what we have. A significant frustration over the years has been the former director, when asked a question about agriculture, would respond we don't have enough farms to do that. We need to know how many farms we do need or have what they do and what they need. We do not have the answers to those questions.
- The Agri-Equine Survey has been an ongoing discussion, which began a few years ago as a horse study only, as recommended by the Equine Alliance. The Board of Supervisors chose not to survey at that time. However, if you read the studies that have been completed and drive around the neighborhood, you will notice that equine is a tremendously large portion of the economic engine in Clarke County. We keep postponing this and feel it's about time to do it.
- We have an inland port that has expanded. The biggest and best on the East coast. Do we have enough products to handle a trans-loading or elevator situation in Clarke County to support that kind of operation?



- Chris Bates guesstimated the price of the study as follows: roughly \$15,000 for the equine portion of the survey; approximately \$50,000 for a full agricultural study.

Bev McKay:

- Personally, not totally in favor of this as he is not sure what this will accomplish other than prove agriculture is a big part of the economy and zoning, which we already know. We need to know what we want to show before deciding to continue. He does not feel there will be very much funding support from the County right now due to budget constraints. We need agriculture infrastructure, machinery dealerships, hemp processing plant could have gone here, machinery repair, meat processing plants, etc.
- There is not much agriculture in the northern part of the Shenandoah Valley. People go to Harrisonburg or Pennsylvania. Everyone agrees we need that kind of stuff; but, due to budget constraints and the money, I would feel differently.
- Poultry mills pay 45 cents over for corn. The export market tends to be negative or even, which gets you to go to this side of Harrisonburg. It is a 45-minute drive, and you don't wait to unload, which is a big plus.
- What we are missing is the extension service. Virginia Tech has decimated the Extension Service.

Christy Dunkle:

- Pointed out, service industries are currently struggling.

Christina Kraybill:

- If we did a survey like this in the future, would one possible outcome be information on the need for a type of trade school, farming services training site to help support what we have and what we envision? I feel that one of the things we don't have in our County is continued education/next level of education besides apprenticeships and stuff like that.
- Personally, a long-term vision is a type of school in Clarke County, likely located in a building no one has been able to do anything with; that's teaching these trades that are being decimated, yet are necessary, and we need to have.
- What has happened in the last few months is changing what people want to do going forward. Trades are attractive.
- Would this survey help show us where the gaps are to advocate further education/trade school/apprenticeships? Believes trade schools will be more desirable in the future because of Covid-19 and the changes it's brought.
- Voiced concerns the cost of the full study is equal to someone's salary.

Felicia Hart:

- In regards to trade schools: what are our gaps; not everyone will go for a 2-4 (two- or four-) year degree. How do we keep those people here? Every locality is facing this type of issue, and LFCC Workforce Development is taking this head-on.
- Regionally we are working closely with the high school to get that information out and understand the opportunities available.

Chris Boies:

- Expressed that as a board without spending authority, this study would have to go to the Board of Supervisors for approval as a budget supplement.
- This budget year will be very tough to get approved. The survey could be put in the budget process for next year.

## 5. Northern Shenandoah Valley Talent Attraction Marketing Strategy Discussion

Highlights Include:

Chris Boies:

- This is a study done on a regional basis to look at the struggle to acquire and attract the talent they need for the workforce.
- We should continue to promote:
  - Quality of life we have here
  - The relative affordability of housing
  - Training opportunities through community colleges
- Having a talent website for the region, what to do, cost of living, networking, etc.
- Partner with GoVirginia request related to Covid-19; “Get back to work” marketing campaign.
- Our \$9,000 portion could potentially use CARES money for that; looking into this as a possibility.
- Economic Development is a regional type of activity; what helps Frederick County/Winchester often helps Clarke.

Felicia Hart:

- Work closely with Human Resources at larger plants and businesses because they are trying to convince folks to come here. It’s a regional thing, must look at the big picture.
- A large number of people interviewed in the study had no idea where Shenandoah Valley was located. Understanding this must tie in with marketing to make ourselves known.

6. HB 785 Local Taxing Authority / Meals Tax Update

Highlights Include:

Chris Boies:

- Meals Tax:
  - Previously worked towards estimating what revenue could come in via a meals tax; unfortunately, that data is not accessible.
  - Virginia General Assembly allows localities to do specific taxation they could not before.
  - Counties can impose up to six (6) percent without a referendum, effective July 1, 2020
  - Apply to unincorporated areas of Clarke County. Berryville is already collecting a tax; the County couldn't impose an additional fee without its approval.
- Transient Occupancy Tax (TOT)
  - The previous max taxation allowed was 2%; Virginia State code was changed to allow an unlimited amount but, any funds over 2%, but under 5%, must go to tourism promotion within the locality. Anything over 5% the board can spend as it wishes.
  - Felicia Hart plans to meet with those currently paying the TOT to talk about how they would like to see revenues spent if we did increase the tax rate. A meeting date is not yet set.
  - Cannot be effective until May 1, 2021
- Cigarette Tax
  - Up to 40¢ per pack
  - Effective July 1, 2021
  - The state is trying to find a more efficient way to collect that tax. The current method is a sticker on each package, they are working for a better way to manage that taxation.
  - Clarke County currently does not collect a tax on cigarettes; the Town of Berryville is collecting 10¢ per pack.
- Court House Security Fee
  - An increase from \$10-\$20 per case
  - Board is holding a public hearing set for Tuesday, July 21, 2020.
  - Looked at as a user fee, already getting the security, but this is a way to collect those revenues.
- BPOL
  - County has always had the right to receive, which has been debated and discussed in the past.

## 7. CARES Funds and Covid-19 Update by Felicia Hart

Highlights Include:

Felicia Hart:

- Hand out given in the meeting, see Attachment 1.
  - First is a comparison of what other localities are doing and how they are dispersing their funds.
  - The second is from the VA Employment Commission and is specific to Clarke County and tells us the employers, what our needs are, what our gaps are, turn over areas, etc.
  - The third shows the percentage of change in consumer spending. This document is specific to the Covid-19 timeframe and Clarke County. It tells the story of what is happening in our backyard.
  - The last document breaks down Clarke Counties' population and shows what it's needs are, good and bad. These are good reference points to have to help our community.
- Regarding the CARES Act –
  - We are still working on how we can manage funds. Clarification is being worked on in regards to a few definitions we are unsure of in regards to large industries and non-profits.
  - This group could assist by talking with business owners, finding out their needs and how they feel the money should be spent.
  - Business owners have been applying and receiving the Payroll Protection Funds, others the EIDL Funds. We just received notice the EIDL Funds are officially out of money, but the Federal Government has some ideas in the works it is going to be filtering down.
  - Do we want to hand out monies, how do we hand out the money, what's the accountability? How much financial assistance do they need? Feels business owners should "have skin in the game" not used as a Band-Aid. Can they get through on the other side? Documentation could be requested. A considerable brush is available to be used here.
  - A team needs to be put together to go through applications for CARES Funds to decide who gets the money. Recommends a deadline for requesting funds.
  - Now that things have slowed down regarding masks and the limiting of people in one location want to take advantage and visit more businesses. Any introductions you may have, she would like.
  - Will provide Christy an introductory letter and a business card to hand out when people are applying for business licenses in Berryville.
  - Please send anyone with questions regarding the CARES funding to Felicia Hart.

Chris Boies

- The process is to develop a program, take that program to the Finance Committee, and then get approval from the Board of Supervisors. We hope to do this in August.
- One thought is to disperse funds through the IDA. Appoint a group of five people to go over requests as they come in. We need to determine the criteria to receive funds and what levels of assistance we are willing to give.
- Ideas from the EDAC should they have any, are a
- We've currently set aside ~\$100,000, which can be raised or lowered; this is a rough ballpark number thrown out to get the discussion going.

8. Committee Update: Berryville/Clarke County Joint Committee on Economic Development and Tourism by Chris Boies

- The Town of Berryville and Clarke County have been collaborating for years on economic development and tourism.
- The Memorandum Of Understanding (MOU) was out of date and needed updating.
- The updated MOU has been signed by both the Town of Berryville and Clarke County. Each has a copy on file.
- The most significant change was the Town of Berryville contributing funds to allow a full-time Economic Development and Tourism Director, Felicia Hart, to be hired.
- A joint committee between the Town of Berryville and Clarke County was established- The Berryville/Clarke County Joint Committee on Economic Development and Tourism- to assist in setting goals for the Director of Economic Development and Tourism.
- The Joint Committee is meeting Friday, July 17, 2020. When goals are established, they will be added to the next packet, so this committee has the information as well.

Collector Road Update

Chris Boies:

- The Berryville Town Council and the Clarke County Board of Supervisors heard a presentation on Thursday, July 16, 2020, on the roadway that would connect Jack Enders Boulevard to Rt. 340.
- The site plan for the industrial park had a future crossing of the railroad tracks built into that site plan.
- There is a site distance issue due to curvature in the railroad, which removes the previously discussed location as an option for a crossing.
- The consultants came back with variations:
  - 1) Two options create cul-de-sacs at the end of Jack Enders to extend it to the Smallwood property and then cul-de-sac it.
  - 2) Two options to take it across the railroad tracks at the existing Smallwood Lane crossing and then take it to Rt. 340 from there.

- The approximate cost of the crossing, in addition to improvements to Jack Enders on this side, was about \$10 Million.
- We currently do not own any properties where the road would need to be built.
- Concerns:
  - 1) Overall cost
  - 2) Impact to wetlands
  - 3) Citizen concerns

Christy Dunkle:

- A large mailing was done to inform citizens this was happening.
- The reason this started was tractor/trailer traffic on Main Street.
- Tried for a smart scale grant a few years ago, but lacked the points to come close
- Incumbrancers:
  - At grade crossing
  - Train car stacking was an issue
  - If we had a great rail station built or an active spur was made, then that would help to get an at-grade crossing. The curvature of the rail, site distance, and stacking will remain issues.
  - Urban Legend: You have to give up possibly multiple crossings, and you have to apply to the railroad engineer to get an answer.
- Many issues are opposing this effort with the original plan; that is why they chose these other routes.
- Believes the end of the day proposal was to create a cul-de-sac on the Smallwood property, but that would mean more traffic on East Main Street or through downtown. This is also problematic, but that would give the benefit of not shovel ready, but developable sites for grant opportunities.
- The Smallwood property has numerous heirs that would have to be considered.
- Roads that we have built have been at a developer's cost.
- Cost-wise it is better to develop a partnership with a private developer who would incur the cost of the roads to be built. While this is a longterm vision, it is a critical component of transportation in the town.
- There are opportunities for developers in that direction.

9. Next Meeting

The next meeting is scheduled for Wednesday, September 16, 2020.

Staff will include monthly taxes collected from Airbnb's.

*Draft for approval September 16, 2020*

10. Adjournment

Being no further business, at 1:52 pm, Chairman Milleson adjourned the meeting.

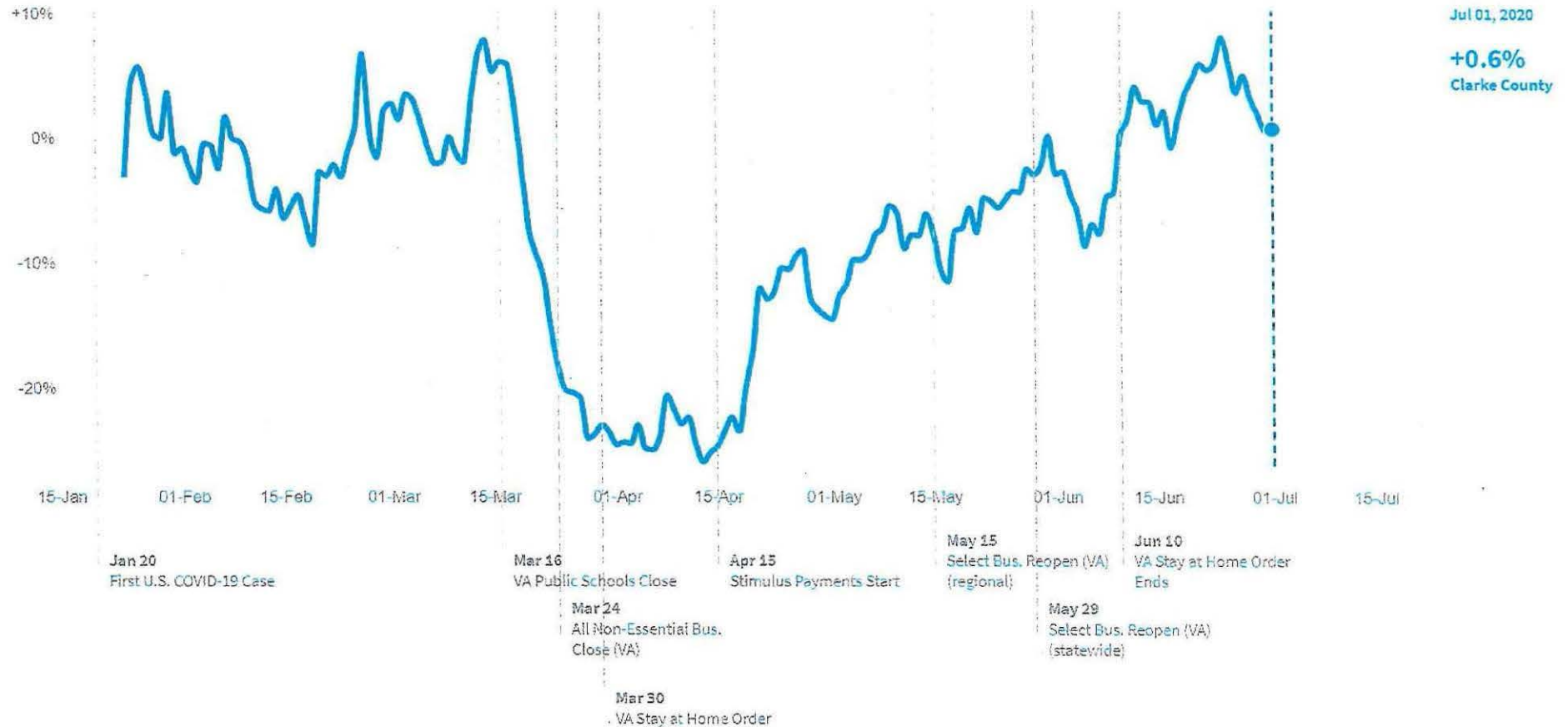
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Minutes recorded and transcribed by Tiffany R. Kemp, Clerk

DRAFT

## Percent Change in All Consumer Spending\*

In **Clarke County**, as of July 01 2020, total spending by all consumers increased by **0.6%** compared to January 2020.



\*Change in average consumer credit and debit card spending, indexed to January 4-31 2020 and seasonally adjusted. This series is based on data from Affinity Solutions.

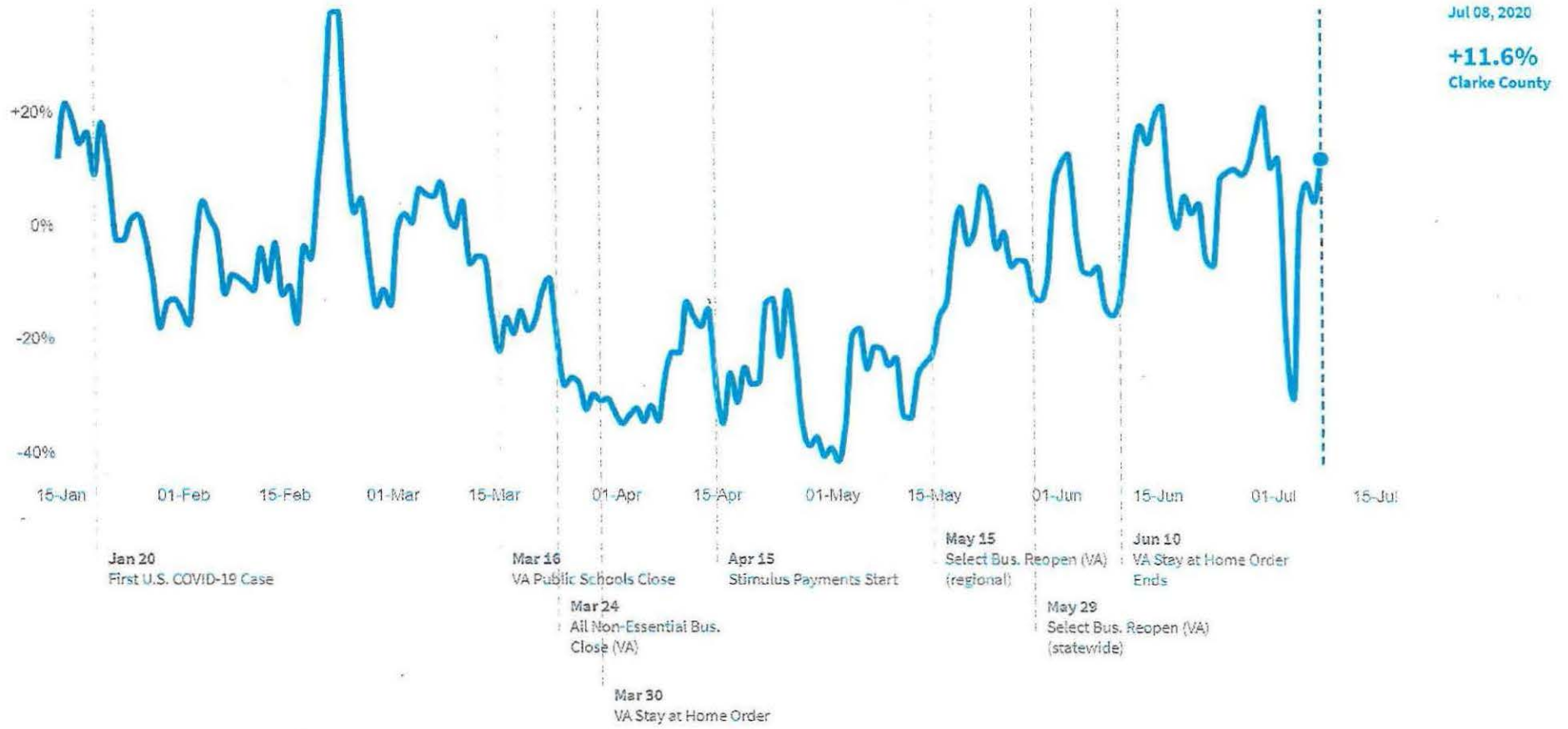
last updated: July 14, 2020 next update expected: July 15, 2020

Visit [tracktherecovery.org](https://tracktherecovery.org) to explore.



## Percent Change in Small Business Revenue\*

In **Clarke County**, as of July 08 2020, total small business revenue increased by **11.6%** compared to January 2020.



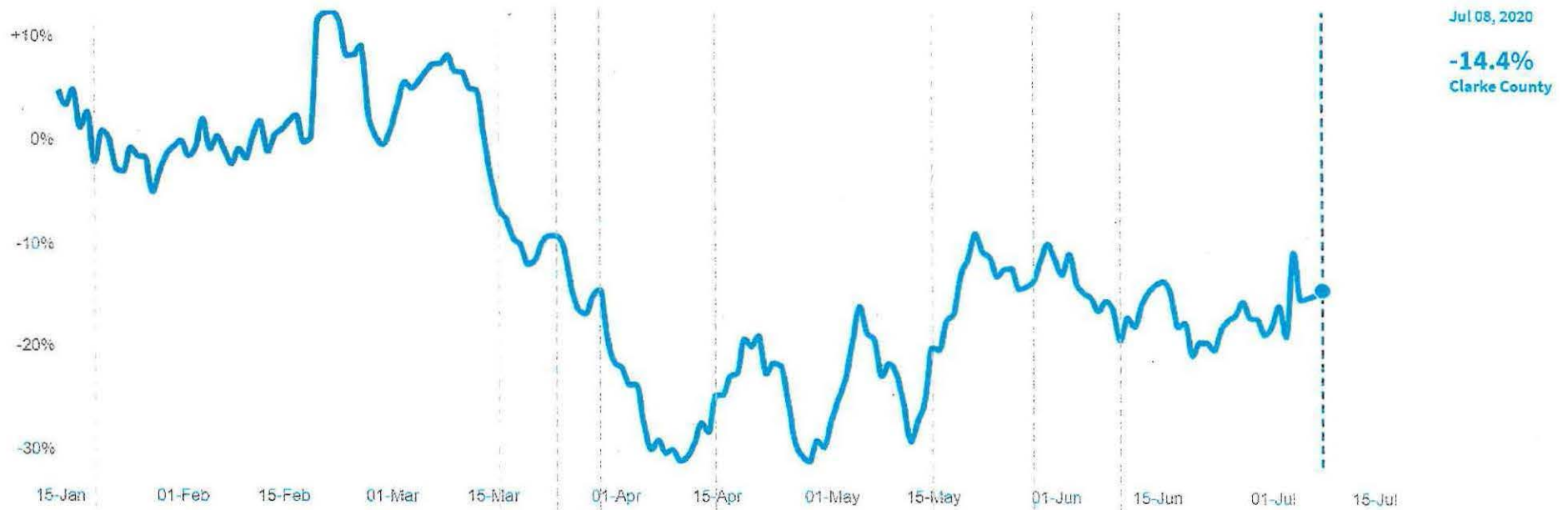
\*Change in net business revenue for small businesses, indexed to January 4-31 2020 and seasonally adjusted. This series is based on data from Womply.

last updated: July 14, 2020 next update expected: July 17, 2020

visit [tracktherecovery.org](https://tracktherecovery.org) to explore

## Percent Change in Number of Small Businesses Open\*

In **Clarke County**, as of July 08 2020, the number of small businesses open decreased by **14.4%** compared to January 2020.



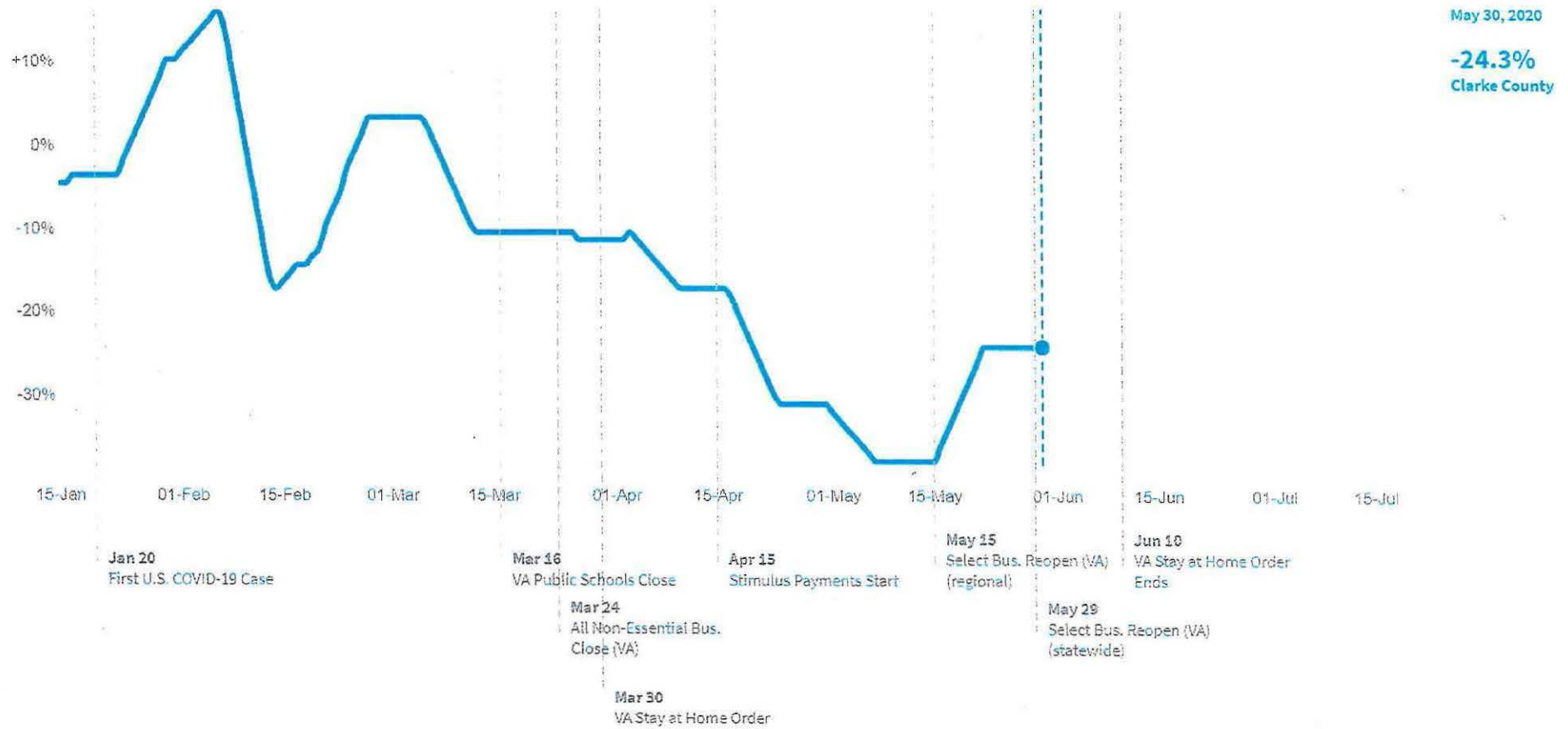
\*Change in small businesses open (defined as having financial transaction activity), indexed to January 4-31 2020 and seasonally adjusted. This series is based on data from Womply.

last updated: July 14, 2020 next update expected: July 17, 2020

visit [tracktherecovery.org](https://tracktherecovery.org) to explore

## Percent Change in Employment among Low-Income Workers\*

In **Clarke County**, as of May 30 2020, employment rates among low-income workers decreased by **24.3%** compared to January 2020.



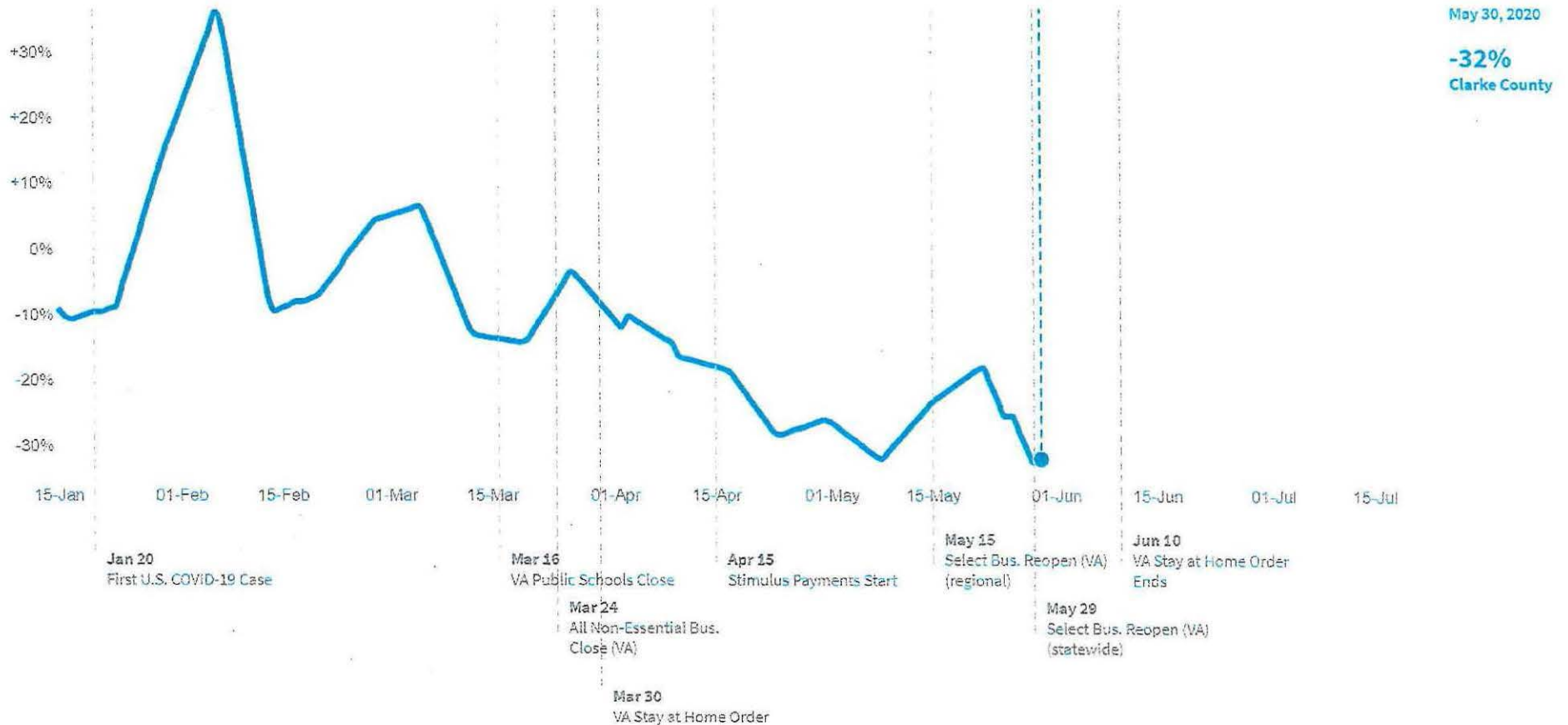
\*Change in employment rates among low-income workers (median annual after-tax income ~\$20,000), indexed to January 4-31 2020. This series is based on data from EarnIn and Homebase.

last updated: June 17, 2020 next update expected: July 20, 2020

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## Percent Change in Earnings among Low-Income Workers\*

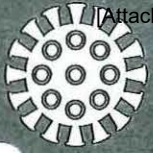
In **Clarke County**, as of May 30 2020, earnings among low-income workers decreased by **32%** compared to January 2020.



\*Change in earnings among low-income workers (median annual after-tax income ~\$20,000), indexed to January 4-31 2020. This series is based on data from Earnin and Homebase.

last updated: June 17, 2020 next update expected: July 20, 2020

visit [tracktherecovery.org](https://tracktherecovery.org) to explore



# CORONAVIRUS (COVID-19) IMPACT PLANNING REPORT

Frederick County, VA

91,160

Population

33,023

Households

2.73

Avg Size Household

40.4

Median Age

\$76,418

Median Household Income

\$267,003

Median Home Value

107

Wealth Index

148

Housing Affordability

38

Diversity Index

## POPULATION AND BUSINESSES



195.0

Daytime Population per Square Mile



2,215

Total Businesses



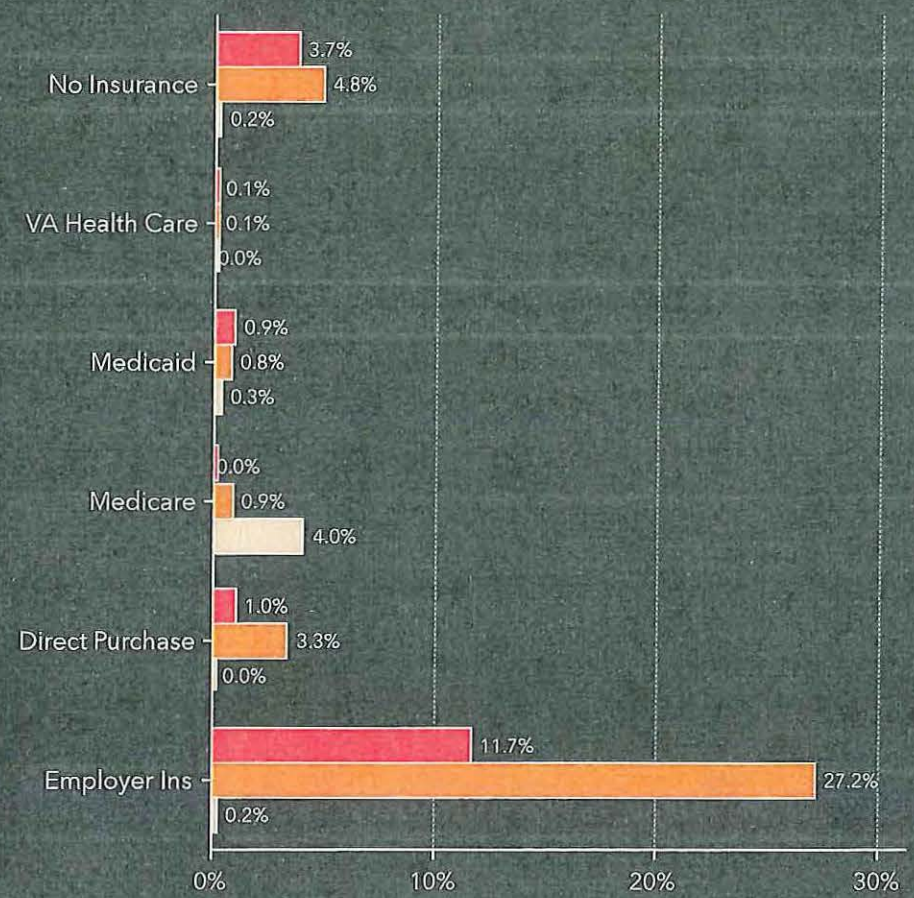
26,693

Total Employees



## HEALTH INSURANCE COVERAGE (ACS)

Pop 19-34 Pop 35-64 Pop 65+



## POVERTY AND LANGUAGE



6%

Households Below the Poverty Level



1,963

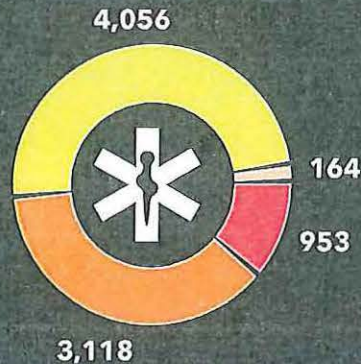
Households Below the Poverty Level



100

Pop 65+ Speak Spanish & No English

## POPULATION NO HEALTH INSURANCE (ACS)



0-18 19-34 35-64 Age 65+

## AT RISK POPULATION



7,626

Households With Disability



14,964

Population 65+

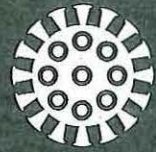


1,066

Households Without Vehicle



LANGUAGE (ACS)	Age 5-17	18-64	Age 65+	Total
<b>English Only</b>	<b>12,692</b>	<b>46,284</b>	<b>13,393</b>	<b>72,369</b>
<b>Spanish</b>	<b>1,886</b>	<b>4,114</b>	<b>278</b>	<b>6,278</b>
Spanish & English Well	1,834	3,107	73	
Spanish & English Not Well	52	804	105	961
<b>Indo-European</b>	<b>16</b>	<b>571</b>	<b>108</b>	<b>665</b>
Indo-European & English Well	16	567	88	
Indo-Euro & English Not Well	0	4	20	24
<b>Asian-Pacific Island</b>	<b>63</b>	<b>421</b>	<b>25</b>	<b>509</b>
Asian-Pacific Isl & English Well	63	379	19	
Asn-Pacific Isl & English Not Well	0	42	6	48
<b>Other Language</b>	<b>3</b>	<b>175</b>	<b>0</b>	<b>178</b>
Other Language & English Well	2	175	0	
Other Lang. & English Not Well	1	0	0	1

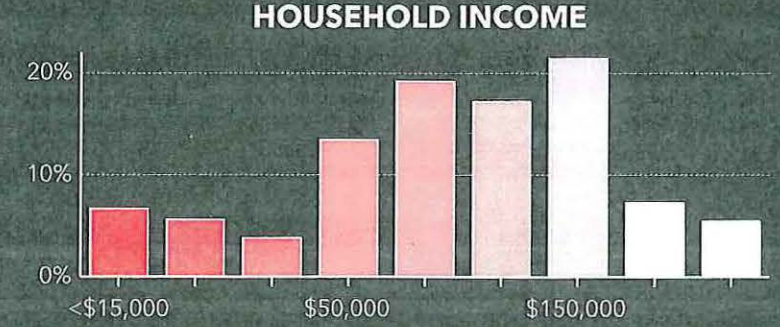


# KEY INDICATORS: IMPACT PLANNING

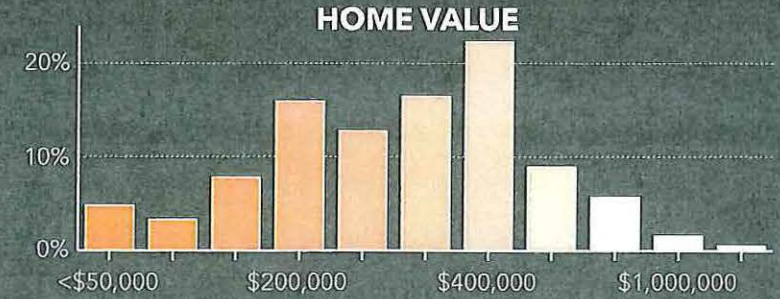
Frederick County, VA

**91,160** Population    **33,023** Households    **2.73** Avg Size Household    **40.4** Median Age    **\$76,418** Median Household Income    **\$267,003** Median Home Value    **107** Wealth Index    **148** Housing Affordability    **38** Diversity Index

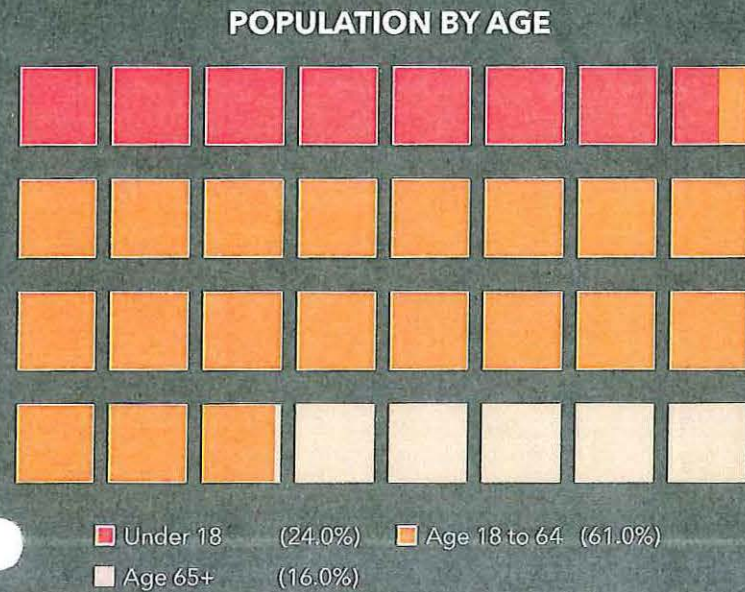
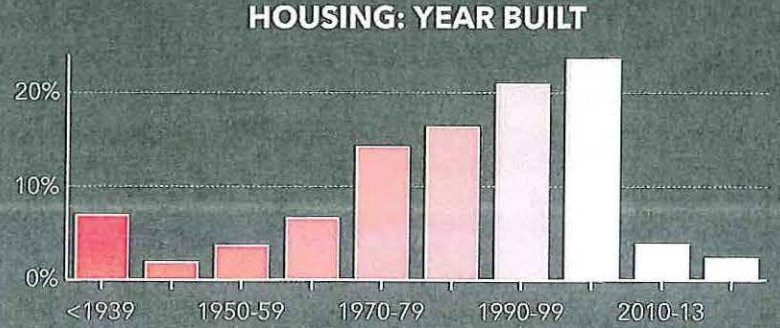
POPULATION AND POVERTY STATUS (ACS)	Total
Population for whom Poverty Status is Determined	83,666
Income to Poverty Ratio <0.50	2,216
Income to Poverty Ratio 0.50-0.99	3,009
Income to Poverty Ratio 1.00-1.24	2,425
Income to Poverty Ratio 1.25-1.49	2,921
Income to Poverty Ratio 1.50-1.84	3,824
Income to Poverty Ratio 1.85-1.99	2,251
Income to Poverty Ratio 2.00+	67,020



POVERTY LEVELS (ACS)	Below	At/Above	Total
Total	1,963	29,010	30,973
Married Couple Families	439	17,811	18,250
Other Families w/Male Householder	113	1,322	1,435
Other Families w/Female Householder	446	2,938	3,384
Nonfamilies w/Male Householder	463	3,470	3,933
Nonfamilies w/Female Householder	502	3,469	3,971



NO HEALTH INSURANCE COVERAGE (ACS) %	Total
Population <19	1.1% 953
Population Age 19-34	3.7% 3,118
Population Age 35-64	4.8% 4,056
Population Age 65+	0.2% 164

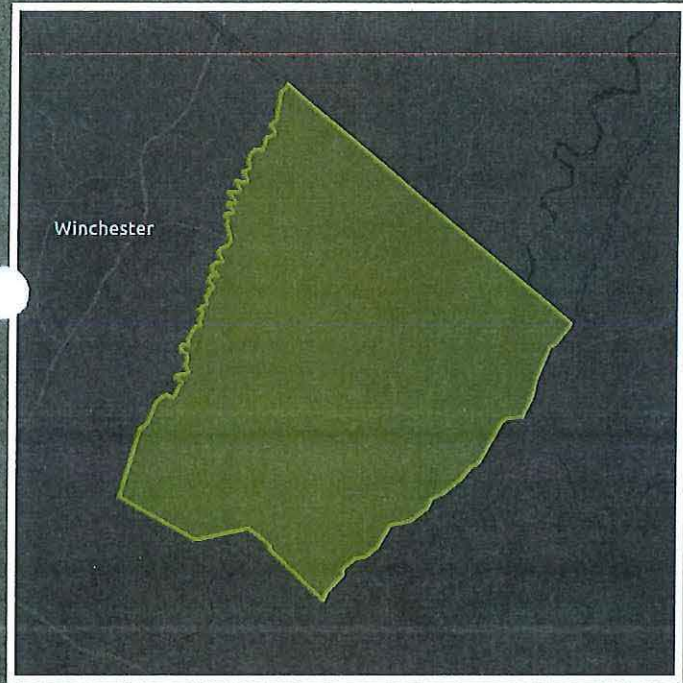




# CORONAVIRUS (COVID-19) IMPACT PLANNING REPORT

Clarke County, VA

<b>14,973</b>	<b>5,869</b>	<b>2.52</b>	<b>47.6</b>	<b>\$82,346</b>	<b>\$371,978</b>	<b>164</b>	<b>112</b>	<b>31</b>
Population	Households	Avg Size Household	Median Age	Median Household Income	Median Home Value	Wealth Index	Housing Affordability	Diversity Index



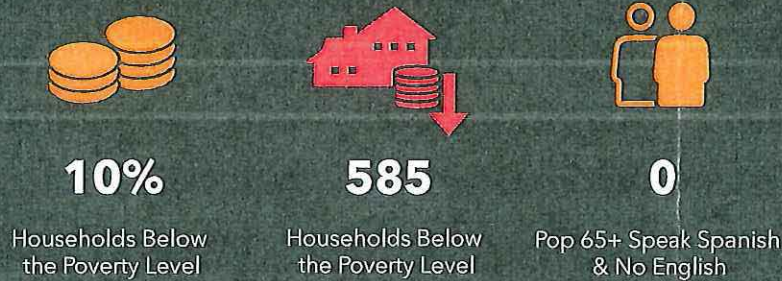
## POPULATION AND BUSINESSES



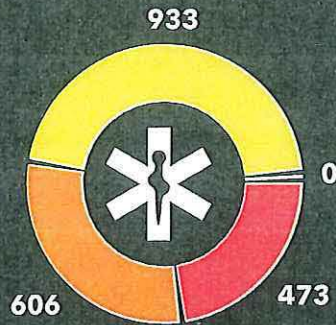
## HEALTH INSURANCE COVERAGE (ACS)



## POVERTY AND LANGUAGE



## POPULATION NO HEALTH INSURANCE (ACS)



## AT RISK POPULATION



■ 0-18 
 ■ 19-34 
 ■ 35-64 
 ■ Age 65+



Source: Esri forecasts for 2019, U.S. Census Bureau 2013-2017 American Community Survey (ACS) Data, Businesses counts from Infogroup

Note: Medicaid values for population 65+ is defined as Medicaid plus Medicare. For other age groups it is Medicaid only. Source 2013-2017 American Community Survey (ACS) Data.

**LANGUAGE (ACS)** Age 5-17 18-64 Age 65+ Total

<b>English Only</b>	2,242	7,836	2,721	12,799
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<b>Spanish</b>	100	404	42	546
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Spanish & English Well	100	392	42	
Spanish & English Not Well	0	0	0	0

<b>Indo-European</b>	0	106	126	148
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Indo-European & English Well	0	79	126	
Indo-Euro & English Not Well	0	27	0	27

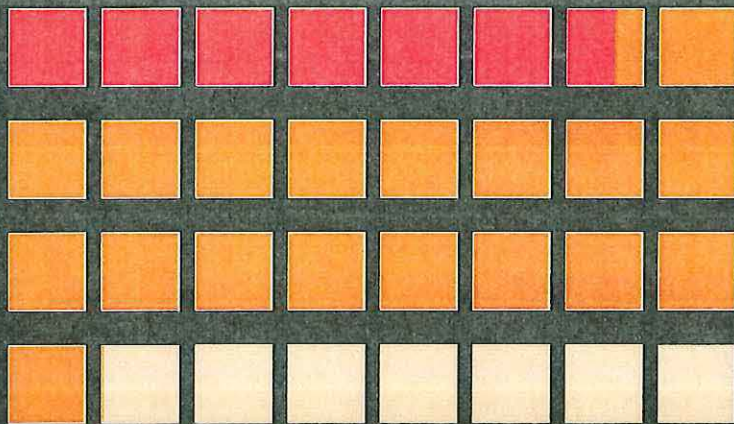
<b>Asian-Pacific Island</b>	9	88	0	97
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Asian-Pacific Isl & English Well	9	34	0	
Asn-Pacific Isl & English Not Well	0	27	0	27

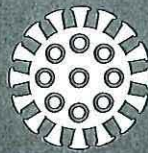
<b>Other Language</b>	2	19	0	21
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Other Language & English Well	2	19	0	
Other Lang. & English Not Well	0	0	0	0

**POPULATION BY AGE**



■ Under 18 (21.0%) 
 ■ Age 18 to 64 (58.0%) 
 ■ Age 65+ (22.0%)



# KEY INDICATORS: IMPACT PLANNING

Clarke County, VA

<b>14,973</b>	<b>5,869</b>	<b>2.52</b>	<b>47.6</b>	<b>\$82,346</b>	<b>\$371,978</b>	<b>164</b>	<b>112</b>	<b>31</b>
Population	Households	Avg Size Household	Median Age	Median Household Income	Median Home Value	Wealth Index	Housing Affordability	Diversity Index

**POPULATION AND POVERTY STATUS (ACS) Total**

Population for whom Poverty Status is Determined	14,134
Income to Poverty Ratio <0.50	701
Income to Poverty Ratio 0.50-0.99	709
Income to Poverty Ratio 1.00-1.24	735
Income to Poverty Ratio 1.25-1.49	187
Income to Poverty Ratio 1.50-1.84	602
Income to Poverty Ratio 1.85-1.99	75
Income to Poverty Ratio 2.00+	11,125

**POVERTY LEVELS (ACS) Below At/Above Total**

Total	585	5,054	5,639
Married Couple Families	52	2,892	2,944
Other Families w/Male Householder	0	184	184
Other Families w/Female Householder	122	519	641
Nonfamilies w/Male Householder	187	752	939
Nonfamilies w/Female Householder	224	707	931

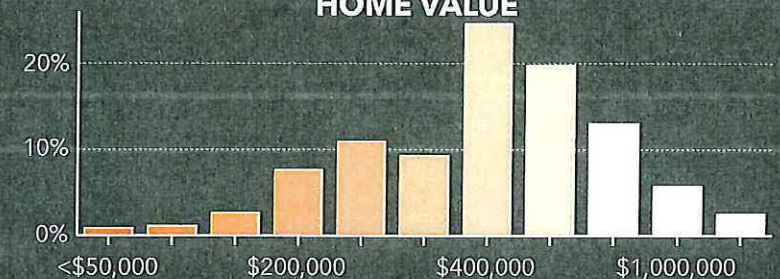
**NO HEALTH INSURANCE COVERAGE (ACS) % Total**

Population <19	3.3%	473
Population Age 19-34	4.3%	606
Population Age 35-64	6.6%	933
Population Age 65+	0.0%	0

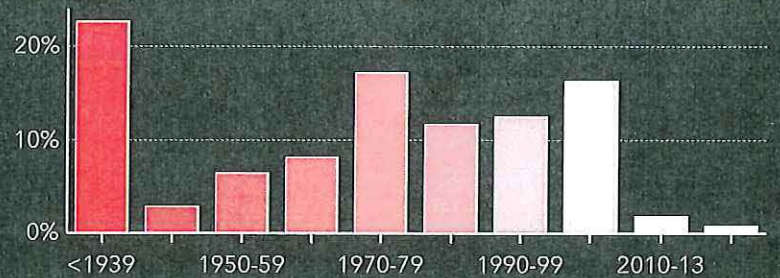
**HOUSEHOLD INCOME**



**HOME VALUE**



**HOUSING: YEAR BUILT**







# CORONAVIRUS (COVID-19) IMPACT PLANNING REPORT

Frederick County, VA

91,160

Population

33,023

Households

2.73

Avg Size Household

40.4

Median Age

\$76,418

Median Household Income

\$267,003

Median Home Value

107

Wealth Index

148

Housing Affordability

38

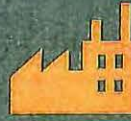
Diversity Index

## POPULATION AND BUSINESSES



195.0

Daytime Population per Square Mile



2,215

Total Businesses



26,693

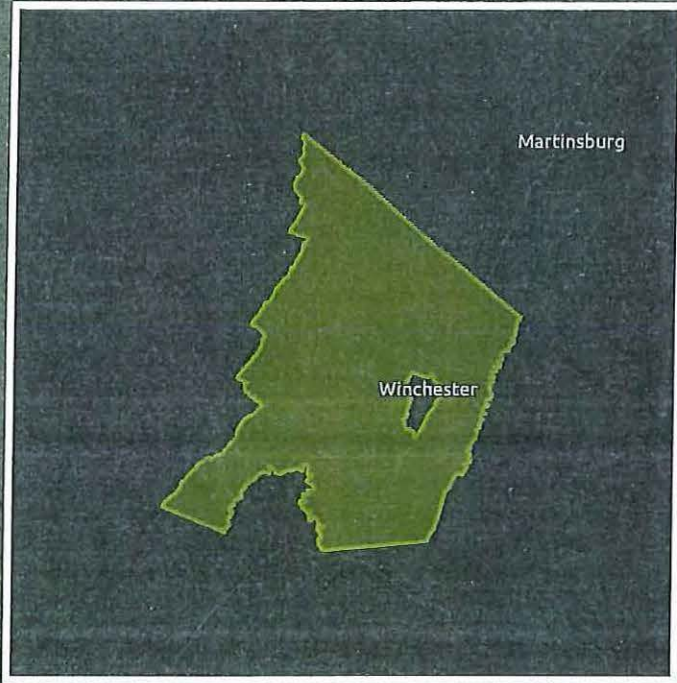
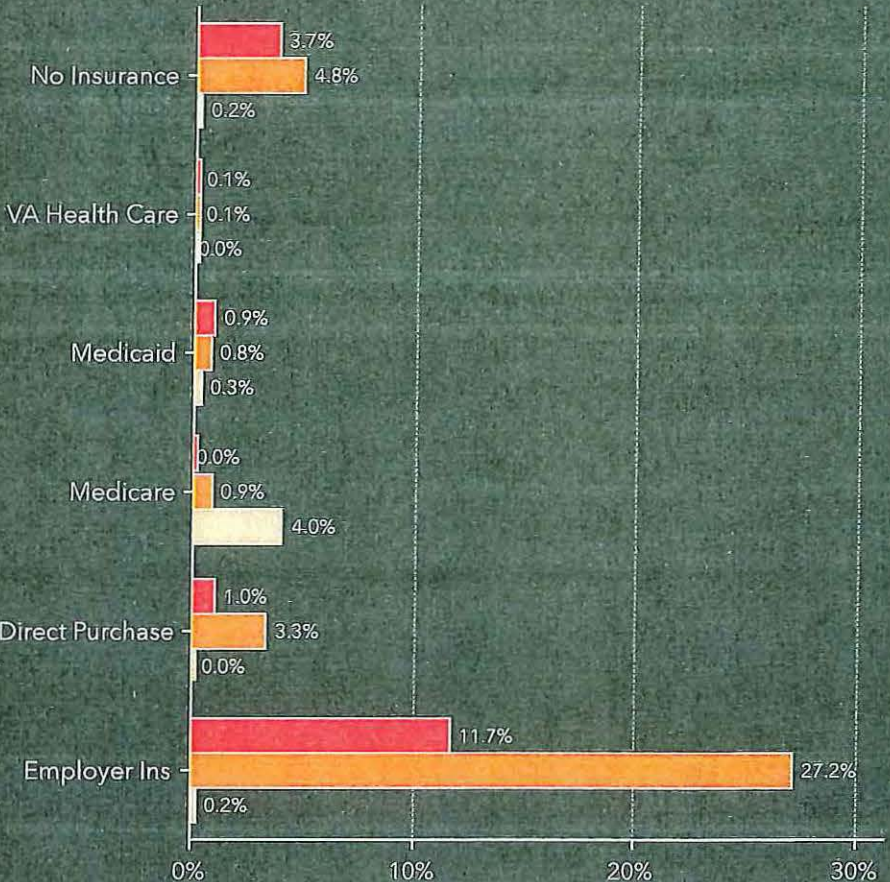
Total Employees

## HEALTH INSURANCE COVERAGE (ACS)

Pop 19-34

Pop 35-64

Pop 65+



## POVERTY AND LANGUAGE



6%

Households Below the Poverty Level



1,963

Households Below the Poverty Level



100

Pop 65+ Speak Spanish & No English

## AT RISK POPULATION



7,626

Households With Disability



14,964

Population 65+

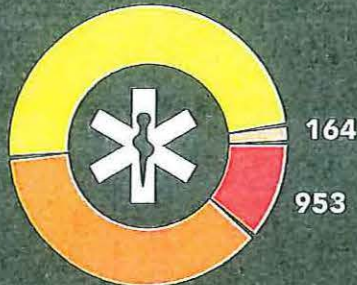


1,066

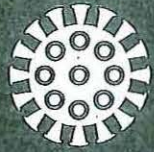
Households Without Vehicle

## POPULATION NO HEALTH INSURANCE (ACS)

4,056



0-18 19-34 35-64 Age 65+



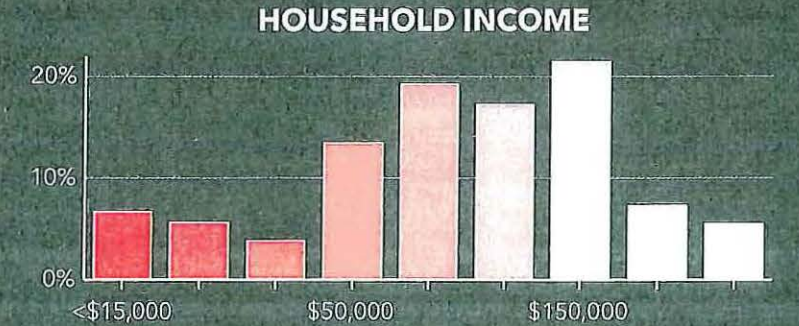
# KEY INDICATORS: IMPACT PLANNING

Frederick County, VA

LANGUAGE (ACS)	Age 5-17	18-64	Age 65+	Total
<b>English Only</b>	12,692	46,284	13,393	72,369
<b>Spanish</b>	1,886	4,114	278	6,278
Spanish & English Well	1,834	3,107	73	
Spanish & English Not Well	52	804	105	961
<b>Indo-European</b>	16	571	108	865
Indo-European & English Well	16	567	88	
Indo-Euro & English Not Well	0	4	20	24
<b>Asian-Pacific Island</b>	63	421	25	509
Asian-Pacific Isl & English Well	63	379	19	
Asian-Pacific Isl & English Not Well	0	42	6	48
<b>Other Language</b>	3	175	0	178
Other Language & English Well	2	175	0	
Other Lang. & English Not Well	1	0	0	1

<b>91,160</b>	<b>33,023</b>	<b>2.73</b>	<b>40.4</b>	<b>\$76,418</b>	<b>\$267,003</b>	<b>107</b>	<b>148</b>	<b>38</b>
Population	Households	Avg Size Household	Median Age	Median Household Income	Median Home Value	Wealth Index	Housing Affordability	Diversity Index

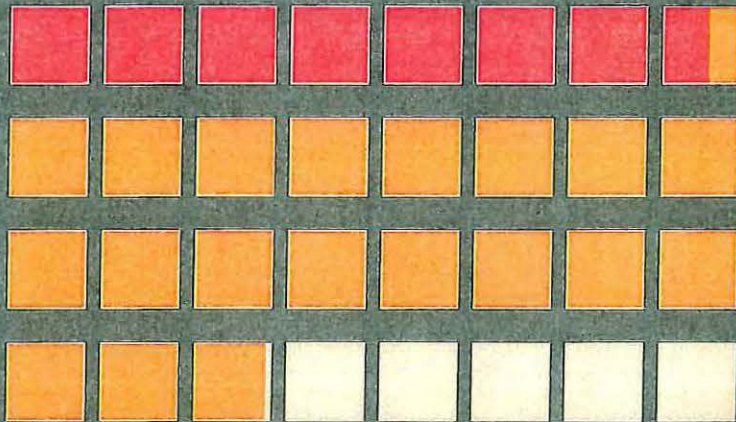
POPULATION AND POVERTY STATUS (ACS)	Total
Population for whom Poverty Status is Determined	83,666
Income to Poverty Ratio <0.50	2,216
Income to Poverty Ratio 0.50-0.99	3,009
Income to Poverty Ratio 1.00-1.24	2,425
Income to Poverty Ratio 1.25-1.49	2,921
Income to Poverty Ratio 1.50-1.84	3,824
Income to Poverty Ratio 1.85-1.99	2,251
Income to Poverty Ratio 2.00+	67,020



POVERTY LEVELS (ACS)	Below	At/Above	Total
Total	1,963	29,010	30,973
Married Couple Families	439	17,811	18,250
Other Families w/Male Householder	113	1,322	1,435
Other Families w/Female Householder	446	2,938	3,384
Nonfamilies w/Male Householder	463	3,470	3,933
Nonfamilies w/Female Householder	502	3,469	3,971

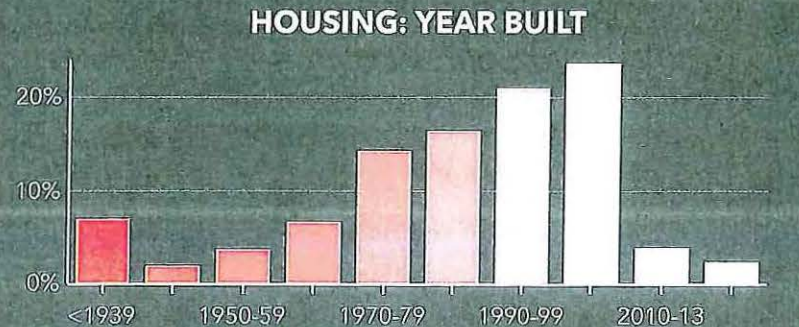


### POPULATION BY AGE



■ Under 18 (24.0%)
 ■ Age 18 to 64 (61.0%)
 ■ Age 65+ (16.0%)

NO HEALTH INSURANCE COVERAGE (ACS) %	Total
Population <19	1.1% 953
Population Age 19-34	3.7% 3,118
Population Age 35-64	4.8% 4,056
Population Age 65+	0.2% 164



## CARES Act monies – How Other Localities Are Using Some of Their Funds

### Staunton Downtown Development

- 10 businesses will receive \$1,000
- Grant monies for businesses expanding their product line or collaboration with another local business
- Monies to be used for advertising, marketing and promotion
- Any business legally operating in the Downtown area as of April 1, 2020 eligible
- They ask for:
  - Total revenue online vs storefront
  - Employment numbers – full time vs part time
  - Any layoffs
  - How would monies be used
- Required follow up presentations to “board” – December 1, March 1 and June 1
- Application reviewed by Staunton Downtown Development Association staff as well as a grant committee
- Grants given on a rolling basis

### City of Winchester

- **\$500,000 microloans; \$100,000 to large industries; \$300,000 to non-profits –**
  - Micro-sized and non-profits 501(c)3 can receive up to \$5,000; Large size businesses can receive up to \$10,000
  - \$220,000 reimburse EDA for earlier grants
  - \$104,697 held for later in year contingencies
- Must be able to demonstrate at least a 25% loss in revenue attributed to Covid-19
- Must provide 6 to 12 months’ projection of cash flow
- Business must be located in commercial area
- They ask for:
  - Provide documentation for the proposed use of funds to include payment of rent, mortgage, payroll, marketing, insurance, equipment, benefits, vendors, utilities and other operational business expenses deemed applicable under the CARES Act
  - Copy of current city business license
  - Projection of cash flow for the next 6 to 12 months
  - Appropriate IRS form
  - Must include info on any other monetary support they’ve received – including PPP funds, SBA EIDL funds, unemployment benefits, etc.
- Open to non-national chain and/or nationally recognized franchise
- Applications due by July 15, 2020

### **Augusta County**

- Any for-profit Augusta County based business can receive up to \$10,000
- Suffered a qualified business interruption due to COVID-19
- Physical location within the limits of Augusta County
- Taxes and fees to Augusta County current
- Locally owned and operated
- Had between one and 25 full time W2 employees as of March 13, 2020
- Have not received or been approved for an SBA-backed PPP or EIDL loan – EIDL grant recipients are eligible
- Did not receive, or have not been awarded reimbursement under any other federal program
- Did not receive compensation from an insurance company for business interruption or received less than \$10,000
- Business is not a subsidiary of a business with more than 50 employees, is not part of a larger business enterprise with more than 50 employees and is not owned by a business with more than 50 employees
- They ask for:
  - Industry sector
  - When business established
  - EIN and DUNS number
  - Current business license
  - SWAM certified
  - Number of employees – full and part time
  - Are you currently in bankruptcy proceedings
  - Have you received any other local grants or loans, i.e. Community Foundation, etc.

### **Accomack County**

- Grants of up to \$5,000 and up to \$3,750 (for closed home based business and restaurants with take-out and delivery) are available to qualifying small businesses that are located in Accomack County that were closed by Executive Order – includes theaters, hair salons, campgrounds, indoor public amusement
- Business must be located in Accomack County
- Employs 30 persons or less
- Business was open to the public and actively doing business on March 24, 2020
- County or Town business license was valid on March 24
- County taxes are current
- Businesses must be in good standing with Accomack County
- They ask for:
  - Number of employees
  - State Corporation paperwork
  - Proof of all statements
- Applications will be reviewed by the County

### **Botetourt County**

- Grants of up to \$5,000 for qualifying business of five or more employees; up to \$3,500 maximum grant for three to five employees; and up to \$2,500 maximum grant for one to two employees
- Only small businesses physically located and based in Botetourt County employing 100 or fewer employees
- Sole proprietorships, LLCs, partnerships, corporations or self-employed individuals
- Not for non-profits
- Have experienced a Covid-19 related impact, specifically closure, suspension of business operations, or demonstrated business losses as a result of the pandemic
- Have a current business license, filed for business status through the Virginia State Corporation Commission; and were in full operation
- Currently in good standing and compliance with all local ordinances, on the County tax rolls, current with all taxes/fees and have a current business license
- Agricultural production operations are exempt from the SCC and County business license filing requirements; however, other documentation must be presented showing that the farm-related business has been in existence as with other types of businesses
- They ask for:
  - Provide documentation for the proposed use of funds to include payment of rent, mortgage, payroll, marketing, insurance, equipment, benefits, vendors, utilities and other operational business expenses deemed applicable under the CARES Act
  - Copy of current city business license
  - Must include info on any other monetary support they've received – including PPP funds, SBA EIDL funds, unemployment benefits, etc.

### **Rockingham County**

- **\$500,000 to give away** - Grants of \$5,000 to \$10,000 for qualifying businesses with 3-50 employees
- Have gross annual receipts of less than \$2M
- Be current on all County taxes and payments
- Locally owned franchise businesses are eligible
- Be a business in the retail, hospitality, entertainment, employment and administrative services or travel related sectors
- They ask for:
  - 2018, 2019 and 2020 gross receipts; current status of business; who will personally benefit – can be immediate family, EDA board member or any officer/employee of Rockingham County
- First come, first served basis for awarding grants

### Hanover County

- **\$750,000 to give away** - Grants of \$5,000 to \$10,000 for qualifying businesses with 10-50 employees
- This is a reimbursement program – eligible expenses include PPE, PPE for customers i.e. sneeze guards, floor stickers; technological improvements such as point of sale software, tablets; supplies related to change in operation i.e. takeout containers, outdoor seating, etc.
- Must be for-profit; no independent contractors, i.e. Mary Kay, Pampered Chef
- Minimum 6 months in business before March 1
- Must demonstrate a business revenue loss attributable to Covid
- Must become a registered vendor with the City of Charlottesville
- Current on all taxes
- They ask for:
  - Provide documentation for the proposed use of funds to include payment of rent, mortgage, payroll, marketing, insurance, equipment, benefits, vendors, utilities and other operational business expenses deemed

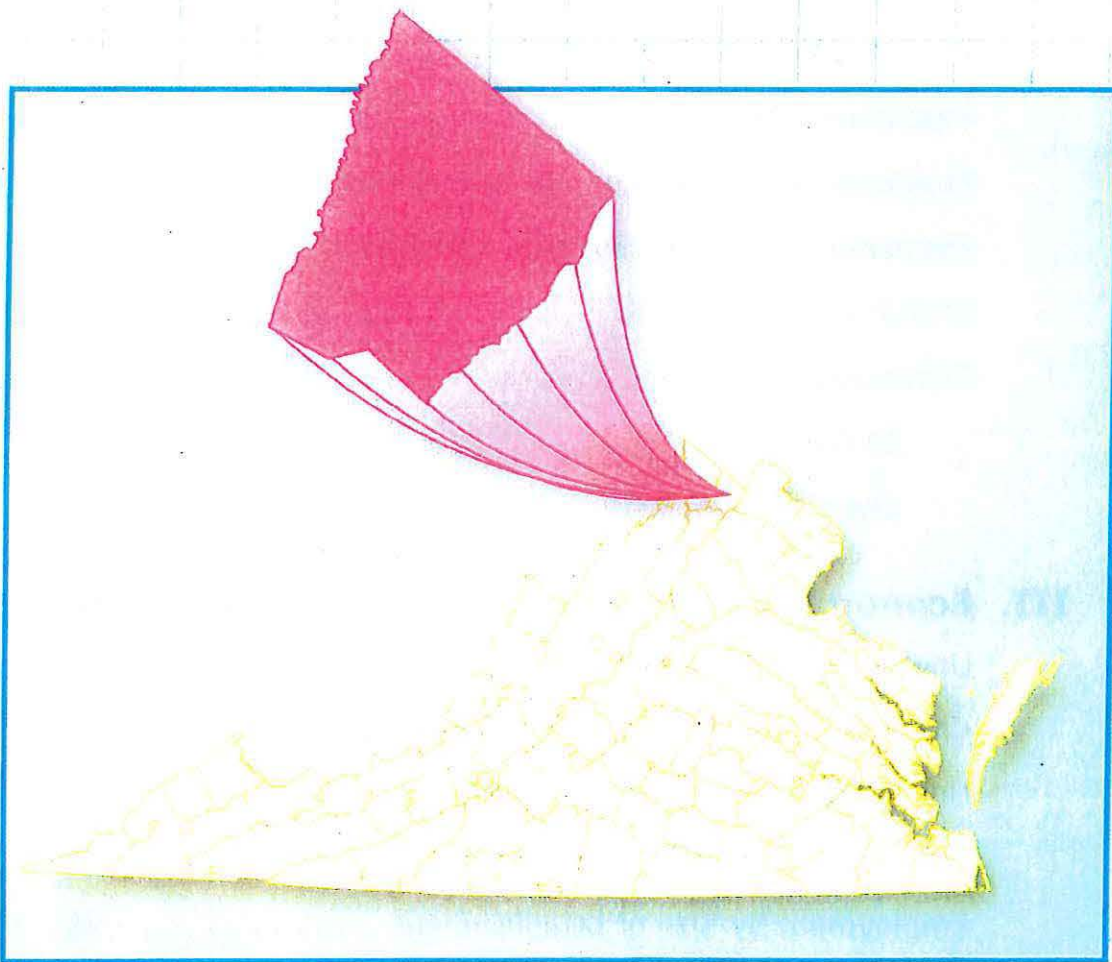
### Roanoke County

- **\$1,000,000 to give away** - Grants of up to \$10,000 for qualifying businesses with 10-50 employees
- Operational March 1
- For profit located in Roanoke County
- Must be current on all fees, permits and taxes
- Valid business license
- Must demonstrate a sustainability plan for maintaining business
- Fewer than 500 employees
- They ask for:
  - Copy of business license
  - IRS Form
  - Type of business
  - Entity type – sole, LLC, franchise, corporation, etc.
  - Why did business close – state mandated, operated online, take-out/delivery only, etc.
  - Own or rent property – what is mortgage
  - Narrative on how funds will be used
- Funds can be used for payroll, rent, insurance, equipment and inventory purchases, PPE, deep cleaning, other critical operating expenses
- First come, first served basis for awarding grants

Virginia

# COMMUNITY PROFILE

Clarke County



Virginia Employment Commission

703 East Main Street • Richmond, Virginia 23219  
Tel: (804) 786-8223 • www.VirginiaLMI.com

*Last updated: 7/4/2020 1:11:41 AM*

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## II. Demographic Profile

### Overview

This Demographic Profile provides an in-depth analysis of the population in Clarke County. Most of the data is produced by the U.S. Census Bureau, and includes demographic characteristics such as age, race/ethnicity, and gender.



### Related Terms and Definitions

#### Ability to speak English

For people who speak a language other than English at home, the response represents the person's own perception of his or her ability to speak English. Because census questionnaires are usually completed by one household member, the responses may represent the perception of another household member.

#### Age

The age classification is based on the age of the person in complete years as of April 1, 2010. The age of the person usually was derived from their date of birth information. Their reported age was used only when date of birth information was unavailable.

#### Gender

The data on gender were derived from answers to a question that was asked of all people. Individuals were asked to mark either "male" or "female" to indicate their gender. For most cases in which gender was not reported, it was determined by the appropriate entry from the person's given (i.e., first) name and household relationship. Otherwise, gender was imputed according to the relationship to the householder and the age of the person.

#### Race

The concept of race as used by the Census Bureau reflects self-identification by people according to the race or races with which they most closely identify. The categories are sociopolitical constructs and should not be interpreted as being scientific or anthropological in nature. Furthermore, the race categories include both racial and national-origin groups.

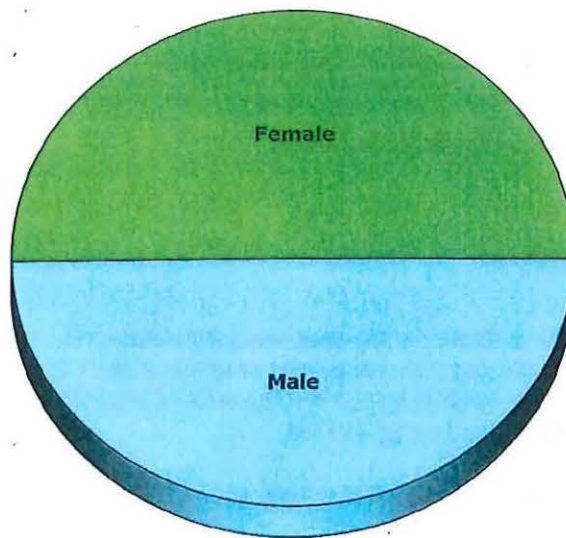
**Please note:** In the past, our population by race/ethnicity data has always excluded the Hispanic ethnicity from each race category. Starting in January 2013, each race category now includes all ethnicities.

### Population by Race/Ethnicity

	Clarke County	Virginia	United States
<b>Total</b>			
Total Population	14,034	8,001,024	308,745,538
<b>Race</b>			
White	12,662	5,486,852	223,553,265
Black or African American	746	1,551,399	38,929,319
American Indian or Alaska Native	41	29,225	2,932,248
Asian	126	439,890	14,674,252
Native Hawaiian/Pacific Islander	7	5,980	540,013
Other	180	254,278	19,107,368
Multiple Races	272	233,400	9,009,073
<b>Ethnicity</b>			
Not Hispanic or Latino (of any race)	13,544	7,369,199	258,267,944
Hispanic or Latino (of any race)	490	631,825	50,477,594

Source: 2010 Census.

### Population by Gender



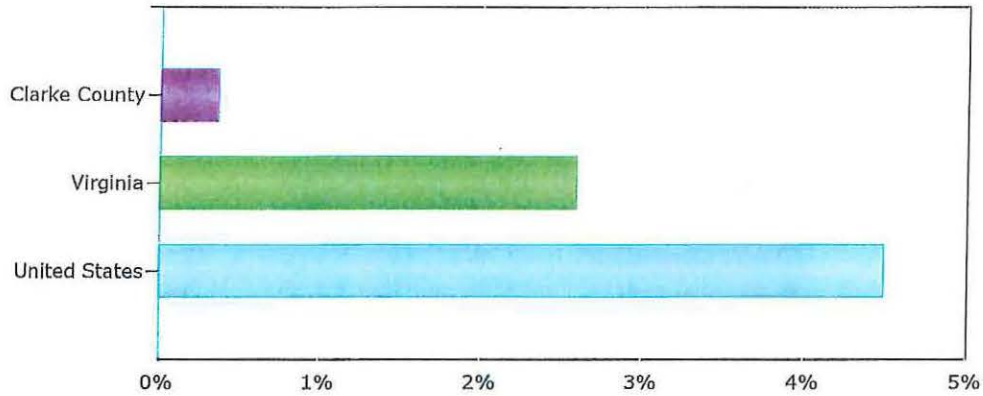
	Clarke County	Virginia	United States
<b>Male</b>	6,989	3,925,983	151,781,326
<b>Female</b>	7,045	4,075,041	156,964,212
	<b>14,034</b>	<b>8,001,024</b>	<b>308,745,538</b>

Source: 2010 Census.

Number Change

### English Language Skills

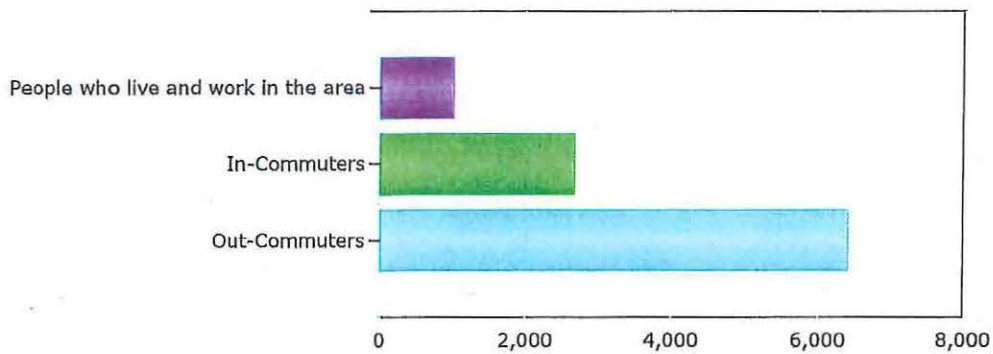
(Age 5 and over that speak English less than well)



	Total	Speak English less than well	Percent
<b>Clarke County</b>	13,597	49	0.36%
<b>Virginia</b>	7,800,044	201,628	2.58%
<b>United States</b>	298,691,202	13,400,003	4.49%

Source: U.S. Census Bureau  
American Community Survey, 2012-2016.

### Commuting Patterns



Commuting Patterns	
People who live and work in the area	998
In-Commuters	2,664
Out-Commuters	6,396
Net In-Commuters (In-Commuters minus Out-Commuters)	-3,732

Source: U.S. Census Bureau;  
OnTheMap Application and LEHD Origin-Destination Employment Statistics, 2014.

## III. Economic Profile

### Overview

The Economic Profile of Clarke County consists primarily of data produced by the Virginia Employment Commission, U.S. Census Bureau, and the Bureau of Labor Statistics.



### Related Terms and Definitions

#### **Average Weekly Wage**

Computed as average quarterly wages divided by 13.

#### **Consumer Price Index (CPI)**

The Consumer Price Index measures the average change over time in the prices paid by urban consumers for a representative market basket of consumer goods and services.

#### **Local Employment Dynamics (LED)**

The Local Employment Dynamics Program at the Census Bureau, together with its state partners, provides employment information at the county, city, and Workforce Investment Area level. This information tracks workers in different industries by age and gender and provides statistics on job creation, separation, turnover, and wages.

#### **Quarterly Census of Employment & Wages (QCEW)**

A federal/state cooperative program that collects and compiles employment and wage data for workers covered by state unemployment insurance (UI) laws and the federal civilian workers covered by Unemployment Compensation for Federal Employees (UCFE). These data are maintained at the state in micro and macro levels and also sent to BLS quarterly.

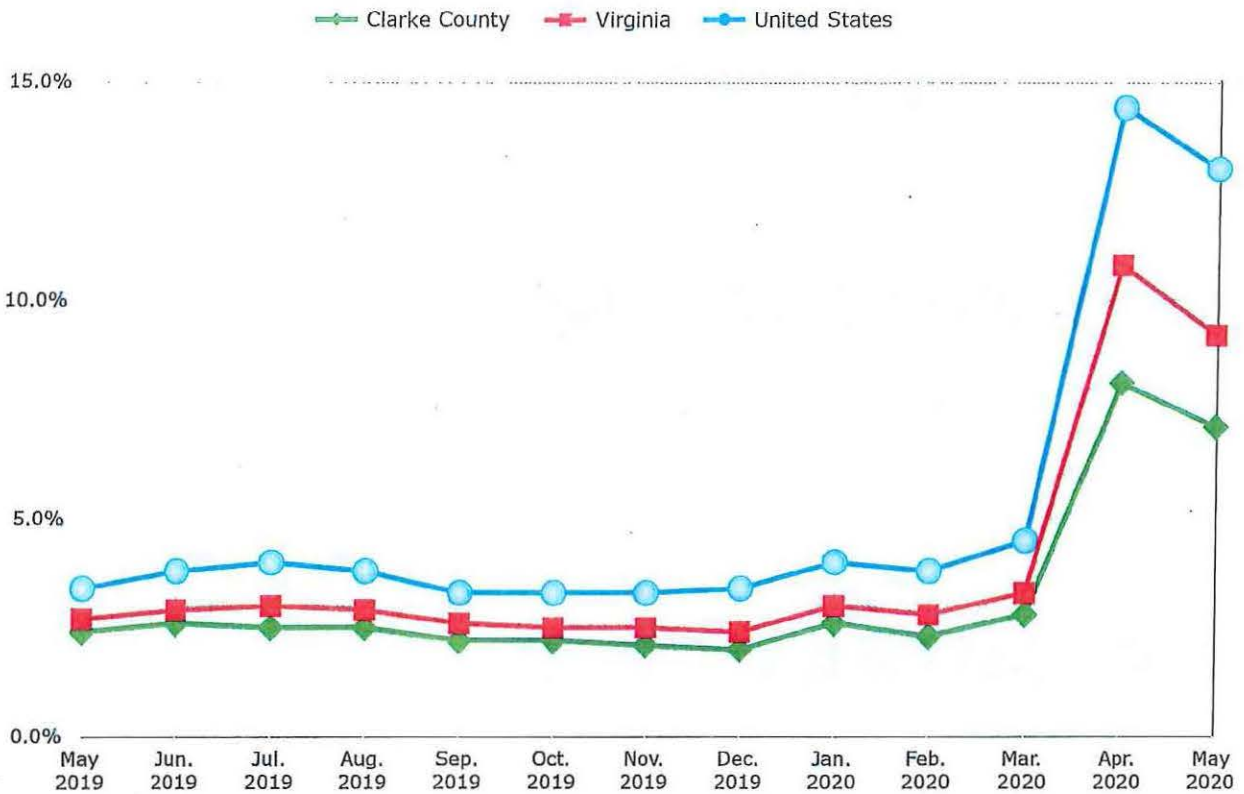
#### **Unemployment Insurance (UI)**

Unemployment insurance is a program for the accumulation of funds paid by employers to be used for the payment of unemployment insurance to workers during periods of unemployment which are beyond the workers' control. Unemployment insurance replaces a part of the worker's wage loss if he becomes eligible for payments.

#### **Unemployment Rate**

The number of unemployed people as a percentage of the labor force.

### Unemployment Rates Past 12 Months

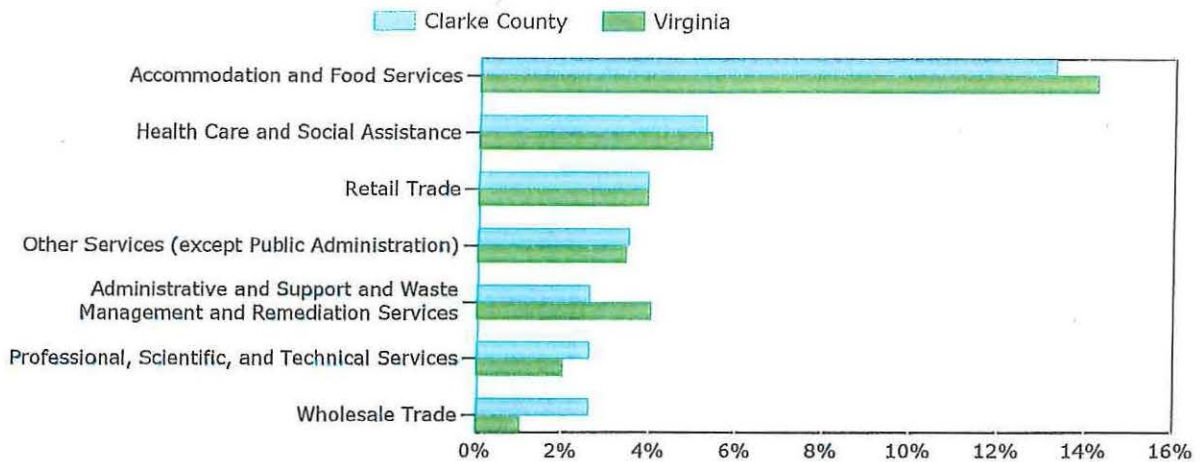


	Clarke County	Virginia	United States
<b>May 2019</b>	2.4%	2.7%	3.4%
<b>Jun. 2019</b>	2.6%	2.9%	3.8%
<b>Jul. 2019</b>	2.5%	3.0%	4.0%
<b>Aug. 2019</b>	2.5%	2.9%	3.8%
<b>Sep. 2019</b>	2.2%	2.6%	3.3%
<b>Oct. 2019</b>	2.2%	2.5%	3.3%
<b>Nov. 2019</b>	2.1%	2.5%	3.3%
<b>Dec. 2019</b>	2.0%	2.4%	3.4%
<b>Jan. 2020</b>	2.6%	3.0%	4.0%
<b>Feb. 2020</b>	2.3%	2.8%	3.8%
<b>Mar. 2020</b>	2.8%	3.3%	4.5%
<b>Apr. 2020</b>	8.1%	10.8%	14.4%
<b>May 2020</b>	7.1%	9.2%	13.0%

Source: Virginia Employment Commission, Economic Information & Analytics, Local Area Unemployment Statistics.

## Characteristics of the Insured Unemployed

Top 5 Industries With Largest Number of Claimants in Clarke County  
(excludes unclassified)



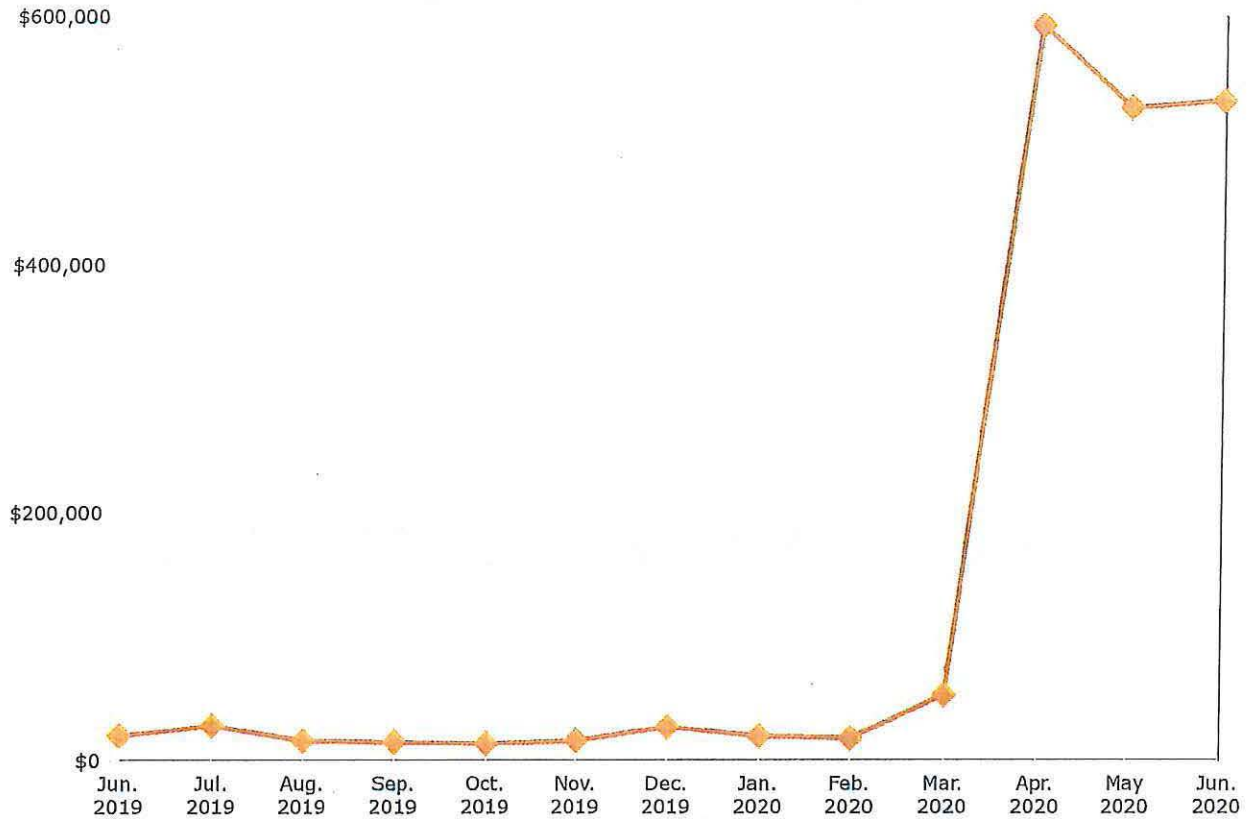
Industry	Clarke County	Virginia
Unclassified	245	208,546
Accommodation and Food Services	61	53,035
Health Care and Social Assistance	24	19,944
Retail Trade	18	14,583
Other Services (except Public Administration)	16	12,738
Wholesale Trade	12	3,779
Professional, Scientific, and Technical Services	12	7,454
Administrative and Support and Waste Management and Remediation Services	12	14,947
Construction	10	6,630
Educational Services	10	7,438
Transportation and Warehousing	9	5,027
Manufacturing	8	2,210
Arts, Entertainment, and Recreation	8	7,366
Real Estate and Rental and Leasing	6	3,311
Management of Companies and Enterprises	3	1,012
Agriculture, Forestry, Fishing and Hunting	2	232
Information	2	2,235
Finance and Insurance	2	1,949
Mining, Quarrying, and Oil and Gas Extraction		532
Utilities		37

Source: Virginia Employment Commission, Economic Information & Analytics, Characteristics of the Insured Unemployed, June 2020.

*Source: Virginia Employment Commission, Economic Information & Analytics, Characteristics of the Insured Unemployed, June 2020.*



### Unemployment Insurance Payments Past 12 Months



	Clarke County		Virginia	
	Weeks Paid	Amount Paid	Weeks Paid	Amount Paid
<b>Jun. 2019</b>	63	\$20,604	65,011	\$19,781,667
<b>Jul. 2019</b>	93	\$28,462	81,698	\$24,814,021
<b>Aug. 2019</b>	48	\$16,307	65,182	\$20,094,884
<b>Sep. 2019</b>	44	\$15,067	66,517	\$21,130,398
<b>Oct. 2019</b>	42	\$14,061	58,600	\$18,728,308
<b>Nov. 2019</b>	52	\$16,359	55,763	\$17,670,505
<b>Dec. 2019</b>	83	\$27,263	78,153	\$24,547,474
<b>Jan. 2020</b>	61	\$20,059	78,288	\$24,094,652
<b>Feb. 2020</b>	56	\$18,275	76,910	\$24,147,933
<b>Mar. 2020</b>	169	\$53,456	164,592	\$48,342,171
<b>Apr. 2020</b>	1,890	\$593,409	1,418,879	\$435,278,634
<b>May 2020</b>	2,012	\$526,981	1,495,631	\$379,537,653
<b>Jun. 2020</b>	2,069	\$532,430	1,657,148	\$406,903,693

Source: Virginia Employment Commission, Unemployment Insurance Program.

## 50 Largest Employers

- |  |  |
|--|--|
| 1. Berryville Graphics                           | 26. Griffith Consumers Company               |
| 2. Clarke County School Board                    | 27. Postal Service                           |
| 3. Grafton School, Inc.                          | 28. Rosemont Manor LLC                       |
| 4. Clarke County                                 | 29. Waterloo Incorporated                    |
| 5. Coral Graphic Services Inc.                   | 30. Gsm Consulting Inc                       |
| 6. American Woodmark Corporation                 | 31. Southern Building Service Inc            |
| 7. Martin's Food Market                          | 32. Leesburg Southern Electrical             |
| 8. Powhatan School                               | 33. Locke Store LLC                          |
| 9. GI Virginia Rose Hill LLC                     | 34. The Heritage Child Develo                |
| 10. The Red Gate Group Limited                   | 35. The Tea Cart                             |
| 11. Project Hope                                 | 36. Champion Iron Works Inc                  |
| 12. Bank of Clarke County                        | 37. Harris Construction Inc                  |
| 13. Doodlebug Dog Walker LLC                     | 38. A T & T Technical Service Inc            |
| 14. Christopher Hansen                           | 39. Berryville Physical Therapy and Wellness |
| 15. Cochrans Lumber & Millwork Inc               | 40. Camino Real Nexican Restaurant           |
| 16. IVQ Berryville OpCo LP                       | 41. Have A Blessed Day                       |
| 17. Mcdonalds Lee Highway                        | 42. Healthcare Services Group                |
| 18. Town of Berryville                           | 43. Ready Support Service LLC                |
| 19. Atlantic Construction Company                | 44. Mercer Vu Farms Inc.                     |
| 20. McDonald's                                   | 45. Rivers Edge Landscapes                   |
| 21. Berlin Steel                                 | 46. White Post Supply, Inc.                  |
| 22. Handy Mart                                   | 47. Audley Farm                              |
| 23. University of Virginia / Blue Ridge Hospital | 48. Innovative Staffing Technology           |
| 24. L. Auberge Provencale                        | 49. Berryville Medical Associates            |
| 25. Stuart M. Perry Inc.                         | 50. Cordial Coffee Co LLC                    |

Source: Virginia Employment Commission, Economic Information & Analytics, Quarterly Census of Employment and Wages (QCEW), 4th Quarter (October, November, December) 2019.

### Did you know...

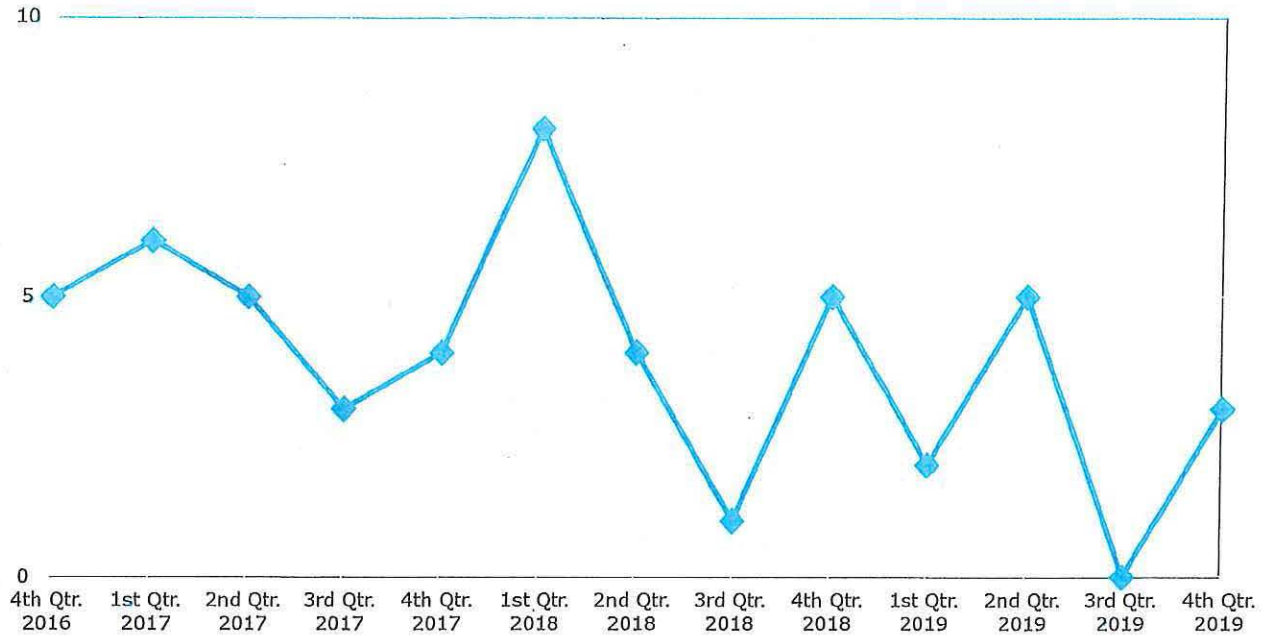
you can search over 300,000 employer listings on our website provided by Infogroup? This easy-to-use feature lets you search for employers by keyword, industry, sales volume, size range, and more!



For this data and more, visit us on the web at:

[www.VirginiaLMI.com](http://www.VirginiaLMI.com)

### New Startup Firms



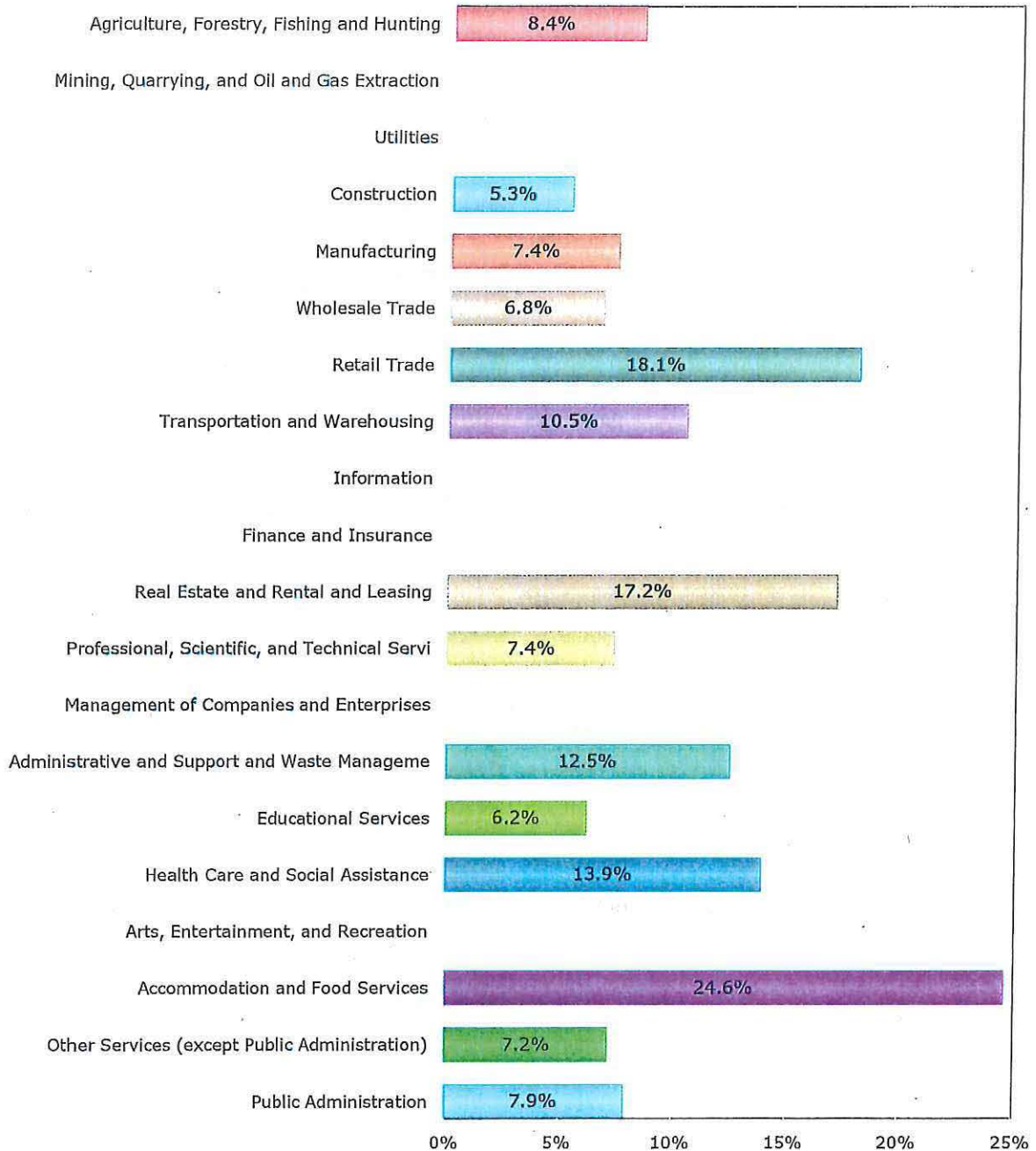
	Clarke County	Virginia
<b>4th Qtr. 2016</b>	5	3,426
<b>1st Qtr. 2017</b>	6	3,838
<b>2nd Qtr. 2017</b>	5	3,961
<b>3rd Qtr. 2017</b>	3	2,729
<b>4th Qtr. 2017</b>	4	3,058
<b>1st Qtr. 2018</b>	8	3,973
<b>2nd Qtr. 2018</b>	4	3,982
<b>3rd Qtr. 2018</b>	1	4,028
<b>4th Qtr. 2018</b>	5	3,641
<b>1st Qtr. 2019</b>	2	4,387
<b>2nd Qtr. 2019</b>	5	4,302
<b>3rd Qtr. 2019</b>		1,093
<b>4th Qtr. 2019</b>	3	4,344

Note: The following criteria was used to define new startup firms:

- 1.) Setup and liability date both occurred during 4th Quarter (October, November, December) 2019
- 2.) Establishment had no predecessor UI Account Number
- 3.) Private Ownership
- 4.) Average employment is less than 250
- 5.) For multi-unit establishments, the parent company must also meet the above criteria.

Source: Virginia Employment Commission, Economic Information & Analytics, Quarterly Census of Employment and Wages (QCEW), 4th Quarter (October, November, December) 2019.

### Turnover by Industry



**Average: 11.0%**

Source: U.S. Census Bureau, Local Employment Dynamics (LED) Program, 2nd Quarter (April, May, June) 2019, all ownerships.

## Age of Workers by Industry

	14—18	19—21	22—24	25—34	35—44	45—54	55—64	65+
Total, All Industries	136	185	175	750	786	888	854	290
Agriculture, Forestry, Fishing and Hunting	9	5	11	33	18	32	32	20
Mining, Quarrying, and Oil and Gas Extraction								
Utilities								
Construction	6	21	14	69	63	79	64	21
Manufacturing	4	23	30	101	133	180	208	26
Wholesale Trade		7	9	40	48	36	37	9
Retail Trade	30	19	13	51	37	24	37	23
Transportation and Warehousing				14	13	5	6	
Information					8	3	5	
Finance and Insurance			4	14	15	19	23	6
Real Estate and Rental and Leasing	4	4	3	4	7	7	9	13
Professional, Scientific, and Technical Services		10	6	38	46	48	44	7
Management of Companies and Enterprises				9	10	18	14	
Administrative and Support and Waste Management and Remediation Services		10	5	32	14	31	28	11
Educational Services	3	11	30	131	178	199	147	57
Health Care and Social Assistance	4	18	9	58	47	60	48	24
Arts, Entertainment, and Recreation		5		5	5	8	4	
Accommodation and Food Services	47	25	16	61	37	31	28	15
Other Services (except Public Administration)		11	10	29	39	43	52	27
Public Administration	23	7	12	56	64	61	64	24

Source: U.S. Census Bureau, Local Employment Dynamics (LED) Program, 3rd Quarter (July, August, September) 2019, all ownerships.

## What is LED?

Developed by the U.S. Census Bureau, the Local Employment Dynamics (LED) program merges Virginia's Unemployment Compensation wage and employer records with Census demographic data. Read more about LED on the following website:

<http://lehd.did.census.gov/led/>



## Industry Employment and Projections

*Short Term*

	Employment			Percent	
	Estimated 2015	Projected 2017	Change	Total	Annual
Total, All Industries	3,977,496	4,093,656	116,160	2.92%	1.45%
Agriculture, Forestry, Fishing and Hunting	4,210	4,433	223	5.3%	2.61%
Mining, Quarrying, and Oil and Gas Extraction	6,805	5,869	-936	-13.75%	-7.13%
Utilities	10,717	10,695	-22	-.21%	-.1%
Construction	185,026	195,598	10,572	5.71%	2.82%
Manufacturing	232,632	233,073	441	.19%	.09%
Wholesale Trade	110,001	111,188	1,187	1.08%	.54%
Retail Trade	412,345	421,889	9,544	2.31%	1.15%
Transportation and Warehousing	112,837	117,619	4,782	4.24%	2.1%
Information	69,554	68,654	-900	-1.29%	-.65%
Finance and Insurance	131,712	136,266	4,554	3.46%	1.71%
Real Estate and Rental and Leasing	52,593	53,535	942	1.79%	.89%
Professional, Scientific, and Technical Servi	394,584	409,625	15,041	3.81%	1.89%
Management of Companies and Enterprises	74,086	75,252	1,166	1.57%	.78%
Administrative and Support and Waste Manageme	224,339	236,780	12,441	5.55%	2.74%
Educational Services	365,350	372,071	6,721	1.84%	.92%
Health Care and Social Assistance	427,570	446,476	18,906	4.42%	2.19%
Arts, Entertainment, and Recreation	56,096	57,991	1,895	3.38%	1.68%
Accommodation and Food Services	334,516	349,857	15,341	4.59%	2.27%
Other Services (except Public Administration)	133,850	136,332	2,482	1.85%	.92%

Note: Asterisks (\*\*\*) indicate non-disclosable data.

Projections data is for Virginia Statewide. No data available for Clarke County.

Source: Virginia Employment Commission, Economic Information & Analytics,  
Short Term Industry and Occupational Projections, 2015-2017.

## Occupation Employment and Projections

Short Term

	Employment			Openings		
	Estimated 2015	Projected 2017	% Change	Replace-ments	Growth	Total
Total, All Occupations	3,977,496	4,093,656	2.92%	92,736	59,171	151,907
Management Occupations	211,684	216,918	2.47%	4,446	2,618	7,064
Business and Financial Operations Occupations	276,201	284,397	2.97%	4,962	4,098	9,060
Computer and Mathematical Occupations	203,891	212,732	4.34%	2,536	4,451	6,987
Architecture and Engineering Occupations	78,184	79,032	1.08%	1,861	488	2,349
Life, Physical, and Social Science Occupations	33,613	34,156	1.62%	820	278	1,098
Community and Social Service Occupations	53,847	56,057	4.1%	1,101	1,105	2,206
Legal Occupations	43,892	44,747	1.95%	712	428	1,140
Education, Training, and Library Occupations	243,781	249,029	2.15%	5,092	2,624	7,716
Arts, Design, Entertainment, Sports, and Media Occupations	61,233	62,553	2.16%	1,408	678	2,086
Healthcare Practitioners and Technical Occupations	205,158	211,360	3.02%	4,160	3,102	7,262
Healthcare Support Occupations	90,672	94,357	4.06%	1,859	1,842	3,701
Protective Service Occupations	105,361	107,514	2.04%	2,354	1,081	3,435
Food Preparation and Serving Related Occupations	327,173	342,449	4.67%	14,249	7,644	21,893
Building and Grounds Cleaning and Maintenance Occupations	151,649	157,036	3.55%	2,839	2,694	5,533
Personal Care and Service Occupations	155,803	163,251	4.78%	3,230	3,728	6,958
Sales and Related Occupations	423,418	432,998	2.26%	13,691	4,790	18,481
Office and Administrative Support Occupations	554,516	566,160	2.1%	11,737	5,962	17,699
Farming, Fishing, and Forestry Occupations	6,868	7,147	4.06%	168	141	309
Construction and Extraction Occupations	187,792	195,659	4.19%	2,884	4,098	6,982
Installation, Maintenance, and Repair Occupations	152,257	156,081	2.51%	3,384	2,080	5,464
Production Occupations	181,313	183,120	1%	3,937	1,364	5,301
Transportation and Material Moving Occupations	229,190	236,903	3.37%	5,304	3,878	9,182

Note: Asterisks (\*\*\*) indicate non-disclosable data.

Projections data is for Virginia Statewide. No data available for Clarke County.

Source: Virginia Employment Commission, Economic Information & Analytics, Short Term Industry and Occupational Projections, 2015-2017.

## Declining Occupations

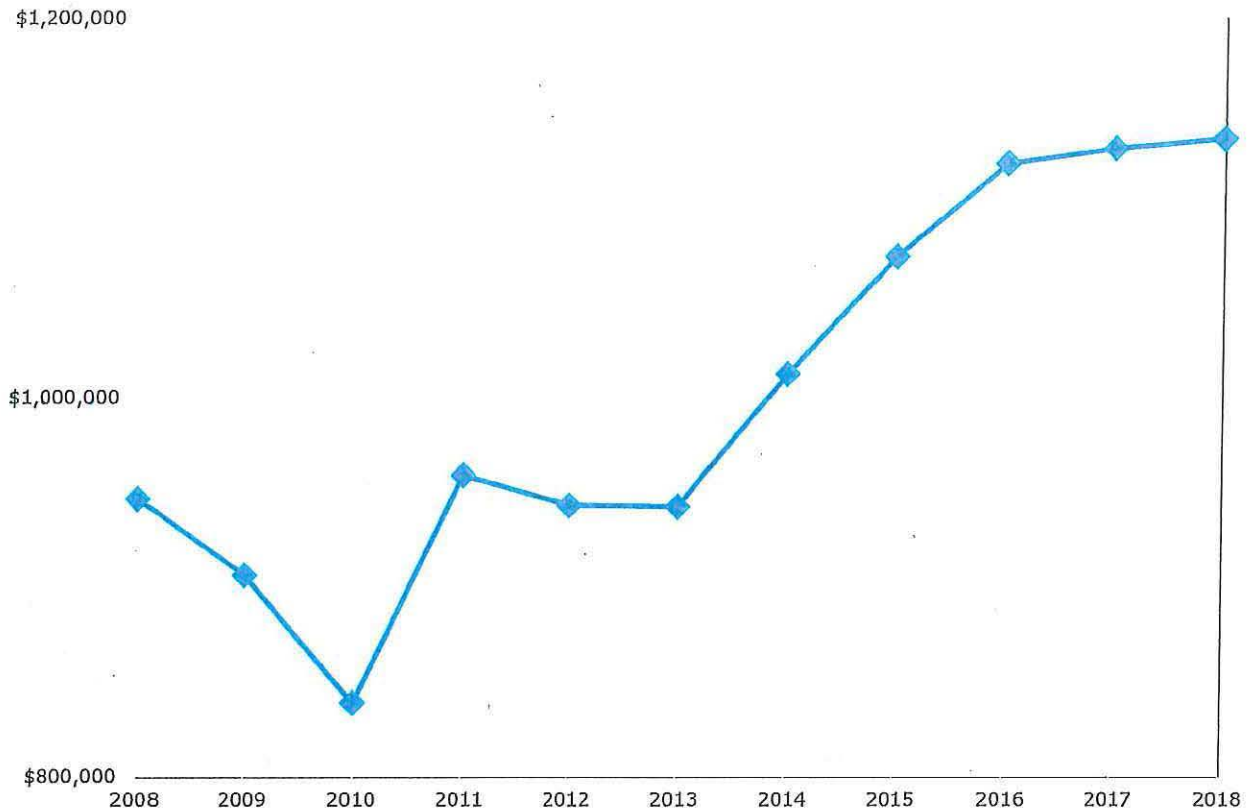
	Employment			Openings		
	Estimated 2014	Projected 2024	% Change	Replace-ments	Growth	Total
Rolling Machine Setters, Operators, and Tenders, Metal and Plastic	***	***	***	***	***	***
Sewing Machine Operators	372	262	-29.57%	2	0	2
Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	271	195	-28.04%	4	0	4
Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic	300	217	-27.67%	7	0	7
Prepress Technicians and Workers	139	107	-23.02%	2	0	2
Postal Service Clerks	144	112	-22.22%	2	0	2
Postal Service-Mail Carriers	439	342	-22.1%	8	0	8
Textile Winding, Twisting, and Drawing Out Machine Setters, Operators, and Tenders	***	***	***	***	***	***
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	417	331	-20.62%	5	0	5
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	117	93	-20.51%	5	0	5
Forging Machine Setters, Operators, and Tenders, Metal and Plastic	***	***	***	***	***	***
Mail Clerks and Mail Machine Operators, Except Postal Service	105	87	-17.14%	2	0	2
Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic	***	***	***	***	***	***
Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders	281	240	-14.59%	10	0	10
Electrical and Electronic Equipment Assemblers	163	141	-13.5%	2	0	2
Adhesive Bonding Machine Operators and Tenders	562	497	-11.57%	15	0	15
Farmworkers and Laborers, Crop, Nursery, and Greenhouse	118	105	-11.02%	3	0	3
Chemical Equipment Operators and Tenders	***	***	***	***	***	***
Procurement Clerks	107	96	-10.28%	4	0	4
Cooks, Fast Food	1,068	964	-9.74%	28	0	28

Note: Asterisks (\*\*\*) indicate non-disclosable data.  
Projections data is for Shenandoah Valley (LWDA IV). No data available for Clarke County.

Source: Virginia Employment Commission, Economic Information & Analytics, Long Term Industry and Occupational Projections, 2014-2024.



### Local Option Sales Tax Trends



	Clarke County	Virginia
<b>2008</b>	\$946,762	\$1,032,815,078
<b>2009</b>	\$906,567	\$979,594,664
<b>2010</b>	\$838,981	\$992,820,512
<b>2011</b>	\$959,165	\$1,035,981,229
<b>2012</b>	\$943,215	\$1,080,663,042
<b>2013</b>	\$942,685	\$1,093,292,668
<b>2014</b>	\$1,012,722	\$1,131,194,860
<b>2015</b>	\$1,074,496	\$1,179,611,271
<b>2016</b>	\$1,123,360	\$1,202,257,995
<b>2017</b>	\$1,131,191	\$1,232,981,515
<b>2018</b>	\$1,136,434	\$1,282,022,261

Note: This data is based on Virginia sales tax revenues deposited, rather than the actual taxable sales figures as reported on a dealer's return.

Source: Virginia Department of Taxation, Revenue Forecasting.

## IV. Education Profile

### Overview

The Education Profile for Clarke County provides an assortment of data collected from the United States Census Bureau and the National Center for Education Statistics (NCES).



### Related Terms and Definitions

#### **Associate's degree**

An award that normally requires at least two but less than four years of full-time equivalent college work.

#### **Bachelor's degree**

An award that normally requires at least four but not more than five years of full-time equivalent college-level work.

#### **Post-baccalaureate certificate**

An award that requires completion of an organized program of study equivalent to 18 semester credit hours beyond the bachelor's. It is designed for persons who have completed a bachelor's degree, but do not meet the requirements of a master's degree.

#### **Master's degree**

An award that requires the successful completion of a program of study of at least the full-time equivalent of one but not more than two academic years of work beyond the bachelor's degree.

#### **Post-master's certificate**

An award that requires completion of an organized program of study equivalent to 24 semester credit hours beyond the master's degree, but does not meet the requirements of academic degrees at the doctor's level.

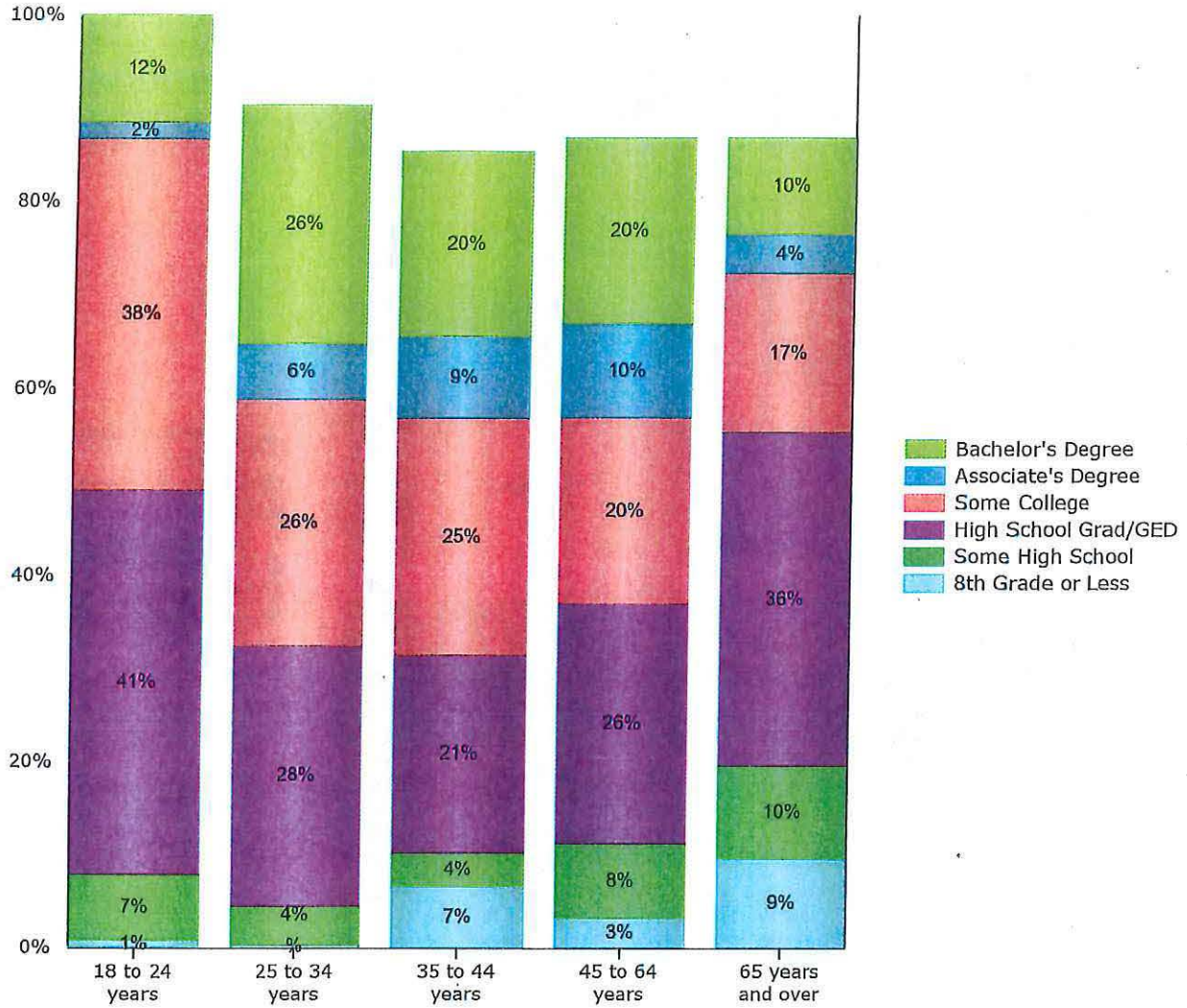
#### **Doctor's degree**

The highest award a student can earn for graduate study.

#### **First-professional degree**

An award that requires completion of a program that meets all of the following criteria: (1) completion of the academic requirements to begin practice in the profession; (2) at least two years of college work prior to entering the program; and (3) a total of at least six academic years of college work to complete the degree program, including prior required college work plus the length of the professional program itself.

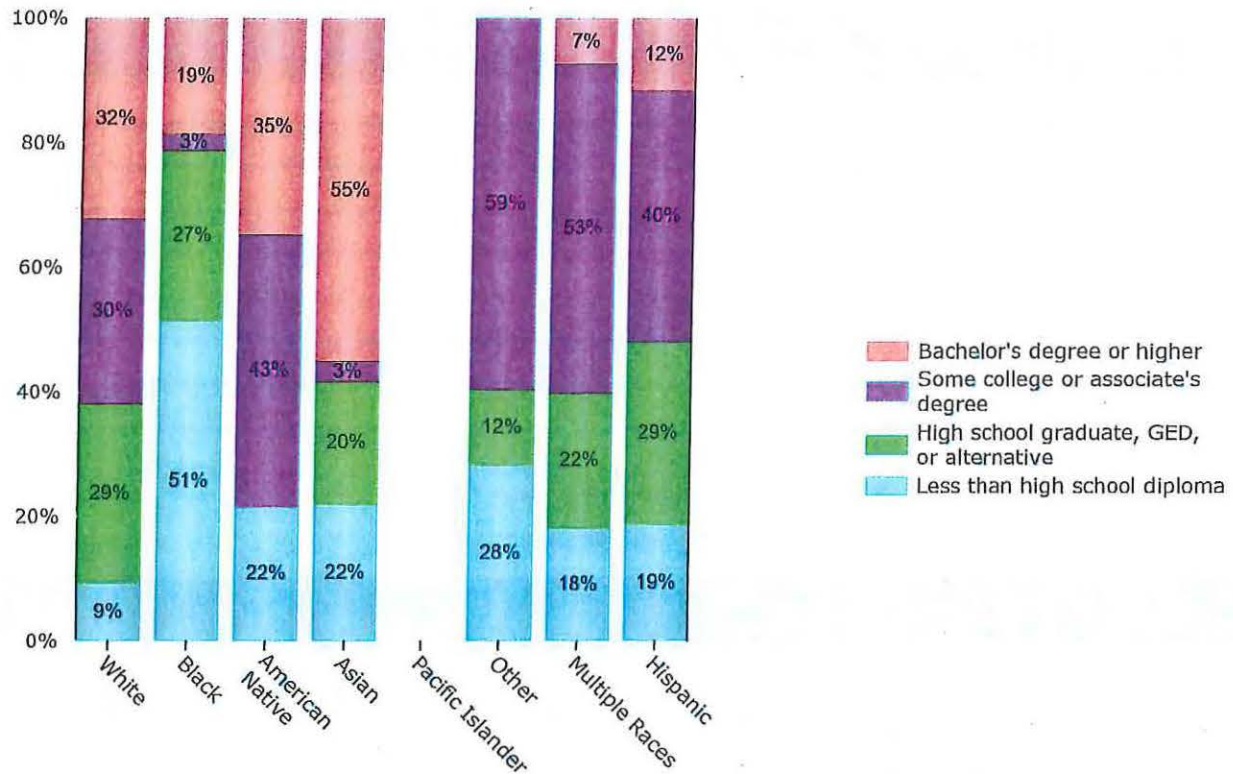
### Educational Attainment by Age



	18 - 24	25 - 34	35 - 44	45 - 64	65+	Total
<b>8th Grade or Less</b>	8	3	102	141	255	<b>509</b>
<b>Some High School</b>	73	58	57	368	270	<b>826</b>
<b>High School Grad/GED</b>	426	385	332	1,178	961	<b>3,282</b>
<b>Some College</b>	388	363	397	911	458	<b>2,517</b>
<b>Associate's Degree</b>	18	83	137	461	113	<b>812</b>
<b>Bachelor's Degree</b>	119	351	310	908	277	<b>1,965</b>
<b>Graduate or Professional Degree</b>		133	228	598	351	<b>1,310</b>
	<b>1,032</b>	<b>1,376</b>	<b>1,563</b>	<b>4,565</b>	<b>2,685</b>	<b>11,221</b>

Source: U.S. Census Bureau  
American Community Survey, 2011-2015.

### Educational Attainment by Race/Ethnicity (Population 25 years and over)



	Less than high school diploma	High school grad, GED, or alternative	Some college or associate's degree	Bachelor's degree or higher	Total
<b>Race</b>					
White	867	2,646	2,724	2,966	<b>9,203</b>
Black or African American	276	146	14	100	<b>536</b>
American Indian or Alaska Native	10	0	20	16	<b>46</b>
Asian	28	25	4	70	<b>127</b>
Native Hawaiian/Pacific Islander	0	0	0	0	<b>0</b>
Other	63	27	132	0	<b>222</b>
Multiple Races	10	12	29	4	<b>55</b>
<b>Ethnicity</b>					
Hispanic or Latino (of any race)	63	99	135	39	<b>336</b>
	<b>1,317</b>	<b>2,955</b>	<b>3,058</b>	<b>3,195</b>	<b>10,525</b>

Source: U.S. Census Bureau  
American Community Survey, 2011-2015.

## Training Providers

### James Madison University

800 South Main Street  
Harrisonburg, VA 22807

Phone: (540) 568-6211

<http://www.jmu.edu/>

Number of 2016 graduates: 5,551

### Eastern Mennonite University

1200 Park Rd  
Harrisonburg, VA 22802

Phone: (540) 432-4000

<http://www.emu.edu>

Number of 2016 graduates: 556

### Lord Fairfax Community College

173 Skirmisher Lane  
Middletown, VA 22645

Phone: (540) 868-7000

<http://https://www.lfcc.edu>

Number of 2016 graduates: 1,536

### Bridgewater College

402 E College St  
Bridgewater, VA 22812

Phone: (540) 828-8000

<http://https://www.bridgewater.edu/about-us>

Number of 2016 graduates: 447

### Blue Ridge Community College

1 College Lane  
Weyers Cave, VA 24486

Phone: (540) 234-9261

<http://www.brcc.edu>

Number of 2016 graduates: 1,273

### Virginia Military Institute

Vmi Parade  
Lexington, VA 24450

Phone: (540) 464-7207

<http://www.vmi.edu>

Number of 2016 graduates: 382

### Shenandoah University

1460 University Dr  
Winchester, VA 22601

Phone: (540) 665-4500

<http://www.su.edu>

Number of 2016 graduates: 1,128

### Mary Baldwin College

318 Prospect Street  
Staunton, VA 24401

Phone: (540) 887-7000

<http://www.marybaldwin.edu>

Number of 2016 graduates: 353

# Clarke County CARES Small Business Grant Program

- Reviewing & Approval Process  
by Chris Boies
- Grant Applications Received and the PR Process  
by Felicia Hart
- Issuing Funds  
by Chris Boies

# CARES Funding

- Tourism Marketing Update  
By Felicia Hart

# Economic Development and Tourism Goals

- Update by Felicia Hart



# Airbnb

- Tax Collection & Shareable Information  
by Chris Boies
- Planning Commission Discussion  
by Chris Boies

# Committee Roles and Responsibilities

- Discussion by Chris Bates



## County of Clarke Economic Development Advisory Committee

*Jim Barb, Chris Bates, Christy Dunkle, Christina Kraybill, John Milleson,  
Elizabeth Pritchard, Lee Sheaffer, David Weiss*

### 2020 Meeting Schedule

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January 29

March 18

May 20

July 15

September 16

November 18

December 16 [*Annual Business Tour*]

January 20, 2021 – Organizational Meeting

**Third Wednesday at 1:00 pm  
Berryville Clarke County Government Center  
Meeting Room AB**

**Adjourn**

## Reports in Packet:

- YTD 2020 Building Department
  - 2020 New Single Family Dwellings
  - August 2020 Building Inspections
  - August 2020 Project Application Report
  
- EDAC Follow-up Items Status Report
  
- Industrial Development Authority
  - July 23, 2020, Regular Meeting Draft Minutes
  
- Berryville/Clarke County Joint Committee on Economic Development and Tourism
  - July 17, 2020, Regular Meeting Draft Minutes
  
- Goals of the Berryville/Clarke County Joint Committee on Economic Development and Tourism

Building Department - Clarke County  
New Single Family Dwellings 2020

Month	Battletown	Berryville	Boyce	Chapel	Greenway	Longmarsh	TOTAL	COMMENTS
January			2	2	1		5	
February	1		3	1			5	
March	1	1			1	4	7	
April					1		1	
May				2		1	3	
June				1			1	
July	1	6		1			8	
August		2				1	3	
September								
October								
November								
December								
<b>TOTAL</b>	<b>3</b>	<b>9</b>	<b>5</b>	<b>7</b>	<b>3</b>	<b>6</b>	<b>33</b>	

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Clarke County  
INSPECTION REPORT

P 1  
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Building Inspections

INSPECTIONS PERFORMED: 08/01/20 to 08/31/20

INSPECTION	DATE	BY	RSLT	PROJECT	CITY	AREA	LOCATION	OWNER	INSP ID	T
Insulation	08/03/20	BT	P	NRSF	FRYL		70 SHEPHERD LN	LEBEAU RYAN	14023	A
Final Closing Plumbi	08/03/20	BT	P	PlumPer-R	BVL	BVL	124 NORTH CHURCH ST	CLATTERHAWKEN PROPRTIE	15158	A
Final Closing Electr	08/03/20	BT	P	ELEC RES	BVL	BVL	811 MCGUIRE CIR	PATRICK CHRISTOPHER A &	14735	A
Erosion & Sediment C	08/04/20	BT	P	NRSF	BYC		274 CAREFREE LN	HAYES JEREMY S & REBECC	15206	A
Erosion & Sediment C	08/04/20	BT	P	NRSF	BLMT		2885 FROGTOWN RD	LAMAR WILLIAM ROBERT &	15203	A
Erosion & Sediment C	08/04/20	BT	P	NRSF	FRYL		70 SHEPHERD LN	LEBEAU RYAN	15205	A
Erosion & Sediment C	08/04/20	BT	P	NRSF	BVL	BLTN	134 CANNON BALL RD	ROSENTHAL CRAIG & TERRI	15204	A
Electric Service	08/04/20	BT	P	ELEC RES	BVL	LNGM	299 BEE LINE LN	GUNTER GREGORY	15199	A
Plumbing Groundworks	08/04/20	BT	P	NRSF	BLMT		2885 FROGTOWN RD	LAMAR WILLIAM ROBERT &	14652	A
Final Closing Electr	08/05/20	BT	P	Deck/Porch	BVL	BVL	405 WALNUT ST	COSGROVE DELORES	15184	A
Framing	08/05/20	BT	P	NRSF	BYC	CHPL	1664 OLD WINCHESTER RD	HILL JIMMY L & ELIZABET	12746	A
Electrical Rough In	08/05/20	BT	P	NRSF	BYC	CHPL	1664 OLD WINCHESTER RD	HILL JIMMY L & ELIZABET	12748	A
Final Closing Electr	08/05/20	BT	P	ELEC RES	BVL	LNGM	1752 SUMMIT POINT RD	JOHNSON KENNETH M & MAR	15178	A
Framing	08/05/20	BT	PRT	Rmdl Res	BYC	CHPL	154 CLAY HILL RD	HARRIS JEFFREY P & LUCI	15185	A
Plumbing Rough In	08/05/20	BT	P	NRSF	BYC	CHPL	1664 OLD WINCHESTER RD	HILL JIMMY L & ELIZABET	12752	A
Mechanical Rough In	08/05/20	BT	P	NRSF	BYC	CHPL	1664 OLD WINCHESTER RD	HILL JIMMY L & ELIZABET	12754	A
Electrical Rough In	08/05/20	BT	PRT	Rmdl Res	BYC	CHPL	154 CLAY HILL RD	HARRIS JEFFREY P & LUCI	15186	A
Plumbing Rough In	08/05/20	BT	PRT	Rmdl Res	BYC	CHPL	154 CLAY HILL RD	HARRIS JEFFREY P & LUCI	15187	A
Final Closing Buildi	08/06/20	BT	P	Rmdl Res	BVL	LNGM	405 TRIPLE J RD	ZIERCHER JOHN R JR & K	13272	A
Fireplace Firebox	08/06/20	BT	P	NRSF	FRYL		70 SHEPHERD LN	LEBEAU RYAN	15216	A
Footings	08/06/20	BT	P	Deck/Porch	BYC	BYC	349 UPTON CT	MYERS SAMUEL CHRISTOPHE	15166	A
Final Closing Mechan	08/06/20	BT	P	MechPer-R	BLMT	CHPL	299 TADPOLE LN	WOLDORF CLARE T & PAUL	14786	A
Final Closing Electr	08/06/20	BT	P	Rmdl Res	BVL	LNGM	405 TRIPLE J RD	ZIERCHER JOHN R JR & K	15222	A
Final Closing Electr	08/06/20	BT	P	Add Res	BVL	BVL	320 SOUTH CHURCH ST	BROWN COLIN R & DEVENEY	15211	A
Final Closing Plumbi	08/06/20	BT	P	Add Res	BVL	BVL	320 SOUTH CHURCH ST	BROWN COLIN R & DEVENEY	15212	A
Final Closing Buildi	08/06/20	BT	P	Add Res	BVL	BVL	320 SOUTH CHURCH ST	BROWN COLIN R & DEVENEY	14154	A
Framing	08/06/20	BT	P	Deck/Porch	BVL	BVL	9 PAGE ST	CLYDE SHAYDON	15174	A
Footings	08/06/20	BT	P	Accessory	BYC	GNWY	2056 WILDCAT HOLLOW RD	CARROLL JODY LYNN	15153	A
Final Closing Buildi	08/07/20	BT	F	NRSF	BVL		305 FIRST ST	HURTADO PEDRO	15247	A
Shower Pan	08/07/20	BT	P	NRSF	BVL		1105 MOOSE RD	SPADAFORA STACY ELIZABE	15188	A
Gas Line Pressure Te	08/07/20	BT	P	NRSF	BVL		1105 MOOSE RD	SPADAFORA STACY ELIZABE	15189	A
Insulation	08/07/20	BT	P	NRSF	BVL	LNGM	1105 MOOSE RD	SPADAFORA STACY ELIZABE	14177	A
Water Line	08/07/20	BT	P	NRSF	BYC		274 CAREFREE LN	HAYES JEREMY S & REBECC	15233	A
Ditch Electric	08/07/20	BT	P	NRSF	BYC		274 CAREFREE LN	HAYES JEREMY S & REBECC	15234	A
Insulation	08/07/20	BT	P	NRSF	BYC	CHPL	1664 OLD WINCHESTER RD	HILL JIMMY L & ELIZABET	12747	A
Final Closing Electr	08/07/20	BT	F	NRSF	BVL		305 FIRST ST	HURTADO PEDRO	15244	A
Final Closing Plumbi	08/07/20	BT	F	NRSF	BVL		305 FIRST ST	HURTADO PEDRO	15245	A
Final Closing Mechan	08/07/20	BT	F	NRSF	BVL		305 FIRST ST	HURTADO PEDRO	15246	A
Erosion & Sediment C	08/11/20	BT	P	NRSF	BVL		1105 MOOSE RD	SPADAFORA STACY ELIZABE	15284	A
Sewer Line	08/11/20	BT	P	NRSF			13 EAST FAIRFAX ST	D R HORTON INC	15277	A
Water Line	08/11/20	BT	P	NRSF			13 EAST FAIRFAX ST	D R HORTON INC	15278	A
Plumbing Groundworks	08/11/20	BT	P	NRSF			13 EAST FAIRFAX ST	D R HORTON INC	15031	A
Erosion & Sediment C	08/11/20	BT	P	NRSF	BVL		138 KAVE LN	DAVIS SAMUEL LEWIS	15285	A
Final Closing Buildi	08/11/20	BT	P	NRSF	PRS		21818 BLUE RIDGE MTN RD	SEYRLEHNER, GEORG	15291	A
Sewer Line	08/11/20	BT	P	NRSF			9 EAST FAIRFAX ST	D R HORTON INC	15275	A
Water Line	08/11/20	BT	P	NRSF			9 EAST FAIRFAX ST	D R HORTON INC	15276	A
Plumbing Groundworks	08/11/20	BT	P	NRSF			9 EAST FAIRFAX ST	D R HORTON INC	15011	A
Plumbing Groundworks	08/11/20	BT	P	NRSF			1 EAST FAIRFAX ST	D R HORTON INC	15251	A
Sewer Line	08/11/20	BT	P	NRSF			1 EAST FAIRFAX ST	D R HORTON INC	15252	A
Water Line Ditch	08/11/20	BT	P	NRSF			1 EAST FAIRFAX ST	D R HORTON INC	15253	A
Water Line	08/11/20	BT	P	NRSF	PRS		21818 BLUE RIDGE MTN RD	SEYRLEHNER, GEORG	15262	A
Plumbing Groundworks	08/11/20	BT	P	NRSF			5 EAST FAIRFAX ST	D R HORTON INC	15254	A

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INSPECTION	DATE	BY	RSLT	PROJECT	CITY	AREA	LOCATION	OWNER	INSP ID	T
Sewer Line	08/11/20	BT	P	NRSF			5 EAST FAIRFAX ST	D R HORTON INC	15255	A
Water Line Ditch	08/11/20	BT	P	NRSF			5 EAST FAIRFAX ST	D R HORTON INC	15256	A
Final Closing Buildi	08/11/20	BT	P	Deck/Porch	BLMT	BLTN	54 EVERGREEN LN	TINNEY JOHN T III	15263	A
Final Closing Buildi	08/11/20	BT	P	NRSF	BVL	BVL	728 EAST MAIN ST	CAPITAL BUILDERS LLC	15257	A
Final Closing Mechan	08/11/20	BT	P	NRSF	BVL	BVL	728 EAST MAIN ST	CAPITAL BUILDERS LLC	15258	A
Final Closing Electr	08/11/20	BT	P	NRSF	BVL	BVL	728 EAST MAIN ST	CAPITAL BUILDERS LLC	15259	A
Final Closing Plumbi	08/11/20	BT	P	NRSF	BVL	BVL	728 EAST MAIN ST	CAPITAL BUILDERS LLC	15261	A
Fireplace Hearth	08/12/20	BT	P	NRSF	BVL		1856 BRIGGS RD	CLINE ROGER M & ANNE C	15274	A
Footings	08/12/20	BT	P	Accessory	BLMT	BLTN	196 PINE GROVE RD	HARDBOWER KENNETH A & P	15266	A
Electric Service	08/12/20	BT	P	ELEC RES	BVL	BVL	105 BATTLETOWN DR	CUNNINGHAM SHIRLEY S	15224	A
Final Closing Electr	08/12/20	BT	P	ELEC RES	BVL	BVL	105 BATTLETOWN DR	CUNNINGHAM SHIRLEY S	15225	A
Final Closing Gas	08/12/20	BT	P	Gas Per-R	BYC	GNWY	241 BURCH LN	MCLEAN LESLIE A	15221	A
Electrical Rough In	08/12/20	BT	PRT	Rmdl Res	BVL	BLTN	397 SHEPHERDS MILL RD	FARLEY CARTER & MICHELL	15264	A
Plumbing Rough In	08/12/20	BT	PRT	Rmdl Res	BVL	BLTN	397 SHEPHERDS MILL RD	FARLEY CARTER & MICHELL	15265	A
Framing	08/12/20	BT	PRT	Rmdl Res	BVL	BLTN	397 SHEPHERDS MILL RD	FARLEY CARTER & MICHELL	14947	A
Sewer Line	08/13/20	BT	P	NRSF			25 EAST FAIRFAX ST	D R HORTON INC	15355	A
Plumbing Groundworks	08/13/20	BT	P	NRSF			25 EAST FAIRFAX ST	D R HORTON INC	15356	A
Water Line Ditch	08/13/20	BT	P	NRSF			25 EAST FAIRFAX ST	D R HORTON INC	15357	A
Gas Tank	08/13/20	BT	P	NRSF	BYC		274 CAREFREE LN	HAYES JEREMY S & REBECC	15248	A
Meeting with Inspect	08/13/20	BT	p	NRSF	BLMT	BLTN	176 LOST BOYS LN	HARRIS KIMBERLY R & AND	15358	A
Gas Line Pressure Te	08/13/20	BT	P	NRSF	BYC		274 CAREFREE LN	HAYES JEREMY S & REBECC	15249	A
Sewer Line	08/13/20	BT	P	NRSF			17 EAST FAIRFAX ST	D R HORTON INC	15306	A
Water Line	08/13/20	BT	P	NRSF			17 EAST FAIRFAX ST	D R HORTON INC	15307	A
Sewer Line	08/13/20	BT	P	NRSF			21 EAST FAIRFAX ST	D R HORTON INC	15308	A
Water Line	08/13/20	BT	P	NRSF			21 EAST FAIRFAX ST	D R HORTON INC	15309	A
Plumbing Groundworks	08/13/20	BT	P	NRSF			21 EAST FAIRFAX ST	D R HORTON INC	15043	A
Plumbing Groundworks	08/13/20	BT	P	NRSF			17 EAST FAIRFAX ST	D R HORTON INC	15079	A
Ditch Electric	08/14/20	BT	P	Solar	BLMT	BLTN	17697 RAVEN ROCKS RD	DAUGHERTY THOMAS W & NA	15354	A
Final Closing Mechan	08/14/20	BT	P	MechPer-R	BVL	BVL	120 TYSON DR	DONAHUE REBECCA & SEAN	14789	A
Framing Porch/Deck	08/14/20	BT	P	SPAG	BVL	LNGM	1674 SUMMIT POINT RD	JOHNSON TODD A & BARBAR	15359	A
Footings	08/14/20	BT	P	NRSF	BLMT	BLTN	176 LOST BOYS LN	HARRIS KIMBERLY R & AND	15349	A
Framing	08/14/20	BT	P	Deck/Porch	BYC	BYC	349 UPTON CT	MYERS SAMUEL CHRISTOPHE	15167	A
Final Closing Buildi	08/14/20	BT	P	Deck/Porch	BYC	BYC	349 UPTON CT	MYERS SAMUEL CHRISTOPHE	15168	A
Insulation	08/17/20	BT	P	Add Res	BVL	BVL	209 RICE ST	HAYDEN ANNA MAE TRSTEE	15378	A
Meeting with Inspect	08/17/20	BT	p	NRSF	BVL	LNGM	1373 WRIGHTS MILL RD	MELIUS DONNA MARIE	15377	A
Backfill	08/17/20	BT	P	NRSF	BVL		425 ANNFIELD RD	DULANEY SHANNON C & STE	15365	A
DrainTile	08/17/20	BT	P	NRSF	BVL		425 ANNFIELD RD	DULANEY SHANNON C & STE	15366	A
Plumbing Rough In	08/17/20	BT	P	Plum.Per-C	BVL	BVL	23 WEST MAIN ST	WILLIAMS KENNETH H & SA	15172	A
Final Closing Plumbi	08/17/20	BT	P	Plum.Per-C	BVL	BVL	23 WEST MAIN ST	WILLIAMS KENNETH H & SA	15173	A
Plumbing Groundworks	08/17/20	BT	P	NRSF	BVL		425 ANNFIELD RD	DULANEY SHANNON C & STE	14827	A
Framing	08/17/20	BT	P	Add Res	BVL	BVL	209 RICE ST	HAYDEN ANNA MAE TRSTEE	14892	A
Electrical Rough In	08/17/20	BT	P	Add Res	BVL	BVL	209 RICE ST	HAYDEN ANNA MAE TRSTEE	15363	A
Mechanical Rough In	08/17/20	BT	P	Add Res	BVL	BVL	209 RICE ST	HAYDEN ANNA MAE TRSTEE	15364	A
Plumbing Rough In	08/25/20	BT	P	Rmdl Res	BVL	BLTN	170 SHEPHERDS MILL RD	BRAZIE MICHAEL LEON	15451	A
Electric Service	08/25/20	BT	P	Elec Per-C	CLK	CHPL	2454 BRIGGS RD	CASEY TREE FARM LLC	15282	A
Fireplace Throat	08/25/20	BT	P	NRSF	BVL		1856 BRIGGS RD	CLINE ROGER M & ANNE C	15418	A
Framing	08/25/20	BT	P	Rmdl Res	BVL	BLTN	170 SHEPHERDS MILL RD	BRAZIE MICHAEL LEON	11167	A
Final Closing Buildi	08/25/20	BT	P	Accessory	BVL	CHPL	280 ANNFIELD RD	WILSON JACK C & PATRICI	14537	A
Final Closing Buildi	08/25/20	BT	P	SPAG	BVL	LNGM	1674 SUMMIT POINT RD	JOHNSON TODD A & BARBAR	14938	A
Meeting with Inspect	08/25/20	BT	P	Rmdl Res	BYC		131 CALMES NECK LN	MANGOLAS CHRISTOPHER MA	15374	A
Electrical Rough In	08/25/20	BT	P	Rmdl Res	BVL	BLTN	170 SHEPHERDS MILL RD	BRAZIE MICHAEL LEON	15426	A
Footings Porch/Deck	08/25/20	BT	P	Accessory	BVL	BVL	203 FIRST ST	TOWNSEND DONALD P II &	15427	A



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INSPECTION	DATE	BY	RSLT	PROJECT	CITY	AREA	LOCATION	OWNER	INSP ID	T
Meeting with Inspect	08/25/20	BT	P	Rmdl Res	BLMT	BLTN	34 ASHLEY WOODS LN	EVANCHECK GEORGE E & NA	15401	A
Framing	08/26/20	BT	P	Rmdl Res	BVL	LNGM	845 WADESVILLE RD	ERMINI LISA	15415	A
Final Closing Electr	08/26/20	BT	P	Rmdl Res	BVL	LNGM	845 WADESVILLE RD	ERMINI LISA	15416	A
Final Closing Plumbi	08/26/20	BT	P	Rmdl Res	BVL	LNGM	845 WADESVILLE RD	ERMINI LISA	15417	A
Final Closing Buildi	08/26/20	BT	F	Rmdl Res	BVL	LNGM	845 WADESVILLE RD	ERMINI LISA	13378	A
Footings Garage/Carp	08/27/20	BT	P	Garage	BYC	GNWY	146 MORNING STAR LN	LIGHT RONALD N & ELIZAB	15450	A
Framing	08/27/20	BT	F	NRSF			1 EAST FAIRFAX ST	D R HORTON INC	14859	A
Electrical Rough In	08/27/20	BT	F	NRSF			1 EAST FAIRFAX ST	D R HORTON INC	14861	A
Electric Service	08/27/20	BT	P	NRSF			1 EAST FAIRFAX ST	D R HORTON INC	14862	A
Plumbing Rough In	08/27/20	BT	P	NRSF			1 EAST FAIRFAX ST	D R HORTON INC	14865	A
Mechanical Rough In	08/27/20	BT	P	NRSF			1 EAST FAIRFAX ST	D R HORTON INC	14867	A
Framing	08/27/20	BT	F	NRSF			5 EAST FAIRFAX ST	D R HORTON INC	14871	A
Gas Rough In	08/27/20	BT	P	NRSF			1 EAST FAIRFAX ST	D R HORTON INC	15464	A
Gas Rough In	08/27/20	BT	P	NRSF			5 EAST FAIRFAX ST	D R HORTON INC	15465	A
Electrical Rough In	08/27/20	BT	P	NRSF			5 EAST FAIRFAX ST	D R HORTON INC	14873	A
Plumbing Rough In	08/27/20	BT	P	NRSF			5 EAST FAIRFAX ST	D R HORTON INC	14877	A
Mechanical Rough In	08/27/20	BT	P	NRSF			5 EAST FAIRFAX ST	D R HORTON INC	14879	A
Final Closing Electr	08/27/20	BT	P	ELEC RES	BVL	BVL	116 HERMITAGE BLVD	ROHRBACH SCOTT	15422	A
Electric Service	08/27/20	BT	P	NRSF			5 EAST FAIRFAX ST	D R HORTON INC	15466	A
Final Closing Electr	08/27/20	BT	P	Rmdl Res	BVL	BLTN	397 SHEPHERDS MILL RD	FARLEY CARTER & MICHELL	15452	A
Final Closing Plumbi	08/27/20	BT	P	Rmdl Res	BVL	BLTN	397 SHEPHERDS MILL RD	FARLEY CARTER & MICHELL	15453	A
Final Closing Buildi	08/27/20	BT	P	Rmdl Res	BVL	BLTN	397 SHEPHERDS MILL RD	FARLEY CARTER & MICHELL	14949	A
Bonding Pool	08/27/20	BT	P	SPIG	BVL	LNGM	471 LONGMARSH RD	GARNER JOYCE C & GORDON	15457	A
Electrical Rough In	08/28/20	BT	P	Add Res	BLMT	BLTN	203 KELLY LN	LANDMESSER MICHAEL TODD	15448	A
Mechanical Rough In	08/28/20	BT	P	Add Res	BLMT	BLTN	203 KELLY LN	LANDMESSER MICHAEL TODD	15449	A
Framing	08/28/20	BT	P	Add Res	BLMT	BLTN	203 KELLY LN	LANDMESSER MICHAEL TODD	14396	A
Electrical Rough In	08/31/20	BT	P	Garage	BVL	BVL	841 MCGUIRE CIR	STRATTON STEVEN J & KAT	15480	A
Final Closing Electr	08/31/20	BT	P	ELEC RES	BYC	CHPL	678 BISHOP MEADE RD	STRANGE JAMES ESTATE	15495	A
Ditch Electric	08/31/20	BT	P	NRSF	BVL	LNGM	1373 WRIGHTS MILL RD	MELIUS DONNA MARIE	15490	A
Water Line	08/31/20	BT	P	NRSF	BVL	LNGM	1373 WRIGHTS MILL RD	MELIUS DONNA MARIE	15491	A
Framing	08/31/20	BT	F	NRSF			1 EAST FAIRFAX ST	D R HORTON INC	15488	A
Framing	08/31/20	BT	F	NRSF			5 EAST FAIRFAX ST	D R HORTON INC	15499	A
Framing	08/31/20	BT	F	Garage	BVL	BVL	841 MCGUIRE CIR	STRATTON STEVEN J & KAT	15496	A
Erosion & Sediment C	08/31/20	BT	P	Minor Land	CLK	GNWY	119 JOHN MOSBY HWY	THOMAS PHILIP S LLC	15498	A
Electrical Rough In	08/31/20	BT	F	NRSF			1 EAST FAIRFAX ST	D R HORTON INC	15489	A
Insulation	08/31/20	BT	F	NRSF			5 EAST FAIRFAX ST	D R HORTON INC	14872	A
Electrical Rough In	08/31/20	BT	P	Rmdl Res	WHPT	GNWY	2101 GUN BARREL RD	BRERETON DANIEL VON	15444	A
Plumbing Rough In	08/31/20	BT	P	Rmdl Res	WHPT	GNWY	2101 GUN BARREL RD	BRERETON DANIEL VON	15445	A
Mechanical Rough In	08/31/20	BT	P	Rmdl Res	WHPT	GNWY	2101 GUN BARREL RD	BRERETON DANIEL VON	15446	A
Final Closing Electr	08/31/20	BT	P	Rmdl Res	BVL	BLTN	67 NORTH HILL LN	TIMOTHY K. LINDSEY	15481	A
Final Closing Gas	08/31/20	BT	P	Rmdl Res	BVL	BLTN	67 NORTH HILL LN	TIMOTHY K. LINDSEY	15482	A
Final Closing Mechan	08/31/20	BT	P	Rmdl Res	BVL	BLTN	67 NORTH HILL LN	TIMOTHY K. LINDSEY	15483	A
Final Closing Plumbi	08/31/20	BT	P	Rmdl Res	BVL	BLTN	67 NORTH HILL LN	TIMOTHY K. LINDSEY	15484	A
Final Closing Buildi	08/31/20	BT	F	Rmdl Res	BVL	BLTN	67 NORTH HILL LN	TIMOTHY K. LINDSEY	5854	A
Framing	08/31/20	BT	P	Rmdl Res	WHPT	GNWY	2101 GUN BARREL RD	BRERETON DANIEL VON	11987	A
INSPECTOR TOTALS:		149		INSPECTIONS			FEES: .00	PAID TO DATE: .00		UNPAID: .00
Footings	08/05/20	JR	F	Garage	BLMT	CHPL	401 FELTNER RD	LEE JAKE & KATHY	15017	A
Final Closing Buildi	08/05/20	JR	F	Rmdl Res	BYC	GNWY	1326 SWIFT SHOALS RD	MCINTOSH WILLIAM & ANNE	14690	A
Final Closing Plumbi	08/05/20	JR	P	Rmdl Res	BYC	GNWY	1326 SWIFT SHOALS RD	MCINTOSH WILLIAM & ANNE	15200	A
Final Closing Mechan	08/05/20	JR	P	Rmdl Res	BYC	GNWY	1326 SWIFT SHOALS RD	MCINTOSH WILLIAM & ANNE	15201	A

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INSPECTION	DATE	BY	RSLT	PROJECT	CITY	AREA	LOCATION	OWNER	INSP ID	T
Final Closing Gas	08/05/20	JR	P	Rmdl Res	BYC	GNWY	1326 SWIFT SHOALS RD	MCINTOSH WILLIAM & ANNE	15202	A
Final Closing Electr	08/05/20	JR	F	Rmdl Res	BYC	GNWY	1326 SWIFT SHOALS RD	MCINTOSH WILLIAM & ANNE	15198	A
Final Closing Buildi	08/06/20	JR	F	Nw Commrc1	BVL		430 MOSBY BLVD	MDC BERRYVILLE LLC	15581	A
Ditch Electric	08/06/20	JR	P	SPIG	BVL	LNGM	471 LONGMARSH RD	GARNER JOYCE C & GORDON	15215	A
Final Closing Plumbi	08/07/20	JR	P	Rmdl Res	PRS	CHPL	112 STONE RIDGE LN	DOHERTY OWEN	15231	A
Final Closing Buildi	08/07/20	JR	F	Rmdl Res	PRS	CHPL	112 STONE RIDGE LN	DOHERTY OWEN	15232	A
Final Closing Electr	08/07/20	JR	F	Rmdl Res	BVL	LNGM	1881 SWIMLEY RD	PLANK THOMAS A	15229	A
Fireplace Throat	08/10/20	JR	F	Add Res	BVL	BLTN	169 CLARKE LN	GARVIE JEFFREY L	15239	A
Final Closing Gas	08/10/20	JR	P	Gas Per-R	BYC	GNWY	165 BELLEVUE LN	DONOHU TERENCE M &	15151	A
Final Closing Mechan	08/11/20	JR	F	Nw Commrc1	BVL		430 MOSBY BLVD	MDC BERRYVILLE LLC	15582	A
Meeting with Inspect	08/12/20	JR	P	Add Res	BVL	BLTN	169 CLARKE LN	GARVIE JEFFREY L	15279	A
Electrical Rough In	08/12/20	JR	P	Add Comm	BYC	GNWY	8153 JOHN MOSBY HWY	SHENANDOAH HILLS PARTNE	15250	A
Final Closing Electr	08/13/20	JR	P	Nw Commrc1	BVL		430 MOSBY BLVD	MDC BERRYVILLE LLC	15584	A
Final Closing Mechan	08/13/20	JR	F	Nw Commrc1	BVL		430 MOSBY BLVD	MDC BERRYVILLE LLC	15586	A
Final Closing Plumbi	08/13/20	JR	F	Nw Commrc1	BVL		430 MOSBY BLVD	MDC BERRYVILLE LLC	15587	A
Final Closing Mechan	08/13/20	JR	F	Nw Commrc1	BVL		430 MOSBY BLVD	MDC BERRYVILLE LLC	15589	A
Final Closing Plumbi	08/13/20	JR	F	Nw Commrc1	BVL		430 MOSBY BLVD	MDC BERRYVILLE LLC	15590	A
Final Closing Electr	08/13/20	JR	F	Nw Commrc1	BVL		430 MOSBY BLVD	MDC BERRYVILLE LLC	15592	A
Mechanical Rough In	08/13/20	JR	F	Nw Commrc1	BVL		430 MOSBY BLVD	MDC BERRYVILLE LLC	15602	A
Mechanical Rough In	08/14/20	JR	P	Nw Commrc1	BVL		430 MOSBY BLVD	MDC BERRYVILLE LLC	15603	A
Final Closing Electr	08/14/20	JR	P	Nw Commrc1	BVL		430 MOSBY BLVD	MDC BERRYVILLE LLC	15598	A
Final Closing Plumbi	08/14/20	JR	P	Nw Commrc1	BVL		430 MOSBY BLVD	MDC BERRYVILLE LLC	15599	A
Final Closing Buildi	08/14/20	JR	P	Nw Commrc1	BVL		430 MOSBY BLVD	MDC BERRYVILLE LLC	15600	A
Final Closing Mechan	08/14/20	JR	P	Nw Commrc1	BVL	BVL	430 MOSBY BLVD	MDC BERRYVILLE LLC	9474	A
Plumbing Groundworks	08/18/20	JR	P	NRSF			400 WEEKS CT	D R HORTON INC	15067	A
Sewer Line	08/18/20	JR	P	NRSF			400 WEEKS CT	D R HORTON INC	15379	A
Water Line	08/18/20	JR	P	NRSF			400 WEEKS CT	D R HORTON INC	15380	A
Electrical Rough In	08/18/20	JR	F	Nw Commrc1	BVL		430 MOSBY BLVD	MDC BERRYVILLE LLC	15604	A
Framing	08/18/20	JR	F	NRSF		BLTN	774 BEECHWOOD LN	HACKBERRY 2020 LLC	13388	A
Electrical Rough In	08/18/20	JR	F	NRSF		BLTN	774 BEECHWOOD LN	HACKBERRY 2020 LLC	13390	A
Plumbing Rough In	08/18/20	JR	P	NRSF		BLTN	774 BEECHWOOD LN	HACKBERRY 2020 LLC	13394	A
Mechanical Rough In	08/18/20	JR	F	NRSF		BLTN	774 BEECHWOOD LN	HACKBERRY 2020 LLC	13396	A
Gas Tank	08/18/20	JR	P	Rmdl Res	BYC	CHPL	2438 PYLETOWN RD	BURKE, DANIEL	15381	A
Gas Line Pressure Te	08/18/20	JR	P	Rmdl Res	BYC	CHPL	2438 PYLETOWN RD	BURKE, DANIEL	15382	A
Footings	08/18/20	JR	P	Accessory	BYC	CHPL	2834 CALMES NECK LN	KIRBY VICTOR C	14641	A
Electrical Rough In	08/20/20	JR	P	Nw Commrc1	BVL		430 MOSBY BLVD	MDC BERRYVILLE LLC	15606	A
Final Closing Gas	08/20/20	JR	P	NRSF			51 ASPEN LN	RUMEL INC	15407	A
Final Closing Electr	08/20/20	JR	F	NRSF		BLTN	51 ASPEN LN	RUMEL INC	11137	A
Final Closing Plumbi	08/20/20	JR	P	NRSF		BLTN	51 ASPEN LN	RUMEL INC	11140	A
Final Closing Mechan	08/20/20	JR	P	NRSF		BLTN	51 ASPEN LN	RUMEL INC	11142	A
Final Closing Buildi	08/20/20	JR	F	NRSF		BLTN	51 ASPEN LN	RUMEL INC	11143	A
Steel/Rebar Pool	08/20/20	JR	P	SPIG	BVL	BLTN	5540 HARRY BYRD HWY	CAMACHO-PEREZ GUALBERTO	15190	A
Conduit	08/20/20	JR	P	SPIG	BVL	BLTN	5540 HARRY BYRD HWY	CAMACHO-PEREZ GUALBERTO	15411	A
Bonding Pool	08/20/20	JR	P	SPIG	BVL	BLTN	5540 HARRY BYRD HWY	CAMACHO-PEREZ GUALBERTO	15412	A
Electric Service	08/20/20	JR	P	ELEC RES	BYC	CHPL	10006 LORD FAIRFAX HWY	DARLINGTON MARLON CHRIS	15396	A
Final Closing Electr	08/20/20	JR	P	ELEC RES	BYC	CHPL	1713 OLD CHAPEL RD	VAUGHN HEIDI A	15362	A
Footings	08/20/20	JR	P	Deck/Porch	FRYL	GNWY	153 CHAPMAN LN	EBERSBERGER WENDY S	14343	A
Footings	08/20/20	JR	P	Accessory	BYC	GNWY	496 GORHAM LN	HARRISON RANDALL & DEBO	14746	A
Electrical Rough In	08/20/20	JR	P	Garage	BVL	LNGM	456 TRAPP HILL RD	TIPPETS JOSEPH & ELBA S	15402	A
Final Closing Electr	08/20/20	JR	P	Garage	BVL	LNGM	456 TRAPP HILL RD	TIPPETS JOSEPH & ELBA S	15403	A
Electric Service	08/20/20	JR	P	ELEC RES	BVL	LNGM	741 LEWISVILLE RD	JOHNSTON ROBERT E	15409	A
Final Closing Buildi	08/21/20	JR	PWC	Nw Commrc1	BVL		430 MOSBY BLVD	MDC BERRYVILLE LLC	15608	A

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Clarke County  
INSPECTION REPORT

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Building Inspections

INSPECTIONS PERFORMED: 08/01/20 to 08/31/20

INSPECTION	DATE	BY	RSLT	PROJECT	CITY	AREA	LOCATION	OWNER	INSP ID	T	
Final Closing Electr	08/21/20	JR	P	Nw Commrc1	BVL		430 MOSBY BLVD	MDC BERRYVILLE LLC	15611	A	
Footings Porch/Deck	08/21/20	JR	P	Accessory	CLK	CHPL	382 TILTHAMMER MILL RD	CRIDER KEITH D & AARON	15413	A	
Final Closing Gas	08/21/20	JR	P	NRSF	BYC	CHPL	620 TILTHAMMER MILL RD	NISWANDER RICHARD S	15414	A	
Final Closing Electr	08/21/20	JR	F	NRSF	BYC	CHPL	620 TILTHAMMER MILL RD	NISWANDER RICHARD S	12169	A	
Final Closing Plumbi	08/21/20	JR	P	NRSF	BYC	CHPL	620 TILTHAMMER MILL RD	NISWANDER RICHARD S	12172	A	
Final Closing Mechan	08/21/20	JR	F	NRSF	BYC	CHPL	620 TILTHAMMER MILL RD	NISWANDER RICHARD S	12174	A	
Final Closing Buildi	08/21/20	JR	F	NRSF	BYC	CHPL	620 TILTHAMMER MILL RD	NISWANDER RICHARD S	12175	A	
Final Closing Buildi	08/24/20	JR	PWC	Nw Commrc1	BVL		430 MOSBY BLVD	MDC BERRYVILLE LLC	15609	A	
Electric Service	08/24/20	JR	P	Solar	BVL	BVL	7 BEL VOI DR	POLO LILIANA	15334	A	
Final Closing Electr	08/24/20	JR	P	Solar	BVL	BVL	7 BEL VOI DR	POLO LILIANA	15335	A	
Final Closing Buildi	08/24/20	JR	P	Solar	BVL	BVL	7 BEL VOI DR	POLO LILIANA	15336	A	
Slab Porch/Deck	08/24/20	JR	F	NRSF	BVL	LNGM	1373 WRIGHTS MILL RD	MELIUS DONNA MARIE	15419	A	
Electric Service	08/24/20	JR	P	Accessory	BVL	LNGM	2283 SWIMLEY RD	KELLY A MOBERG	15398	A	
Framing	08/25/20	JR	P	NRSF			774 BEECHWOOD LN	HACKBERRY 2020 LLC	15432	A	
Mechanical Rough In	08/25/20	JR	P	NRSF			774 BEECHWOOD LN	HACKBERRY 2020 LLC	15433	A	
Electrical Rough In	08/25/20	JR	P	NRSF			774 BEECHWOOD LN	HACKBERRY 2020 LLC	15434	A	
Footings Porch/Deck	08/25/20	JR	P	NRSF			774 BEECHWOOD LN	HACKBERRY 2020 LLC	15435	A	
Electrical Rough In	08/25/20	JR	P	Add Comm	BYC	GNWY	8153 JOHN MOSBY HWY	SHENANDOAH HILLS PARTNE	15423	A	
Electric Service	08/25/20	JR	P	Add Comm	BYC	GNWY	8153 JOHN MOSBY HWY	SHENANDOAH HILLS PARTNE	15424	A	
Framing	08/25/20	JR	P	Add Comm	BYC	GNWY	8153 JOHN MOSBY HWY	SHENANDOAH HILLS PARTNE	15425	A	
Final Closing Electr	08/26/20	JR	P	Rmdl Comm	BYC	GNWY	1526 LIONS LN	NORTHERN VA LIONS YOUTH	15428	A	
Electrical Rough In	08/26/20	JR	P	Com Access	BYC	GNWY	1526 LIONS LN	NORTHERN VA LIONS YOUTH	15429	A	
Final Closing Buildi	08/26/20	JR	P	Rmdl Comm	BYC	GNWY	1526 LIONS LN	NORTHERN VA LIONS YOUTH	9987	A	
Framing	08/26/20	JR	P	Com Access	BYC	GNWY	1526 LIONS LN	NORTHERN VA LIONS YOUTH	11288	A	
Slab Porch/Deck	08/26/20	JR	P	NRSF	BVL	LNGM	1373 WRIGHTS MILL RD	MELIUS DONNA MARIE	15447	A	
Final Closing Buildi	08/28/20	JR	F	Nw Commrc1	BVL		430 MOSBY BLVD	MDC BERRYVILLE LLC	15613	A	
INSPECTOR TOTALS:		82	INSPECTIONS		FEES:		.00	PAID TO DATE:	.00	UNPAID:	.00
Slab Garage/Carport	08/18/20	RE	P	NRSF			13 EAST FAIRFAX ST	D R HORTON INC	15612	A	
Slab Garage/Carport	08/18/20	RE	P	NRSF			17 EAST FAIRFAX ST	D R HORTON INC	15614	A	
Slab Garage/Carport	08/18/20	RE	P	NRSF			21 EAST FAIRFAX ST	D R HORTON INC	15615	A	
Slab Garage/Carport	08/18/20	RE	P	NRSF			25 EAST FAIRFAX ST	D R HORTON INC	15607	A	
Slab Garage/Carport	08/21/20	RE	P	NRSF			400 WEEKS CT	D R HORTON INC	15610	A	
INSPECTOR TOTALS:		5	INSPECTIONS		FEES:		.00	PAID TO DATE:	.00	UNPAID:	.00
DEPARTMENT TOTALS:		236	INSPECTIONS		FEES:		.00	PAID TO DATE:	.00	UNPAID:	.00
REPORT TOTALS:		236	INSPECTIONS		FEES:		.00	PAID TO DATE:	.00	UNPAID:	.00

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Clarke County  
INSPECTION REPORT

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Building Inspections

INSPECTIONS PERFORMED: 08/01/20 to 08/31/20

INSPECTION TYPE SUMMARY	COUNT	INSPECTOR SUMMARY	COUNT	RESULT SUMMARY	COUNT
Backfill	1	Bernie Thompson	149	FAIL	39
Bonding Pool	2	Jamie Royston	82	PARTIAL	6
Conduit	1	Ruckman Engineering PLC	5	PASS	189
Ditch Electric	4			PASS WITH CONDITIONS	2
Drain tile	1				
Electric Service	10				
Electrical Rough In	19				
Erosion & Sediment Control	7				
Final Closing Building	23				
Final Closing Electric	25				
Final Closing Gas	6				
Final Closing Mechanical	12				
Final Closing Plumbing	15				
Fireplace Firebox	1				
Fireplace Hearth	1				
Fireplace Throat	2				
Footings	8				
Footings Garage/Carport	1				
Footings Porch/Deck	3				
Framing	19				
Framing Porch/Deck	1				
Gas Line Pressure Test	3				
Gas Rough In	2				
Gas Tank	2				
Insulation	5				
Mechanical Rough In	10				
Meeting with Inspector	5				
Plumbing Groundworks	10				
Plumbing Rough In	9				
Sewer Line	8				
Shower Pan	1				
Slab Garage/Carport	5				
Slab Porch/Deck	2				
Steel/Rebar Pool	1				
Water Line	8				
Water Line Ditch	3				
<b>TOTAL INSPECTIONS:</b>	<b>236</b>				

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Clarke County  
INSPECTION REPORT

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ALL

INSPECTIONS PERFORMED: 08/01/20 to 08/31/20

INSPECTION TYPE SUMMARY	COUNT	INSPECTOR SUMMARY	COUNT	RESULT SUMMARY	COUNT
Backfill	1	Bernie Thompson	149	FAIL	39
Bonding Pool	2	Jamie Royston	82	PARTIAL	6
Conduit	1	Ruckman Engineering PLC	5	PASS	189
Ditch Electric	4			PASS WITH CONDITIONS	2
Drain tile	1				
Electric Service	10				
Electrical Rough In	19				
Erosion & Sediment Control	7				
Final Closing Building	23				
Final Closing Electric	25				
Final Closing Gas	6				
Final Closing Mechanical	12				
Final Closing Plumbing	15				
Fireplace Firebox	1				
Fireplace Hearth	1				
Fireplace Throat	2				
Footings	8				
Footings Garage/Carport	1				
Footings Porch/Deck	3				
Framing	19				
Framing Porch/Deck	1				
Gas Line Pressure Test	3				
Gas Rough In	2				
Gas Tank	2				
Insulation	5				
Mechanical Rough In	10				
Meeting with Inspector	5				
Plumbing Groundworks	10				
Plumbing Rough In	9				
Sewer Line	8				
Shower Pan	1				
Slab Garage/Carport	5				
Slab Porch/Deck	2				
Steel/Rebar Pool	1				
Water Line	8				
Water Line Ditch	3				

TOTAL INSPECTIONS: 236

\*\* END OF REPORT - Generated by Angela Cather \*\*

## Project Application Report - Building Dept

For Period: 8/1/2020 to 8/31/2020

Project Type	Project Number	Project Fees
Commercial Accessory	200370	61.20
Commercial Electric Permit	200343	66.30
	200345	255.00
	200357	153.00
Commercial Mechanical Permit	200337	
	200366	
	200375	132.60
Commercial Plumbing Permit	200328	61.20
Land Disturbance	200333	250.00
	200344	250.00
Minor Land Disturbance	200372	50.00
	200374	50.00
Residential Accessory	200340	324.36
	200341	307.83
Residential Electric Permit	200329	45.90
	200336	45.90
	200338	132.60
	200355	56.10
	200356	45.90
	200360	127.50
	200362	102.00
	200363	56.10
	200365	45.90
	200371	40.80
Residential Garage	200334	490.93
Residential Gas Permit	200330	45.90
	200335	40.80
	200364	40.80
	200376	45.90
	200377	40.80
Residential Mechanical Permit	200361	81.60
	200367	40.80
	200368	122.40

## Project Application Report - Building Dept

For Period: 8/1/2020 to 8/31/2020

Project Type	Project Number	Project Fees
Residential Mechanical	200373	81.60
Residential New	200346	1274.71
	200347	1036.87
	200348	939.17
	200350	2262.18
	200359	2786.49
Residential Plumbing Permit	200358	40.80
Residential Remodel	200332	102.00
	200369	333.60
Solar Array System	200349	168.30
Swimming Pool In Ground	200331	378.50
	200339	228.50
Tents Over 900 sq ft	200351	40.80
	200352	40.80
	200353	40.80
	200354	40.80
<b>Total</b>		<b>13406.04</b>

## Project Application Report - Building Dept

For Period: 8/1/2020 to 8/31/2020

Project Type	Project Number	Location	Owner	Estimated Building Value	Fees Blank = collected by another dept	Project Status
Commercial Accessory	200370	400 MCCORMICK CT	D R HORTON INC	\$0	\$61.20	ISSUED W/O CONDITIONS
Commercial Electric Permit	200343	2454 BRIGGS RD	CASEY TREE FARM LLC	\$0	\$66.30	ISSUED W/O CONDITIONS
	200345	19506 BLUE RIDGE MTN RD	GUNNER HOLDINGS LLC	\$0	\$255.00	ISSUED W/O CONDITIONS
	200357	0 MOUNT CARMEL RD	THOMAS PHILLIP SWING TRUSTEE	\$0	\$153.00	ISSUED W/O CONDITIONS
Commercial Mechanical Permit	200337	430 MOSBY BLVD	MDC BERRYVILLE LLC	\$0		CLOSED W/ FINAL
	200366	15 LIBERTY ST	TRUSTEES ST LUKES BAPTIST CHURCH	\$0		CLOSED W/ FINAL
	200375	1955 SHEPHERDS MILL RD	MARVIN CHAPEL METHODIST CHURCH	\$0	\$132.60	ISSUED W/O CONDITIONS
Commercial Plumbing Permit	200328	23 W MAIN ST	WILLIAMS KENNETH H & SANDRA K	\$0	\$61.20	ISSUED W/O CONDITIONS
Land Disturbance	200333	138 CEDAR LN	HALE CHAPIN L	\$0	\$250.00	ISSUED W/O CONDITIONS
	200344	19506 BLUE RIDGE MTN RD	FRIEDMAN ROGER & JESSICA	\$0	\$250.00	WITHDRAWN
Minor Land Disturbance	200372	1916 HARRY BYRD HWY	CLARK JACK & MELODY	\$0	\$50.00	ISSUED W/O CONDITIONS
	200374	119 JOHN MOSBY HWY	THOMAS PHILIP S LLC	\$0	\$50.00	ISSUED W/O CONDITIONS
Residential Accessory	200340	196 PINE GROVE RD	HARDBOWER KENNETH A & PATRICIA J	\$16,200	\$324.36	ISSUED W/O CONDITIONS
	200341	28 DAVIS LN	BRIDGEMAN RICHARD W	\$12,600	\$307.83	ISSUED W/O CONDITIONS
Residential Electric Permit	200329	299 BEE LINE LN	GUNTER GREGORY	\$0	\$45.90	ISSUED W/O CONDITIONS
	200336	105 BATTLETOWN DR	CUNNINGHAM SHIRLEY S	\$0	\$45.90	ISSUED W/O CONDITIONS



## Project Application Report - Building Dept

For Period: 8/1/2020 to 8/31/2020

Project Type	Project Number	Location	Owner	Estimated Building Value	Fees Blank = collected by another dept	Project Status
Residential Electric Permit	200338	886 CAREFREE LN	CLAY FORREST PATRICK	\$0	\$132.60	ISSUED W/O CONDITIONS
	200355	1713 OLD CHAPEL RD	VAUGHN HEIDI A	\$0	\$56.10	CLOSED W/FINAL
	200356	631 CEDAR LN	ATCHISON JOHN J & MARGARET HOVANEK	\$0	\$45.90	ISSUED W/O CONDITIONS
	200360	10006 LORD FAIRFAX HWY	DARLINGTON MARLON CHRISTOPHER	\$0	\$127.50	ISSUED W/O CONDITIONS
	200362	741 LEWISVILLE RD	JOHNSTON ROBERT E	\$0	\$102.00	ISSUED W/O CONDITIONS
	200363	116 HERMITAGE BLVD	ROHRBACH SCOTT	\$0	\$56.10	CLOSED W/FINAL
	200365	235 WALNUT ST	JMMB PROPERTIES LLC	\$0	\$45.90	ISSUED W/O CONDITIONS
	200371	410 OLD WINCHESTER RD	MAGILL LAND TRUST	\$0	\$40.80	ISSUED W/O CONDITIONS
Residential Garage	200334	592 CARTERS LINE RD	ASHBY MEGAN & NORMAN JR	\$52,490	\$490.93	ISSUED W/O CONDITIONS
Residential Gas Permit	200330	280 GLEN OWEN LN	LOT 5 LLC	\$0	\$45.90	ISSUED W/O CONDITIONS
	200335	241 BURCH LN	MCLEAN LESLIE A	\$0	\$40.80	ISSUED W/O CONDITIONS
	200364	494 LLEWELLYN LN	REULING FRANK H JR	\$0	\$40.80	ISSUED W/O CONDITIONS
	200376	1691 MILLWOOD RD	HOLLIDA SALLY K	\$0	\$45.90	APP PENDING
	200377	4001 CALMES NECK LN	BAILES ALICE	\$0	\$40.80	APP PENDING
Residential Mechanical Permit	200361	687 NORTH HILL LN	CHAPMAN CHARLES E JR & CONSTANCE	\$0	\$81.60	ISSUED W/O CONDITIONS
	200367	38 FOX LN	THACKER WILBUR W & JANET B	\$0	\$40.80	ISSUED W/O CONDITIONS
	200368	222 STRINGTOWN RD	KING THOMAS C & LAUREN M	\$0	\$122.40	ISSUED W/O CONDITIONS

## Project Application Report - Building Dept

For Period: 8/1/2020 to 8/31/2020

Project Type	Project Number	Location	Owner	Estimated Building Value	Fees Blank = collected by another dept	Project Status
Residential Mechanical P	200373	151 SLEEPY HOLLOW LN	GARVEY ROBERTA S	\$0	\$81.60	APP PENDING
Residential New	200346	443 POSSUM HOLLOW LN	MOUNT HEBRON LLC	\$98,456	\$1,274.71	ISSUED W/O CONDITIONS
	200347	408 WEEKS CT	D R HORTON INC	\$206,116	\$1,036.87	APP PENDING
	200348	31 E FAIRFAX ST	D R HORTON INC	\$184,830	\$939.17	APP PENDING
	200350	647 KIMBLE RD	ORNDORFF TRAVIS MATTHEW	\$302,479	\$2,262.18	ISSUED W/O CONDITIONS
	200359	19506 BLUE RIDGE MTN RD	FRIEDMAN ROGER & JESSICA	\$405,598	\$2,786.49	APP PENDING
	Residential Plumbing Permit	200358	853 RUSSELL RD	PHILLIPS LEE B & IRINA J	\$0	\$40.80
Residential Remodel	200332	1932 MILLWOOD RD	MOHLER DAVID T & JEAN S	\$0	\$102.00	ISSUED W/O CONDITIONS
	200369	140 MONTANA HALL LN	MACKAY-SMITH JUSTIN	\$0	\$333.60	APP PENDING
Solar Array System	200349	7 BEL VOI DR	POLO LILIANA	\$0	\$168.30	CLOSED W/ FINAL
Swimming Pool In Ground	200331	5540 HARRY BYRD HWY	CAMACHO-PEREZ GUALBERTO C	\$0	\$378.50	ISSUED W/O CONDITIONS
	200339	160 RETREAT RD	MURDICK ROBERT A & CATHERINE A BEN	\$0	\$228.50	ISSUED W/O CONDITIONS
Tents Over 900 sq ft	200351	830 LONG BRANCH LN	ISAACS HARRY Z	\$0	\$40.80	ISSUED W/O CONDITIONS
	200352	830 LONG BRANCH LN	ISAACS HARRY Z	\$0	\$40.80	ISSUED W/O CONDITIONS
	200353	830 LONG BRANCH LN	ISAACS HARRY Z	\$0	\$40.80	ISSUED W/O CONDITIONS
	200354	830 LONG BRANCH LN	ISAACS HARRY Z	\$0	\$40.80	ISSUED W/O CONDITIONS

Economic Development Advisory Committee  
Follow Up Items Status Report

Year	Meeting Date	Item	Description	Follow Up	Status	Date Complete	Review Date	No. of Days
2020	1/29/2020	52	Forward approved meeting schedule to Public Information for upload to calendar	Lora B. Walburn	Complete	1/29/2020		0
2020	1/29/2020	53	Process approved minutes and post to website	Lora B. Walburn	Complete	1/31/2020		2
2020	1/29/2020	54	Carry forward brochure review	Lora B. Walburn	Added to agenda 01/31/2020	1/31/2020		2
2020	1/29/2020	55	Add presentation by Dana Waring to the March Agenda	Lora B. Walburn	Added to agenda 01/31/2020	1/31/2020		2
2020	1/29/2020	56	Add review of agri-equine survey to March agenda.	Lora B. Walburn	Added to agenda 01/31/2020	1/31/2020		2
2020	1/29/2020	57	Carry forward meals tax discussion to March agenda	Lora B. Walburn	Added to agenda 01/31/2020	1/31/2020		2
2020	1/29/2020	58	Provide brochure proposal at March meeting.	Chris Boies	Meeting cancelled due to Covid-19	3/31/2020		62
2020	1/29/2020	59	Include 2002 ag-survey in March packet. Send to members prior to meeting to allow more time for review.	Lora B. Walburn	01-31: 2002 ag-survey not in County Admin file, requested assistance from McKay, Bates locating, and with VDACS / USDA reports.	1/31/2020		2
2020	7/15/2020	60	Process approved minutes and forward to the Public Information Officer for upload to the website.	Tiffany Kemp	Complete	7/24/2020		9
2020	7/15/2020	61	Carry forward to the January 2021 meeting continued discussion on the Ag-equine study.	Tiffany Kemp	Reminder set to add this to the January 2021 agenda.	7/16/2020		1
2020	7/15/2020	62	Include Montly Airbnb taxes collected to reports section	Chris Boies and Tiffany Kemp	Chris Boies inquired with the COR on getting that information on a monthly basis. COR is working on what information can be shared.	7/24/2020		9
2020	7/15/2020	63	Provide committee with list of goals established by the Berryville/Clarke County Joint Committee on Economic Development and Tourism at next meeting	Tiffany Kemp	Email sent to all members 7/24/20. Will also be provided in the next meeting packet.	7/24/2020		9
2020	7/15/2020	64	Staff will work on a document detailing which committee (IDA, EDAC, BCCJCED&T) has which responsibilities.	Chris Boies, Felicia Hart & Tiffany Kemp	Work in progress			

Upon completion, please provide status update to Tiffany Kemp, tkemp@clarkecounty.gov, 540-955-5186

9/10/2020

Industrial Development Authority of the Clarke County Virginia  
Board of Directors  
July 23, 2020, Minutes

A meeting of the Industrial Development Authority of the Clarke County Virginia held in the Berryville/Clarke County Government Center, Berryville, Virginia, on Thursday, July 23, 2020, at 1:00 pm.

Directors Present: Brian Ferrell, Rodney Pierce, Isreal Preston, William Wolfe, William Waite

Directors Absent: Ben Cochran, English Koontz

Board of Supervisors Liason Present: David Weiss, Chair

County Staff Present: Chris Boies, County Administrator  
Felicia Hart, Director Economic Development and Tourism  
Cathy Kuehner, Public Information Officer  
Tiffany Kemp, Clerk

Others Present: Mary Ivie

1. Call to Order

At 1:02 pm, Director Ferrell called the meeting to order.

2. Adoption of Agenda

**By consensus, the agenda was adopted as presented.**

3. Approval of Minutes

**By consensus, the January 23, 2020, and June 17, 2020, minutes were approved as presented.**

4. Secretary / Treasurer’s Report

Highlights by Director Waite:

a) FY2021 Budget Review and Adoption

- There are no changes to the core part of the budget. We’ve added a \$15,000 place holder for the unknown.
- This money will not be spent without board chair approval.

Industrial Development Authority of the Clarke County, Virginia  
FY2021 Budget Proposed

FY2021 Proposed 04-23-2020				
Expenditures Category	FY2020 Budget	FY2021 Budget	Description	Change
Advertising	\$ 400	\$ 400	Public Hearings	\$ -
Audit	\$ 1,675	\$ 1,680	RFC	\$ 5
Civic Contributions	\$ 6,000	\$ 6,000	*SBDC LFCC	\$ -
Director Fees	\$ 1,400	\$ 1,400	Meeting Attendance	\$ -
Insurance	\$ 1,340	\$ 1,345	VACorp	\$ 5
Postage	\$ 25	\$ 25	Legal	\$ -
Professional Services	\$ 1,250	\$ 1,250	Legal	\$ -
Professional Services	\$ -	\$ 15,000	Engineering	\$ 15,000
<b>Total Expenditures:</b>	<b>\$ 12,090</b>	<b>\$ 27,100</b>		<b>\$ 15,010</b>

Actual Revenues	FY2020 Actual Bond	FY2021 Estimated	Actual Revenue
<b>Bonds:</b>			
Grafton School, Inc. Bond	\$ 563	\$ 382	\$ (182)
LFCC Bond	\$ 2,989	\$ 1,989	\$ (1,000)
Shenandoah University Bond	\$ 3,908	\$ 2,908	\$ (1,000)
	\$ 7,460	\$ 5,279	
Interest Income:	\$ 3,200	\$ 3,200	
<b>Total Revenue:</b>	<b>\$ 10,660</b>	<b>\$ 8,479</b>	
Difference:		\$ (18,622)	

Following review, Director Preston, seconded by Director Pierce, moved to accept the FY2021 as presented. The motion carried as follows:

- |                |   |        |
|----------------|---|--------|
| Ben Cochran    | - | Absent |
| Brian Ferrell  | - | Aye    |
| English Koontz | - | Absent |
| Rodney Pierce  | - | Aye    |
| Isreal Preston | - | Aye    |

William Waite - Aye  
 William Wolfe - Aye

b) FY2020 Year-to-Date Check Log

- The majority of the spending is for meeting dues to the directors, insurance dues, and the audit fees.

FY	Status	Check No	Date	Description	Category	Credit	Debit	Balance	Additional Information
2020	C	588	8/28/2019	VACorp	Insurance	\$ -	\$ 1,340.00	\$ 45,805.55	FY 2020 07/01/2019 thru 06/30/2020
2020	C	Dep	7/1/2019	Shenandoah University	Bond Fees	\$ 1,000.00	\$ -	\$ 46,555.55	Bond Modification 08/13/2019, 0175551
2020	C	594	7/25/2019	Mark Cochran	Director Fees	\$ -	\$ 50.00	\$ 46,505.55	Meeting 7/25/2019
2020	C	595	7/25/2019	Ethan Ferrell	Director Fees	\$ -	\$ 50.00	\$ 46,455.55	Meeting 7/25/2019
2020	C	598	7/25/2019	Bill Waite	Director Fees	\$ -	\$ 50.00	\$ 46,405.55	Meeting 7/25/2019
2020	C	587	7/25/2019	Bill Waite	Director Fees	\$ -	\$ 50.00	\$ 46,355.55	Meeting 7/25/2019
2020	C	588	10/24/2019	William Waite Richmond Meeting	Director Fees	\$ -	\$ 425.00	\$ 45,930.55	Conference, Richmond, VA
2020	C	599	7/25/2019	Berryville Main Street	Civic Contributions	\$ -	\$ 4,750.00	\$ 41,180.55	Huber Feasibility Study
2020	C	600	7/25/2019	English Koontz	Director Fees	\$ -	\$ 50.00	\$ 41,130.55	Meeting 7/25/2019
2020	C	601	8/6/2019	Lord Fairfax Community College	Civic Contributions	\$ -	\$ 6,000.00	\$ 35,130.55	SBDC FY2020
2020	C	602	10/24/2019	William Waite	Director Fees	\$ -	\$ 50.00	\$ 35,080.55	Meeting 10/24/2019
2020	C	603	10/24/2019	Ethan Ferrell	Director Fees	\$ -	\$ 50.00	\$ 35,030.55	Meeting 10/24/2019
2020	C	604	10/24/2019	English Koontz	Director Fees	\$ -	\$ 50.00	\$ 34,980.55	Meeting 10/24/2019
2020	C	605	10/24/2019	Israel Preston	Director Fees	\$ -	\$ 50.00	\$ 34,930.55	Meeting 10/24/2019
2020	C	Dap	1/8/2020	Grafton School	Bond Fees	\$ 562.50	\$ -	\$ 35,493.05	2019 Bond Fee
2020	C	Dep	10/30/2020	Lord Fairfax Community College	Bond Fees	\$ 2,988.80	\$ -	\$ 38,481.85	2019 Bond Fee
2020	C	606	1/29/2020	Ethan Ferrell	Director Fees	\$ -	\$ 50.00	\$ 38,431.85	Meeting 01/29/2020
2020	C	607	1/29/2020	English Koontz	Director Fees	\$ -	\$ 50.00	\$ 38,381.85	Meeting 01/29/2020
2020	C	608	1/29/2020	Rodney Pierce	Director Fees	\$ -	\$ 50.00	\$ 38,331.85	Meeting 01/29/2020
2020	C	609	1/29/2020	Israel Preston	Director Fees	\$ -	\$ 50.00	\$ 38,281.85	Meeting 01/29/2020
2020	C	610	1/29/2020	Bill Waite	Director Fees	\$ -	\$ 50.00	\$ 38,231.85	Meeting 01/29/2020
2020	C	611	1/29/2020	William Waite	Director Fees	\$ -	\$ 50.00	\$ 38,181.85	Meeting 01/29/2020
2020	C	612	1/30/2020	Ben Cochran	Director Fees	\$ -	\$ 50.00	\$ 38,131.85	Meeting 01/29/2020
2020	C	Dep	3/9/2020	Shenandoah University	Bond Fees	\$ 3,907.50	\$ -	\$ 42,039.45	2019 Bond Fee
2020	C	613	3/4/2020	Robinson Farmer Cox	Audit	\$ -	\$ 1,675.00	\$ 40,364.45	FY 2019 Audit
2020	C	614	3/8/2020	VACorp	Insurance	\$ -	\$ 1,340.00	\$ 39,024.45	FY 2021 Insurance 07/01/2020 thru 06/30/2021

c) Investments Year-to-Date Summary, Year-to-Date Budget, Bond Log

- As of June 2020, there is right around \$102,000. A year ago, the balance was around \$108,000; despite the market decline, we're only down five percent (5%). It's not being cashed out, as the market returns, so should this. These are monies that have been in place for a year or so.

FY2020 Financial Reports for the Industrial Development Authority of the Clarke County, Virginia

Expenditures Category	Amount	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Expended YTD	Remaining Balance
Advertising	\$ 400	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 400
Audit	\$ 1,675	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,675	\$ -
Civic Contributions	\$ 6,000	\$ 4,750.00	\$ 6,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,750.00	\$ (4,750)
Director Fees	\$ 1,400	\$ 250.00	\$ -	\$ -	\$ 625.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 875.00	\$ 525
Insurance	\$ 1,340	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,340.00	\$ -
Postage	\$ 25	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 25	\$ -
Professional Services	\$ 1,250	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,250	\$ -
<b>Total Expenditures:</b>	<b>\$ 12,090</b>	<b>\$ 6,000.00</b>	<b>\$ 6,000.00</b>	<b>\$ -</b>	<b>\$ 625.00</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,675.00</b>	<b>\$ 1,340.00</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 14,640.00</b>	<b>\$ (2,550)</b>

Estimated Revenues	Estimated Amount	Actual Revenue	+/- Estimate
<b>Bonds:</b>			
Grafton School, Inc. Bond	\$ 655	\$ 593	\$ (62)
LFCC Bond	\$ 2,750	\$ 2,869	\$ 119
Shenandoah University Bond	\$ 3,800	\$ 3,808	\$ 8
	\$ 7,205	\$ 7,452	\$ 247
<b>Interest Income:</b>	<b>\$ 3,200</b>	<b>\$ 4,152</b>	<b>\$ 952</b>
<b>Total Revenue:</b>	<b>\$ 10,405</b>	<b>\$ 11,610</b>	<b>\$ 1,205</b>

FY2020 Investment Summary	Actual Summary	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	June-20	FY2020 YTD
Beginning Balance		\$ 107,888.82	\$ 108,179.85	\$ 107,623.55	\$ 108,495.19	\$ 107,981.51	\$ 102,056.35	\$ 111,100.60	\$ 111,163.84	\$ 106,959.30	\$ 94,569.55	\$ 88,999.82	\$ 102,234.19	
Dividends, Interest, & Other Income		\$ 311.74	\$ 303.24	\$ 292.67	\$ 312.68	\$ 292.59	\$ 1,048.65	\$ 221.85	\$ 291.52	\$ 279.85	\$ 290.07	\$ 279.47	\$ 243.69	\$ 4,151.56
Net Change in Portfolio		\$ -92.29	\$ (892.64)	\$ (728.17)	\$ (825.56)	\$ (822.26)	\$ (292.65)	\$ (1,959.51)	\$ (4,402.99)	\$ (12,637.69)	\$ (4,150.20)	\$ 2,954.90	\$ (177.28)	\$ (9,985.30)
Ending Balance		\$ 107,796.53	\$ 107,287.21	\$ 106,895.38	\$ 107,672.61	\$ 107,159.25	\$ 100,763.70	\$ 99,141.09	\$ 94,760.85	\$ 84,321.61	\$ 80,849.62	\$ 81,247.19	\$ 91,991.50	

Following review, Director Preston, seconded by Director Pierce, moved to accept the Treasurer's Report as presented. The motion carried as follows:

Ben Cochran	-	Absent
Brian Ferrell	-	Aye
English Koontz	-	Absent
Rodney Pierce	-	Aye
Isreal Preston	-	Aye
William Waite	-	Aye
William Wolfe	-	Aye

5. Old Business

A. Local EDA/IDA Bond Term Review

- After review, Director Waite suggested leaving the bond terms as is right now. The fees currently set seem to be in line with our surrounding jurisdictions.

B. Review and Adoption of Bylaws, Rules, and Procedures

- Staff suggested edits include removing the bond fees from the Bylaws, so if changes want to be made, the Bylaws don't have to be changed.
- Staff proposed a closer review and will recommend any edits at the next meeting in October 2020.

6. New Business

A. Discussion on CARES Funding for Small Business Assistance

Highlights Include:

- Director Hart provided a handout; see Attachment 1. The Board of Supervisors is looking at using some of the funds from the CARES Act to help small businesses. The document provided is a comparison sheet to help understand what others are doing, the requirements they are putting into their applications. The amount of funds in each locality is different; Clarke has set aside, to start, \$100,000 to give away. If the need is more significant than that, that number could change.
- Mr. Boies stated the idea is the Industrial Development Authority would be the body that issues the checks to the small businesses that receive the funds. The criteria are essential; what are the objectives and what is trying to be accomplished. Will the company receiving funds still be in business a few months

for now, or will these funds be a “Band-Aid” of sorts. A review committee needs to be established to review applications and decide who receives funds.

- Mr. Boies indicated; ideally, this should be ready for the August 2020 Board of Supervisor meeting.
- Mr. Boies made clear that the money can only be spent on expenses related to Covid-19. If years down the road, it is found that funds are spent on items it shouldn't have; the money will have to be returned.

## B. Southeaster Collector Study

### Highlights by Chris Boies

- The long-term plan has been to expand the business park across the railroad tracks to Route 340.
- The purpose of the study was to understand the challenges, what could be overcome, and how it would all work.
- The initially proposed railroad crossing will no longer work due to sight distance and the curvature of the railroad.
- The consultants came back with variations:
  - Two options create cul-de-sacs at the end of Jack Enders to extend it to the Smallwood property and then cul-de-sac it.
  - Two options to take it across the railroad tracks at the existing Smallwood Lane crossing and then take it to Rt. 340 from there. This option would require an upgrade.
- The approximate cost of the crossing, in addition to improvements to Jack Enders on this side, was about \$10 Million.
- Director Hart felt it was important to note that the county does not currently own any of the properties where the road would need to be built.

## C. Conflict of Interest Filing Requirement Change

### Highlights by Tiffany Kemp

- New filing requirements effective July 1, 2020, stating all directors of the Industrial Development Authority are required to turn in a Statement of Economic Interest to County Administration no later than August 3, 2020.
- Online training must be complete by December 30, 2020. Please let Tiffany Kemp or Brianna Taylor in County Administration know the date of completion, so they can keep track and remind in two years when directors will need to do their training again.



#### Branding Meetings

- Director Hart stated there is useful information coming out of the branding meetings. There is another scheduled for today, July 23, 2020, at 3:30 pm, which can be seen live on YouTube.
- Cathy Kuehner stated it's been fantastic. The branding group has heard from focus groups, including teens, business owners, merchants, and residents, regarding a range of topics that include but are not limited to tourism, history, arts, and culture. It has been an excellent discussion so far.

#### Next Meeting

The next meeting is scheduled for Thursday, October 22, 2020, at 1:00 pm.

#### 7. Adjournment

At 1:52 pm, Director Ferrell adjourned the meeting.

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Minutes recorded and transcribed by Tiffany R. Kemp, IDA Clerk

Draft for Approval September 18, 2020

Berryville/Clarke County Joint Committee on Economic Development and Tourism  
July 17, 2020, Minutes

A meeting of the Berryville/Clarke County Joint Committee on Economic Development and Tourism Committee held in the Berryville-Clarke County Government Center, Berryville, Virginia, on Friday, July 17, 2020, at 10:00 am.

Board: David Weiss, Chairman, Board of Supervisor;  
Jay Arnold, Berryville Mayor;  
Kara Rodriguez, Town Council Representative;  
Doug Lawrence, Board of Supervisor Representative

Absent: None

Staff: Chris Boies, Christy Dunkle, Cathy Kuehner, and Tiffany Kemp

Press Present: Mickey Powell, Winchester Star

Also Present: Call in - Matt Bass

1. Call to Order

At 10:00 am, David Weiss called the meeting to order.

2. Adoption of Agenda

Jay Arnold requested the addition of a discussion on the Southeastern Collector Study to the agenda in the setting of the goals period.

**Kara Rodriguez moved to approve the agenda as amended. The motion carried by the following vote:**

David Weiss	-	Aye
Jay Arnold	-	Aye
Kara Rodriguez	-	Aye
Doug Lawrence	-	Aye

3. Approval of Minutes

**Jay Arnold moved to approve the May 1, 2020, minutes as presented. The motion carried by the following vote:**

David Weiss	-	Aye
Jay Arnold	-	Aye
Kara Rodriguez	-	Aye
Doug Lawrence	-	Aye

4. MOU Update by Chris Boies

Highlights Include:

- The MOU has been signed by both the Board of Supervisors and the Town Council of Berryville. Both parties have a copy. This MOU will automatically update every year with a three (3) year budgetary review.

5. Setting of Goals

Goals:

Discussion Included:

- County Administration currently has a rough list of Airbnb operators in the town of Berryville and Clarke County. That list is not broken down by townships.
- With Covid-19, Felicia Hart stated that we are seeing an increase of people utilizing Airbnb and other similar platforms going up, predominantly because the numbers in Clarke County are so low.
- Various locations for a hotel were discussed.
- Christine Kriz from Lord Fairfax, Small Business Development Center, has been in Clarke County, working with small businesses to be able to come out of the other side of Covid-19 and survive and take advantage of the many small business assistance loans and grants.
- Once relationships are built with the local businesses, those owners need to come and ask for assistance before it is too late. They need to realize where the tipping point and that there is assistance available.
- The director of Economic Development & Tourism is a partner available to business owners to help minimize the speed bumps and make the process a bit easier.
- Berryville Main Street program is seen as a valuable program, but it takes a lot of effort to maintain the accreditation. Help is a challenge for this group.
- Do the businesses that pay dues to the Berryville Main Street program find this a valuable program? What are the strengths and weaknesses in the program; what can we afford to do and understand the value of the program. This is an evolving program.
- Social media sites have two (2) different target audiences; economic development and tourism.
- Felicia Hart voiced that realtors should see these groups as a resource. They don't need to know all the answers, but she can be a source of information.
- The development of a small business incentive program through the CARES Act will be a significant effort. More communication with the community once this is refined will be necessary. CARES funds must be expended by the end of the year.

## Draft for Approval September 18, 2020

Following the discussion period, the following goals were set:

- 1) Convene a group of hospitality owners/operators
  - a. Topics to include the Transient Occupancy Tax, short-term rentals such as Airbnb's, Civil War historical visitors, etc.
- 2) Engage stakeholders on the feasibility of a hotel in Berryville.
  - a. To include owners/operators in the region
- 3) Continue efforts on small business attraction and retention.
  - a. Seminars, promotion, assistance
- 4) Engage in a dialogue with property owners of vacant buildings and developable land to spur economic activity.
- 5) Evaluate what is needed to make the Berryville Main Street program viable and successful-report back to Joint Committee on the recommendation.
- 6) Formalize website and social media strategies for economic development.
- 7) Establish relationships, and provide training for realtors in the area.
- 8) Develop and implement an incentive program using the CARES funding.

Staff To Do:

- Staff will create a chart of the four (4) groups relating to economic development and tourism; the Industrial Development Authority, the Economic Development Advisory Committee, the Berryville/Clarke County Joint Committee on Economic Development and Tourism, and Berryville Main Street. This will provide each group a visual of what its role is concerning economic development and tourism.

Southeastern Collector Study:

Highlights Include:

- \$9.6 million, Berryville Area Plan calls for a Southeast Collector. It's always been a goal for the Industrial Park to have access to Route 340 and serve as a collector to take drivers from Route 340 to Route 7 East. There could be private developers interested in this project.
- Various land sites that could be utilized for this project were discussed.
- The sights of Clarke County need and want to be protected.
- The railroad crossing will be problematic. An overpass or underpass is generally 10x the cost of an at-grade crossing. At the previously discussed location, there is a site distance issue due to curvature in the railroad, which makes it unusable.

Draft for Approval September 18, 2020

6. Next Meeting:

September 18, 2020

8. Adjourn

At 11:03 am, David Weiss adjourned the meeting.

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Minutes recorded and transcribed by Tiffany R. Kemp

DRAFT

## Berryville/Clarke County Joint Committee on Economic Development and Tourism

### 2020-21 Goals

1. Convene group of hospitality owners/operators (topics to include TOT, short-term rentals, Civil War)
2. Engage stakeholders on the feasibility of a hotel in Berryville (this would include owners/operators in the region).
3. Continue efforts on small business attraction and retention (seminars, promotion, assistance).
4. Engage in a dialogue with property owners of vacant buildings and developable land to spur economic activity.
5. Evaluate what is needed to make the Berryville Main Street program viable and successful-report back to Joint Committee on recommendation.
6. Formalize website and social media strategies for economic development.
7. Establish relationships, and provide training for, realtors in the area.
8. Develop and implement an incentive program using the CARES funding.