

CLARKE COUNTY
Conservation Easement Authority
Friday – 10 February 2023 – 10:00 am
A/B & Main Conference Room, 2nd Floor Government Center

AGENDA

1. Call to Order
2. Approval of Agenda
3. Approval of Minutes of the 13 January 2023 meeting
4. Bank Account balances
5. Campaign for the Authority
6. PEC updates from Hallie Harriman
7. Discussion items
 - a. Photos and framing for meeting room
 - b. Annual VaULT conference sponsorship
8. Easement Donation/Purchase
 - a. Wendy and Michael Gregg – donation – Tax Map# 24-4-1
9. Adjournment – The next meeting is scheduled for March 10th at 10:00 am

Clarke County Conservation Easement Authority

Draft - Meeting Minutes

Friday, January 13, 2023 – 11:00 AM

Millwood Country Club, Boyce, VA

ATTENDANCE	
Randy Buckley (Chair)	✓
Rives Bacon	✓
Bev McKay	x
Michelle Jones	✓
John Hedlund	✓
George Ohrstrom	✓
Walker Thomas	x

STAFF PRESENT: Jeffrey Feaga, Alison Teetor

OTHERS PRESENT: Hallie Harriman (PEC), Robin Couch-Cardillo

CALL TO ORDER: Jeff Feaga, Clerk to the Easement Authority, called the meeting to order at 11:00 a.m.

ELECTION OF CHAIRMAN, VICE CHAIRMAN, AND TREASURER: Mr. Feaga asked for nominations of Chairman to the Authority.

Motion to nominate Randy Buckley as Chair for 2023:	
Randy Buckley	abstained
Rives Bacon	✓
Bev McKay	x
Michelle Jones	✓ (seconded)
John Hedlund	✓
George Ohrstrom	✓ (moved)
Walker Thomas	x

Mr. Buckley asked for nominations of Vice Chairman to the Authority.

Motion to nominate George Ohrstrom as Vice-chair for 2023:	
Randy Buckley (Chair)	✓
Rives Bacon	✓ (seconded)
Bev McKay	x
Michelle Jones	✓ (moved)
John Hedlund	✓
George Ohrstrom	abstained
Walker Thomas	x

Mr. Buckley asked for nominations of Secretary/Treasurer to the Authority.

Motion to nominate Walker Thomas as Secretary/Treasurer for 2023:	
Randy Buckley (Chair)	✓
Rives Bacon	✓ (moved)
Bev McKay	x
Michelle Jones	✓
John Hedlund	✓
George Ohrstrom (Vice-chair)	✓ (seconded)
Walker Thomas (Secretary/Treasurer)	x

Approval of Agenda:

The Committee voted 5-0-0 to approve the December 9, 2022 meeting agenda.

Motion to approve the Agenda for 2023:	
Randy Buckley (Chair)	✓
Rives Bacon	✓ (moved)
Bev McKay	x
Michelle Jones	✓
John Hedlund	✓
George Ohrstrom (Vice-chair)	✓ (seconded)
Walker Thomas (Secretary/Treasurer)	x

Approval of Meeting dates and times for 2023:

The Committee voted 5-0-0 to approve the meeting dates and times with a change to move the November 10th (Veterans Day) meeting to November 9th.

Motion to approve the Meeting dates and times for 2023:	
Randy Buckley (Chair)	✓
Rives Bacon	✓ (moved)
Bev McKay	x
Michelle Jones	✓
John Hedlund	✓ (seconded)
George Ohrstrom (Vice-chair)	✓
Walker Thomas (Secretary/Treasurer)	x

Approval of Meeting Minutes – December 9, 2022:

The Committee voted 5-0-0 to approve the December 9, 2022 Meeting minutes as amended with minor changes requested by the Committee.

Motion to approve Meeting minutes for December 9, 2022:	
Randy Buckley (Chair)	✓
Rives Bacon	✓
Bev McKay	x
Michelle Jones	✓ (moved)
John Hedlund	✓(seconded)
George Ohrstrom (Vice-chair)	✓
Walker Thomas (Secretary/Treasurer)	x

Bank Account:

Bank Account: Mr. Feaga reviewed the financial spreadsheets. Current fund balances show a total fund balance of \$515,561.22 consisting of \$141,970.30 in the donations account, \$234,752.07 in stewardship/restricted, and \$138,838.85 in local funds. December expenditures from the Donations account were for the development and printing of the end of year letter and Ms. Cardillo's services. December expenditures in Local Funds were for postage. Mr. Feaga mentioned that there was a large amount of revenue from roll-back taxes, which are generated when properties are taken out of landuse.

Campaign for the Authority:

Ms. Cardillo stated that year-end total for 2022 was \$35,967 from 201 donations, which was pretty close to the last 6 years total. She went over a couple of charts that Mr. Feaga had prepared to graphically depict the amount of donations from 2006-2022 and the percent effectiveness of the various outreach efforts. The year-end appeal letter contributes half of the annual donations.

Ms. Cardillo stated everything is ready for the Land Conservation Award luncheon, to be held today at noon following the business meeting. Ms. Prudence "Prue" Anderson will be given the award for all of her former efforts promoting the authority. Ms. Teetor will introduce invited VIPs including the Ms. Mackay-Smith, Mr. Chris Boies, and easement authority members. Mr. Buckley will present the award followed by lunch.

The winter newsletter will go out in February. Articles will include a summary of the Land Conservation Award and a year-end summary of the Authorities accomplishments. She will also include a request for applications for summer easement monitoring interns, and a link to the YouTube video of the easement workshop. Ms. Teetor stated that we have received one application from Emma Couets whose mother, Robin, is a teacher at Powhatan, who was the contact for the composting toilet project. Members asked if the job could be posted on the County website or other social media sites. Ms. Teetor will work with Cathy Kuehner to get some information posted.

PEC updates from Hallie Harriman:

Ms. Harriman said that she will inform the PEC fellowship program about the monitoring internship. This program is a professional development opportunity designed for undergraduate students and recent grads interested in environmental stewardship, land conservation, historic preservation, community planning, agriculture, and other related fields.

She went on to describe another of PEC's tree planting events to be held at Clermont for 3 days, Thursday, Friday, and Saturday, either the first or second weekend in March. The plan is to plant 550 trees. On Thursday 60 horticultural Clarke County High School students will conduct the planting, Friday and Saturday volunteers will be from the general public. In addition, she mentioned an upcoming Solar on the Farm Workshop scheduled for January 27 @ 9:00 am - 1:00 m. The workshop is designed to introduce farmers and rural businesses in Fauquier and adjacent counties to opportunities for integrating distributed solar into their operations.

At the December meeting Ms. Harriman explained that PEC has been awarded a grant from National Fish and Wildlife Foundation. The funds can be used to pay for appraisals on easement properties that have water resources in buffers. Ms. Teetor suggested that the Dennis Pippy easement may be a candidate since the County's agreement requires the County to pay for the appraisal and he has over ½ mile of frontage on the Opequon Creek and a forested buffer. Ms. Harriman was pleased to report that the Pippy appraisal was approved for funding, up to \$5,000. She stated that an invoice will need to be submitted along with the length of the Opequon and buffer to be protected. Ms. Cardillo suggested that this might be a good story for the newsletter.

Photos for framing for meeting room

At the last meeting members suggested that some of the prints from the previous photo contests would look good hung up in the public meeting room. Mr. Feaga reported that he had discussed the matter with Mr. Boies who stated that there one suggestion might be that some of the pictures should be from Berryville. In any case, the BOS and building committee should be approached to see if the idea would be supported and to inquire if there is any funding for frames. Mr. Ohrstrom suggested we ask Michael Hobert for photos as he used to have many of Town hanging in his office. Cathy Kuehner, also may have some. Members agreed to check with her first.

Report on Easement Donations / Purchases

a. Philip and Victoria Hughes – New Application – Donation (TM# 30-A-37)

Ms. Teetor reported that this easement closed December 28, 2022. The easement consists of 15.26 acres, retiring 2 DURs. Ms. Teetor explained that the Hughes had requested that an adjacent .9 acres with an existing house (936 square feet) be merged into and included in the easement, but current zoning prohibits 2 dwellings on parcels less than 20 acres. If the dwelling was less than 600 square feet then the parcels could have been merged.

b. Stoneridge Investments, LLC – Donation – 6-A-40

Ms. Teetor reported that this easement closed December 20, 2022. The easement consists of 130.11 acres, retiring 3 DURs.

c. Rod and Maria Hunter – Donation – Tax Map# 39-A-17

Ms. Teetor reported that this easement closed December 27, 2022. The easement consists of 230.08 acres retiring 7 DURs and 1 exception.

This was the third best year ever and the best year since 2016.

d. Wendy and Michael Gregg - Donation (TM# 24-4-1)

Mr. Feaga has been working with Wendy and Michael Gregg on writing a deed of easement for their 21.49 acre donation easement, no existing DURs. The Greggs have agreed to have a three acre building envelope in the northeastern portion of the property that surrounds their existing buildings. Staff is requesting final approval and recommending approval to the Board of Supervisors.

Motion to give final approval for the easement donation of Wendy & Michael Gregg:	
Randy Buckley (Chair)	✓
Rives Bacon	✓
Bev McKay	x
Michelle Jones	✓ (seconded)
John Hedlund	✓
George Ohrstrom (Vice-chair)	✓ (moved)
Walker Thomas (Secretary/Treasurer)	x

Other

Ms. Teetor asked members about a potential implementation issue with the impervious surface policy. At issue is whether or not to include paved driveways as impervious. Any asphalt surface meets the definition of impervious but it can add significantly to the overall total and with small parcels could put them over the limit. Ms. Teetor explained that the amount of impervious surface is based on the impact or threshold where cold water trout fisheries are impacted by the runoff. Mr. Feaga pointed out that the County does not have any cold water fisheries. In the Hughes easement, there is a long asphalt driveway

that was not included in the overall impervious surface calculation. Mr. Ohrstrom opined that this too needs to be looked at on a case-by case basis as a very steep driveway could have more impact than a flat one. Mr. Feaga pointed out that policy doesn't say that the Authority cannot accept an easement that exceeds the limit and that we might want to look our own definition of what is included.

Randy reported that Terri Catlett will no longer be the BOS liaison to the Easement Authority and Bev McKay has been appointed. Ms. Catlett was appointed to the Planning Commission.

There was general discussion about landowners who have inquired about a potential easements. Ms. Teetor suggested we could solicit for new easements, including letters to properties adjacent to newly regarded easements. Several properties were mentioned including parcels adjacent to the Opequon Creek and Shenandoah River. Ms. Teetor will work on developing the letter.

Adjournment

There being no further business, the Committee agreed to adjourn the meeting at 11:45 AM. The next Clarke County Easement Authority meeting is scheduled for February 10th, 2023 at 10 AM in the A/B conference room, Government Center, Berryville.

The Committee voted 5-0-0 to adjourn the January 13, 2022 meeting at 11:45AM.

Motion to adjourn the January 13, 2022 meeting at 11:45AM.	
Randy Buckley (Chair)	✓
Rives Bacon	✓
Terri Catlett	✓
Michelle Jones	✓ (SECONDED)
John Hedlund	✓
George Ohrstrom	✓ (MOVED)
Walker Thomas	✓

Randy Buckley, Chair

Alison Teetor Clerk to the Authority

JAS - E Johnson

AS OF 2/1/23

FY2023

Fund 235 - Conservation Easement Balances

	Total Fund Balance	Donations (128)	Stewardship/Restricted Funds Account (210)	Local Funds (000)
SOY FY22	428,702	131,142	235,018	62,541
Fiscal Year 2023				
July Rev/AR		800	128	51,593
July Exps/AP		0	0	0
Aug Rev/AR		155	195	21,165
Aug Exps/AP		-1,554	-1,314	0
Sept Rev/AR		2,925	200	159
Sept Exps/AP		-3,419	0	-621
Dupuy Easement Purchase				-42,000
Oct Rev/AR		755	249	729
Oct Exps/AP		-2,813	0	-22
Nov Rev/AR		3,504	276	21,135
Nov Exps/AP		-3,136	0	-792
Dec Rev/AR		15,513	318	15,793
Dec Exps/AP		-904	0	-17
Jan Rev/AR		1,785	0	26,280
Jan Exps/AP		-1,870	0	-248
Feb Rev/AR		0	0	0
Feb Exps/AP		0	0	0
Mar Rev/AR		0	0	0
Mar Exps/AP		0	0	0
Apr Rev/AR		0	0	0
Apr Exps/AP		0	0	0
May Rev/AR		0	0	0
May Exps/AP		0	0	0
June Rev/AR		0	0	0
June Exps/AP		0	0	0
YTD Rev/AR	163,657.10	25,437.05	1,366.18	136,853.87
YTD Exps/AP	58,711.14	13,697.31	1,314.29	43,699.54
Adjustments	0	0	0	0
YTD FUND BALANCE (AR & AP)	533,647.68	142,881.93	235,070.35	155,695.40

Emily Johnson:
Rollback taxes
\$51,510.09

Emily Johnson:
Dupuy Supplement

Emily Johnson:
Conservation Easement
refund Hall Monohan
Closing Dupuy

Emily Johnson:
VDACS reimbursement
Dupuy Property

Emily Johnson:
Rollback taxes
\$15,793.08

Emily Johnson:
Rollback taxes
\$21,725.81

ESTIMATED YTD FUND BALANCE 533,648 142,882 235,070.35 155,695

FY23 Expenditure Appropriations	Appropriated Balance	
	Appropriated	Actual Expenses
General Expenses	45,000	16,711
E. Dupuy	42,000	42,000
	87,000	58,711

Clarke County:
Includes expenses not specifically
designated to an easement
(Including donation, stewardship
and monthly Hall, Monahan
expenses)

Through 1/31/2023
Conservation Easement Expense Detail - FY23

	Donations (128)	Stewardship (210)	Local Funds (000)
<u>July</u>	<u>0.00</u>		<u>0.00</u>
<u>August</u>	240.00 Robin Cardillo Services for July 1,000.00 2022 Clarke County Fair Sponsor 300.00 Barns of Rose Hill ESMT Rental 14.08 Postage for CEA packets	1,259.56 Dorsey Mileage and Intern payment 54.73 Dorsey Mileage	
	<u>1,554.08</u>	<u>1,314.29</u>	<u>0.00</u>
<u>Sept</u>	825.00 Gloria Marconi Summer Newsletter 1,282.13 Winchester Printers Summer Newsletter 652.26 Winchester Printers Workshop 660.00 Vital Signs Plus-sign		610.00 Hall Monahan CEA legal services Aug 2022 11.19 Postage 42,000.00 Dupuy Closing Tax Map 24-A-25
	<u>3,419.39</u>	<u>0.00</u>	<u>42,621.19</u>
<u>Oct</u>	1,440.00 Robin Couch Cardillo Sept/Oct Services 585.00 Maral Kalbian Aug/Sept Services 649.24 Winchester Printers BBQ Invite 139.00 CEA Map printing Staples		21.93 Postage
	<u>2,813.24</u>	<u>0.00</u>	<u>21.93</u>
<u>Nov</u>	750.00 Gloria Marconi New design 8.5x11 1,238.07 Winchester Printers CEA Fall 188.36 Winchester Printers CEA Workshop 960.00 Robin Couch Cardillo CEA Oct 2022		745.00 Hall Monahan Legal Services Oct 2022 46.64 Postage through 11/2/22
	<u>3,136.43</u>	<u>0.00</u>	<u>791.64</u>
<u>Dec</u>	200.00 Gloria Marconi EOY CEA letter 704.45 Robin Couch Cardillo November 2022		17.28 Postage through 11/9/22
	<u>904.45</u>	<u>0.00</u>	<u>17.28</u>
<u>Jan</u>	970.86 Winchester Printers December 2022 105.30 Locke Store 560.00 Robin Couch Cardillo December 2022 233.56 Envelopes		247.50 Hall Monahan Legal Services Nov-Dec 2022
	<u>1,869.72</u>	<u>0.00</u>	<u>247.50</u>
YTD Totals	<u>Donations</u> <u>13,697.31</u>	<u>Stewardship</u> <u>1,314.29</u>	<u>Local Funds</u> <u>43,699.54</u>



ROBIN COUCH CARDILLO

February 2, 2023

Clarke County Conservation Easement Authority
Fundraising Report
February 2023 meeting

Donor Statistics

See attached Master Report

- 2023 year-to-date total: \$1,085.00 from 10 donations

Ongoing

-Winter newsletter

- Covering Land Conservation Award and Prue Anderson, year-end review, link to easement workshop on YouTube prepared by Jeff F, plug for interns
- Will use standard format with donor listing on back panel
- Out in February

-Wingate Mackay-Smith Land Conservation Award Luncheon

- Any feedback on this event?
- Throughout the year, look for potential candidates for next year

Fundraising Results: Clarke County Conservation Easement Authority

As of February 2, 2023

	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Amount	\$42,266	\$36,260	\$57,356.00	\$24,778.00	\$26,101.00	\$34,815.28	\$38,230.00	\$36,822.80	\$37,739.00	\$35,967.00	\$1,085.00
# Donations	200	169	158	164	169	169	167	209	206	201	10
YE Donor Appeal	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
YE Donor Appeal Amount	\$15,706	\$17,635	\$47,003	\$15,665	\$7,577	\$16,755	\$16,710	\$16,232	\$16,915	\$17,887	
Donor Respondents	69	51	61	47	48	58	52	73	73	83	
YE Prospect Amount		\$1,650	\$104	\$25	\$325	\$2,200	\$200	\$120	\$350	\$175	
Prospect Respondents		3	2	1	3	4	3	2	1	3	
Winter Newsletter	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Dollar Amount	\$4,805	\$3,335	\$2,700	\$2,228	\$2,815	\$4,920	\$2,668	\$3,105	\$1,710	\$4,371	
Respondents	39	26	25	29	39	29	32	43	22	28	
Spring Newsletter	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Donor: Dollar Amount	\$1,975	\$3,705	\$3,420	\$2,725	\$2,810	\$1,600	\$2,500	\$2,762	\$8,650	\$3,131	
Donor: Respondents	28	26	27	19	23	15	23	18	44	27	
xpayer Spring Newsletter: Dollar Am	\$165	\$1,380	\$100	\$75	\$1,150	\$550	\$2,045	\$615	\$130	\$250	
ayer Spring Newsletter: Respondent:	4	9	1	3	8	3	6	6	2	4	
Summer Newsletter	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Dollar Amount	\$5,040	\$3,215	\$1,927	\$2,115	\$3,110	\$4,480	\$2,135	\$5,260	\$6,445	\$4,088	
Respondents	22	27	22	28	20	38	23	30	31	22	
(new)									3	1	
Fall Newsletter	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Donor: Dollar Amount	\$2,660	\$2,325	\$1,250	\$600	\$3,870	\$220	\$2,925	\$6,244	\$1,380	\$3,095	
Donor: Respondents	27	14	3	6	11	4	11	16	11	8	
Taxpayer Fall Newsletter Dollar Amt	\$240	\$760		\$325	\$1,200	\$100	\$100	\$410	\$450		
xpayer Fall Newsletter: Respondent:	5	5		5	4	1	1	5	5		
Over the Transom	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Dollar Amount	10,500	\$1,550	\$257	\$362	\$2,230.00	\$3,970	\$8,665	\$1,980	\$1,709	2,970	1,085
Donor Respondents	2	2	3	12	7	17	10	14	14	25	10
Donor Thank-You Party	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Dollar Amount	\$1,175	\$705	\$595	\$638	\$710						
Donor Respondents	4	6	14	14	6						
Photo Revenue											
Notecards				\$	\$304						
Gift-in-Kind (admin work donated by Kate Petranec)	\$469			20			282 (6)	94.80 (2)			

The Virginia legislature, known as the General Assembly, consists of the Senate and the House of Delegates. This branch of government makes and changes the laws of the Commonwealth of Virginia. There are 140 legislators - 40 Senators and 100 Delegates. Senators serve four-year terms and Delegates serve two-year terms. The General Assembly convenes each year on the second Wednesday in January. In even-numbered years, the session is held for 60 days. In odd-numbered years, the session is held for 30 days (although frequently extended to 45 days). The General Assembly reconvenes on the sixth Wednesday after adjournment of the regular session for the purpose of considering the Governor's recommendations and vetoed legislation. Bills that become law at a regular session are effective the first day of July following adjournment of that session unless otherwise specified. From time to time, the Governor may also call for the General Assembly to convene for a special session.

PEC has been following a number of bills, those of particular interest are highlighted in yellow (last updated 1/31/2023). Please feel free to reach out to Hallie if you have any questions or want additional information on a bill's standing.

Easement and heirs property:

[SB1122](#), Open-space lands preservation trust fund; use of funds; conservation easements to nonprofit land trust. **Status:** Referred to Committee on Agriculture, Conservation and Natural Resources. On 1-31 docket.

[SJ226](#), Constitutional amendment (first reference); local government; sale of property; authority to grant perpetual easements to units of government. **Status:** Passed 22-15.

[HB1755](#), Partition of property. The Boyd-Graves Commission's Study Group Regarding the Uniform Partition of Heirs Property Act (UPHPA) proposes amendments informed by the practical application of the 2020 rewrite of the UPHPA. They seek to simplify and clarify its application while maintaining protections for heirs. **Status:** Reported from Courts of Justice 20-0.

[HB1834](#), Land preservation tax credits, the deadlines for filing a complete application for land preservation tax credit shall be extended for any number of days exceeding 90 days. **Status:** Passed 87-13. Referred to the Committee on Finance and Appropriations.

Parks:

[HB1510](#), Urban green space; local incentives. **Status:** Substitute passed Finance 19-3.

[HB2041](#) / [SB807](#), Parks, local; walking trails, liability for property owners. **Status:** HB2014 reported from Counties, Cities, Towns 22-0; **SB807** Passed 37-3.

Grant Programs:

- Virginia Land Conservation Foundation, \$30m per year, [Item 375 #7s](#), [Item 375 #8h](#), [Item 375 #15h](#), [Item 375 #16h](#).
- Virginia Farmland Preservation Fund, \$6m per year, [Item 98 #3s](#), [Item 98 #1h](#), [Item 98 #2h](#), [Item 98 #4h](#), [Item 108 #6h](#).
- Virginia Battlefield Preservation Fund, \$4.5m per year, [Item 386 #10h](#), [Item 386 #20s](#).
- Virginia Outdoors Foundation's Get Outdoors Fund, \$5m per year, [Item 375 #8s](#), [Item 375 #23h](#), [Item 375 #26h](#).

- Urban and Community Forestry Grants, \$3m per year, [Item 108 #3h](#).
- Wildlife Crossings, \$5m per year, [Item 452 #12s](#), [Item 452 #1h](#), [Item 382 #3s](#).

Ag/Forestry/Water:

[HB1485](#) / [SB1129](#) Chesapeake Bay Watershed Implementation Plan; effective date. **Status:** [HB1485](#) Passed with substitute (52-Y 47-N). [SB1129](#) Referred to the Committee on Agriculture, Conservation and Natural Resources.

[HB1628](#), Wetland and Stream Replacement Fund; availability of credits; use of funds. **Status:** Subcommittee recommends 6-0 referring to Committee on Appropriations.

[HB1804](#), Tidal wetland mitigation bank credits. **Status:** Assigned ACNR sub: Chesapeake recommends reporting (5-Y 4-N).

[HB2326](#), Study; Department of Forestry; ecosystem services markets; report. **Status:** Assigned Rules sub: Studies laid on the table 5-1. Will ask Chairman Ware to send a letter to DOF to convene a workgroup.

Solar & Data Centers:

[HB1944](#) / [SB1390](#), Extension of land use approvals for solar photovoltaic projects. **Status:** HB1944 Passed committee 22-0 with a substitute. [SB1390](#) Passed 39-0 w/ substitute.

[HB1986](#), Stormwater management regulations; enterprise data center operations located within one mile of any land owned or operated as a unit of the National Park Service or designated as a Virginia State Park or state forest. **Status:** Subcommittee recommends laying on the table (6-Y 1-N)

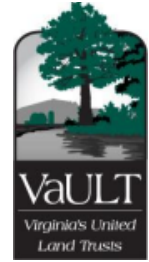
[HJ522](#) / [SJ240](#), Study; Department of Energy; impacts of data center development; report. Including the impacts on air quality, wildlife, and water resources. **Status:** [HJ522](#) Rules sub: Studies voted 3-2 to lay on the table.. [SJ240](#) Referred to the Committee on Rules.

[SB1078](#), Siting of data centers; impacts on resources; site assessment. Status: Rereferred to Rules.

2023 Exhibitor & Sponsor Levels and Benefits

Virginia Land Conservation & Greenways Conference

April 25-27, 2023, Hotel Madison, Harrisonburg



We invite you to support the 2023 Virginia Land Conservation & Greenways Conference. This is the 17th conference, but the first time in Harrisonburg. The conference is the key gathering for land conservation professionals to advance land conservation and greenways best practices, policies, and partnerships. We hope we can count on your support!

\$5,000 Major Sponsor

Special Activity Sponsor

- ❖ Sponsor keynote speaker session or
- ❖ Sponsor offsite reception
- Time at the podium to introduce the keynote speaker or make comments at the reception.
- Listing on promotional materials including link to sponsor through VaULT website
- Recognition throughout the conference on conference materials
- Display table in the exhibit area, includes one draped six-foot table and two chairs
- 3 complimentary registrations

\$2,500 Diamond Sponsor

Special Activity Sponsor

- ❖ Field Trips Underwriter (supporting cost of transportation and equipment),
- ❖ Tuesday night social hour, or
- ❖ Thursday morning breakfast roundtables
- Listing on promotional materials including link to sponsor through VaULT website
- Recognition throughout the conference on conference materials
- Display table in the exhibit area, includes one draped six-foot table and two chairs
- 2 complimentary registrations

\$1,250 Gold Sponsor

- Listing on promotional materials including link to sponsor through VaULT website
- Recognition throughout the conference on conference materials
- Display table in the exhibit area, includes one draped six-foot table and two chairs
- 1 complimentary registration

\$500 Silver Sponsor

- Listing on promotional materials including link to sponsor through VaULT website
- Display table in the exhibit area, includes one draped six-foot table and two chairs

\$250 Bronze Sponsor

- Listing on promotional materials including listing on VaULT website

*Checks should be made payable to VaULT, and mailed to 4308 Newport Dr., Richmond, VA 23227.
The Tax ID number for VaULT is 81-4763271.*

2023 Conference Sponsorship

Agency/Organization/Company Name: _____

Contact: _____

Mailing Address: _____

Email: _____

Sponsorship Levels Options (please select one):

_____ **\$5,000 Major Sponsor** (three registrations, exhibit table, podium time, sponsor of speaker/special event, recognition throughout the conference, listed in conference program)

_____ **\$2,500 Diamond Sponsor** (two registrations, exhibit table, sponsor of special event, recognition throughout the conference, listed in conference program)

_____ **\$1,250 Gold Sponsor** (one registration, exhibitor table, recognition throughout the conference, listed in conference program)

_____ **\$500 Silver Sponsor** (exhibit table, listed in conference program)

_____ **\$250 Bronze Sponsor** (listed in conference program)

Exhibit Table:

_____ Yes, I want the exhibit table that is included with my sponsorship (Silver Sponsor and above).

_____ No, I do not want the exhibit table that is included with my sponsorship.

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